



TEXAS HOUSING INSIGHT

JAMES P. GAINES CHIEF ECONOMIST

WESLEY MILLER RESEARCH ASSOCIATE

PAIGE SILVA RESEARCH INTERN

LUIS B. TORRES
RESEARCH ECONOMIST

2 1 2 0

MAY 2019 DATA

TECHNICAL REPORT

About This Report	3
May 2019 Summary	4
Supply	7
Residential Construction Coincident Indicator	7
Single-Family Housing Construction Permits	7
Texas Housing Construction Permits	8
Major Metros Single-Family Housing Construction Permits	8
Total Housing Starts Per Capita	9
Total New Private Single-Family Construction Value	9
Total Months of Inventory	10
Texas Months of Inventory by Price Cohort	10
Texas Current Months of Inventory by Price Cohort	11
Texas Existing and New Home Months of Inventory	11
Major Metros Existing Home Months of Inventory	12
Major Metros New Home Months of Inventory	12
Demand	13
Total Housing Sales	13
Texas Total Housing Sales by Price Cohort	13
Major Metros Total Housing Sales	14
Texas Homes Days on Market	14
Major Metros Existing Homes Days on Market	15
Major Metros New Homes Days on Market	15
Texas Home Days on Market by Price Cohort	16
30-Year Mortgage Rate and 10-Year Treasury Yield	16
Texas Mortgage Applications	17
Prices	18
United States Existing and New Home Median Sales Price	18
Texas Existing and New Home Median Sales Price	18
Major Metros Existing Home Median Sales Price	19
Major Metros New Home Median Sales Price	19
Real Estate Center Repeat Sales Housing Price Index	20
Texas Home Median Price Per Square Foot	20



Major Metros Existing Home Median Price Per Square Foot	21
Major Metros New Home Median Price Per Square Foot	.21
Texas Home Sale Price to List Price	22
Major Metros Existing Home Sale Price to List Price	.22
Major Metros New Home Sale Price to List Price	. 23





Real Estate Center economists continuously monitor many facets of the global, national, and Texas economies. *Texas Housing Insight* is a summary of important economic indicators that help discern trends in the Texas housing markets. All monthly measurements are calculated using seasonally adjusted data, and percentage changes are calculated month-over-month, unless stated otherwise.

This monthly publication provides data and insights on the Texas housing markets. We hope you find them useful. Your feedback is always appreciated. Send comments and suggestions to info@recenter.tamu.edu.

Dr. James Gaines, Dr. Luis Torres, Wesley Miller, and Paige Silva

Data current as of July 01, 2019

© 2019, Real Estate Center. All rights reserved.



MAY 2019 SUMMARY

Texas housing sales inched down monthly after a record-breaking April but continued a general trend upward. The average days on market remained stable, while lower mortgage rates and home-price appreciation eased the decline of housing affordability. On the supply side, single-family housing permits and starts trended upward, but more meaningful gains are necessary to satisfy demand. Builders moved toward smaller lot and home sizes to provide more affordable options, but the premium for a new rather than an existing home remained substantial. The shortage of homes priced below \$300,000 remained the biggest challenge facing the housing market. Texas' robust economy and population growth, however, support a favorable outlook.

Supply*

The Texas **Residential Construction Cycle (Coincident) Index**, which measures *current* construction activity, inched downward during an extended slide in construction values. The **Residential Construction Leading Index**, however, reached its highest level since the Great Recession amid low interest rates as well as a rebound in construction permits and housing starts. The extended economic expansion in Texas and across the nation bodes well for the housing market.

Single-family construction permits increased for the fifth consecutive month after sliding in the second half of 2018. Texas accounted for 16 percent of the national total, remaining the frontrunner with 10,946 (nonseasonally adjusted) monthly permits issued. Houston and Dallas-Fort Worth topped the list at the metropolitan level with 3,690 and 2,945 permits, respectively, as they climbed from last year's correction. North Texas growth was led by the Dallas-Plano-Irving metropolitan division, but momentum eased in Fort Worth-Arlington after three years of explosive growth. The number of permits issued year to date (YTD) in Houston and Dallas-Fort Worth, however, registered below the levels recorded during the first five months of 2018. In contrast, Austin's growth accelerated to 12 percent year over year (YOY), issuing more than 1,700 permits in May. San Antonio posted similar growth levels and issued 875 permits, outpacing larger metros such as Seattle, Miami, and Chicago.

Total Texas housing starts surpassed 16,000 for the first time this year and showed signs of breaking from a four-year stagnation. Lower interest rates and lumber prices fueled activity, but the current pace remains insufficient to meet the demands of a growing population and economy. Unlike permits, **single-family private construction values** have not stabilized since the mid-2018

^{*} All monthly measurements are calculated using seasonally adjusted data, and percentage changes are calculated month over month, unless stated otherwise.



peak and have decreased in eight of the last ten months. The slide is concerning, but positive developments in earlier stages of the construction cycle portend improvements.

Housing starts had little effect on **Texas' months of inventory** (MOI), which held firmly at 3.8 months. The number of active listings is dominated by the resale market and thus relies more on new listings of existing homes. Last year's stretch of slow and steady inventory growth stalled amid rebounding demand and fewer new Multiple Listing Service listings. A total MOI around six months is considered a balanced housing market. Different segments of the market displayed wide variation in inventory levels. The MOI for homes priced less than \$300,000 slid below 2.9 months, while the MOI surpassed 9.2 months for luxury homes (those priced more than \$500,000). These divergent trends exemplify the growing shortage of affordable housing and the current mismatch between demand and supply.

The MOI stabilized across the major metros after marginal gains last year. In Dallas and Fort Worth, the MOI settled at 3.4 and 2.6 months, respectively, while trending at 4.0 months in Houston. The San Antonio metric held at 3.6 MOI for the fifth consecutive month. Austin was the exception where the MOI trended downward to 2.5 months. The supply of active listings was constrained across the capital city's price spectrum, ranging from 4.7 MOI for luxury homes to below 1.9 months for those priced less than \$300,000.

Demand

Total housing sales inched down after a record-breaking April but remained on an upward trend as lower mortgage rates stimulated purchasing activity. Existing homes, which are typically cheaper than new-home equivalents, accounted for most of this year's rebound as buyers shifted toward lower-priced options. Builders continued to offer smaller home sizes, but the median new-home price remained 30 percent above that for existing homes.

Sales hovered around record levels in all of the major metros, maintaining the solid growth that accrued in the first quarter. Dallas and Fort Worth posted 11.9 and 7.3 percent YTD growth, respectively, as North Texas continued to recover from last year's dip. Central Texas sales maintained a stark upward trajectory, increasing more than 10 percent YTD in both Austin and San Antonio. Houston sales increased 7.6 percent YTD amid solid growth for homes priced more than \$400,000.

Robust demand pulled Texas' average days on market (DOM) below 59 days, but market movements were mixed across the major metros. Dallas homes sold after an average of 54 days, a full 11 days slower than in May of last year. On the other hand, Fort Worth's DOM held below 43 days and showed signs of trending lower. The DOM in Austin, Houston, and San Antonio remained stable on a two-year trend around 58 days.

Continued concerns about global economic growth and trade uncertainty pulled interest rates down for the seventh consecutive month. Long-term rates fell faster than those for short-term instruments, inverting the yield curve and stirring talks of a recession. Economic fundamentals at



the state and national level, however, remain healthy and stable. Interest rates could fall further in anticipation of the Federal Reserve's possible rate cuts this year due to a low inflation environment. The **ten-year U.S. Treasury bond yield** fell to an annual low of 2.4 percent, while the **Federal Home Loan Mortgage Corporation's 30-year fixed-rate** dropped below 4.1 percent. Mortgage applications fell in both Texas' refinance and purchase market but remained positive YTD.

Prices

The **Texas median home price** dipped below \$236,500 after four consecutive monthly increases, growing at an annual rate of 2.3 percent. While still increasing, home prices are no longer soaring at double-digit growth levels. Texas' median price for new and existing homes trailed the respective national median by \$14,500 and \$41,400.

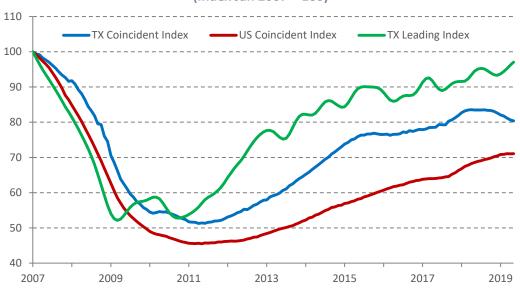
Home-price appreciation moderated in the major metros according to the **Texas Repeat Sales Index**. San Antonio maintained the strongest growth at 4.7 percent YOY, but the median home price (\$226,300) held below the statewide level. The Austin median reached a record level \$317,200 as the index rose 3.4 percent. Similar growth in Fort Worth pushed the median price above \$238,800. In Dallas (\$287,000) and Houston (\$239,700) the median price continued to soften as the repeat sales indices slowed to 1.8 and 2.2 percent YOY growth, respectively.





Residential Construction Coincident Indicator

(Index Jan 2007 = 100)

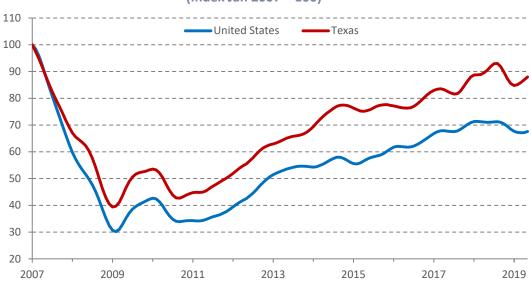


Note: Trend-Cycle Component.

Sources: Real Estate Center at Texas A&M University and Federal Reserve Bank of Dallas

Single-Family Housing Construction Permits

(Index Jan 2007 = 100)



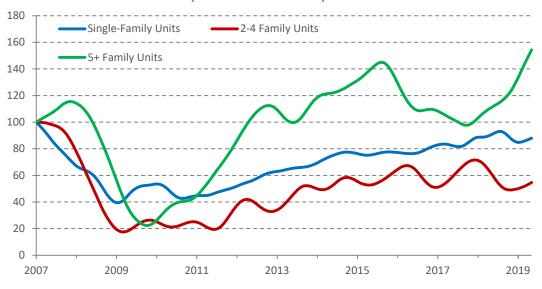
Note: Trend-Cycle Component.

Sources: U.S. Census Bureau and Real Estate Center at Texas A&M University



Texas Housing Construction Permits

(Index Jan 2007 = 100)

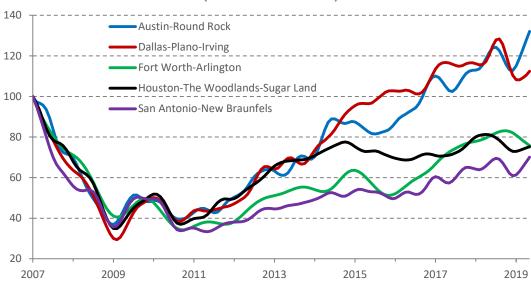


Note: Trend-Cycle Component.

Sources: U.S. Census Bureau and Real Estate Center at Texas A&M University

Major Metros Single-Family Housing Construction Permits

(Index Jan 2007 = 100)

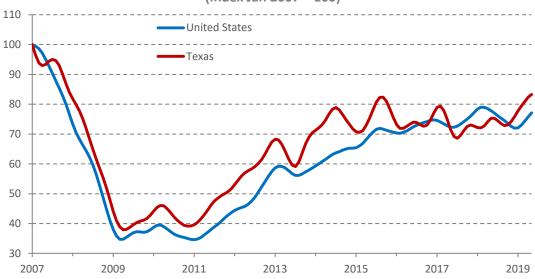


Note: Trend-Cycle Component. Fort Worth is missing data for Somervell County. Sources: U.S. Census Bureau and Real Estate Center at Texas A&M University



Total Housing Starts Per Capita

(Index Jan 2007 = 100)



Note: Trend-Cycle Component.

Sources: U.S. Census Bureau and Bank of Tokyo-Mitsubishi UFJ

Total New Private Single-Family Construction Value

(Index Jan 2011 = 100)325 Texas 300 Austin-Round Rock 275 Dallas-Fort Worth-Arlington 250 Houston-The Woodlands-Suga 225 Land <u>San Antonio-New Braunfels</u> 200 175 150 125 100 75 2013 2017 2011 2015 2019

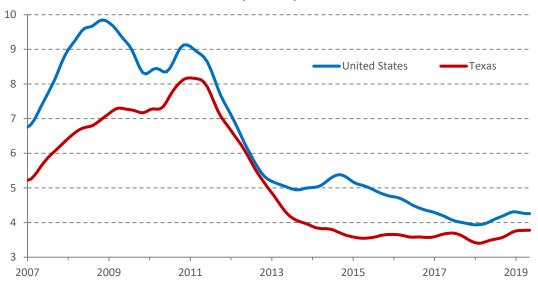
Note: Inflation adjusted. Trend-Cycle Component.

Source: Dodge Analytics



Total Months of Inventory

(Months)

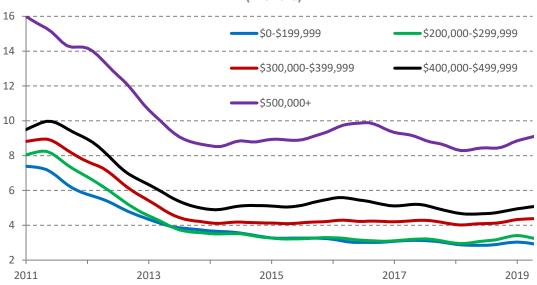


Note: Trend-Cycle Component. Months of inventory for the United States is estimated using weights for all existing homes and new single-family homes; new nonsingle-family homes are not included. Texas includes all existing and new homes. For more information, see Months of Inventory.

Sources: U.S. Census Bureau, National Association of Realtors, and Real Estate Center at Texas A&M University

Texas Months of Inventory by Price Cohort

(Months)



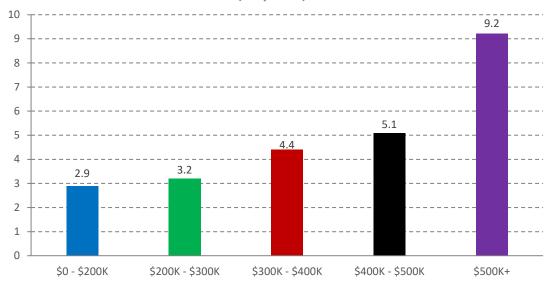
 ${\bf Note: Trend-Cycle\ Component.}$

Source: Real Estate Center at Texas A&M University



Texas Current Months of Inventory by Price Cohort

(May 2019)



Note: Seasonally adjusted.

Sources: Real Estate Center at Texas A&M University

Texas Existing and New Home Months of Inventory

(Months)



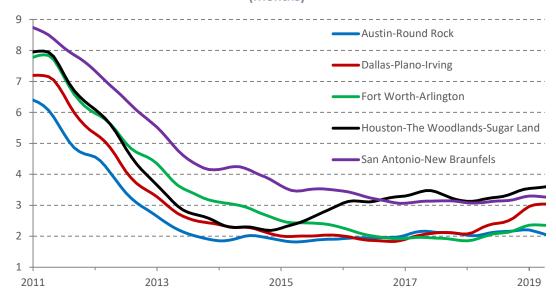
Note: Trend-Cycle Component.

Source: Real Estate Center at Texas A&M University



Major Metros Existing Home Months of Inventory

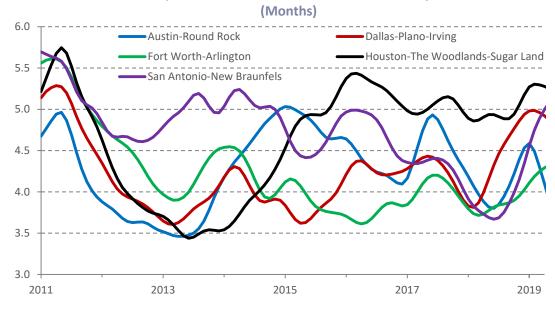
(Months)



Note: Trend-Cycle Component.

Source: Real Estate Center at Texas A&M University

Major Metros New Home Months of Inventory



Note: Trend-Cycle Component.

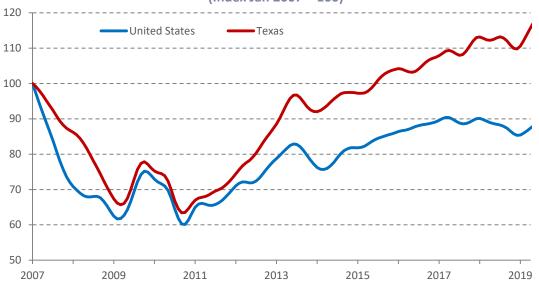
Source: Real Estate Center at Texas A&M University





Total Housing Sales



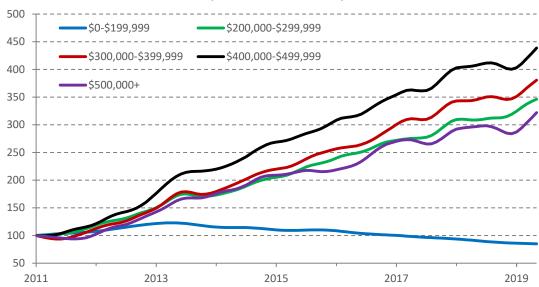


Note: Trend-Cycle Component. Sales for the United States include all existing homes and new single-family homes sold through an MLS; new non-single-family homes are not included. Texas includes all existing and new homes. For more information see **Housing Sales**.

Sources: U.S. Census Bureau, National Association of Realtors, and Real Estate Center at Texas A&M University

Texas Total Housing Sales by Price Cohort

(Index Jan 2011 = 100)

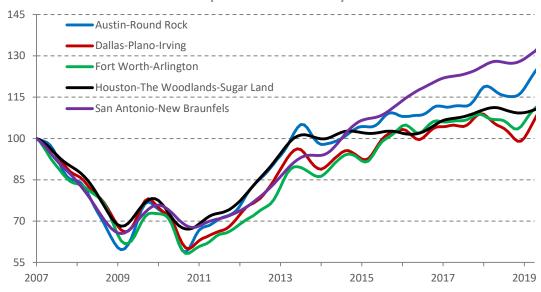


Note: Trend-Cycle Component. Source: Real Estate Center at Texas A&M University



Major Metros Total Housing Sales

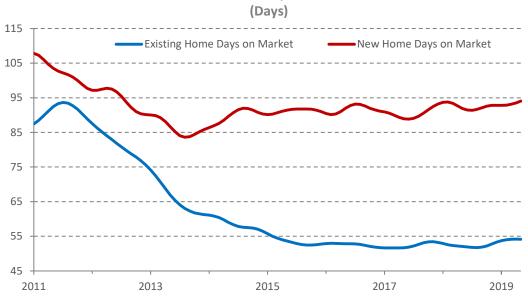
(Index Jan 2007 = 100)



Note: Trend-Cycle Component.

Source: Real Estate Center at Texas A&M University

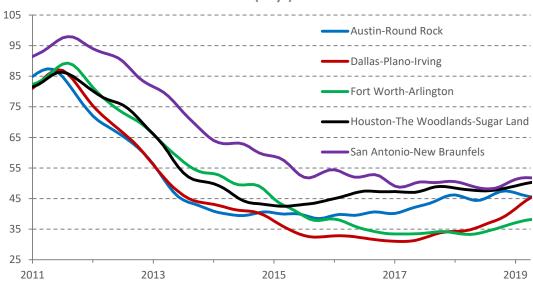
Texas Homes Days on Market





Major Metros Existing Homes Days on Market

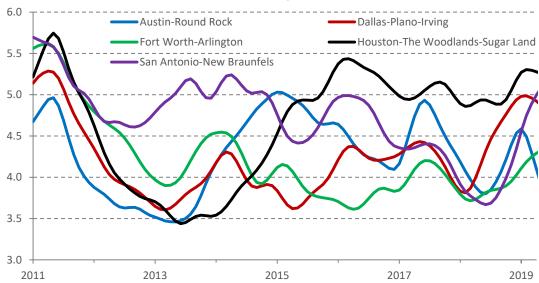
(Days)



Note: Trend-Cycle Component. For single-family homes. Source: Real Estate Center at Texas A&M University

Major Metros New Homes Days on Market

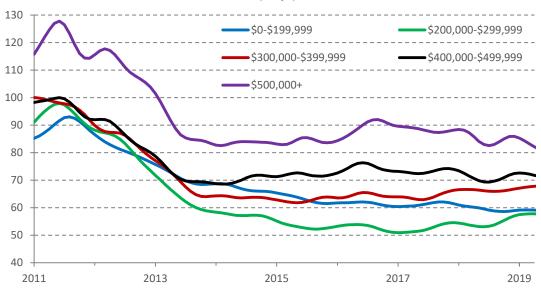
(Days)





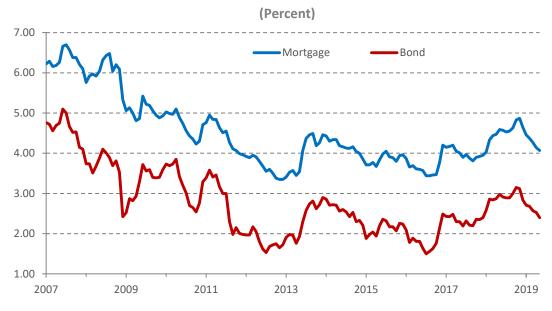
Texas Home Days on Market by Price Cohort

(Days)



Note: Trend-Cycle Component. For single-family homes. Source: Real Estate Center at Texas A&M University

30-Year Mortgage Rate and 10-Year Treasury Yield



Note: Seasonally adjusted.

Sources: Federal Home Loan Mortgage Corporation and Federal Reserve Board



Texas Mortgage Applications

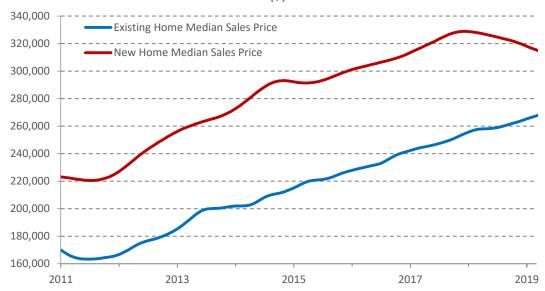


Source: Mortgage Bankers Association



United States Existing and New Home Median Sales Price

(\$)

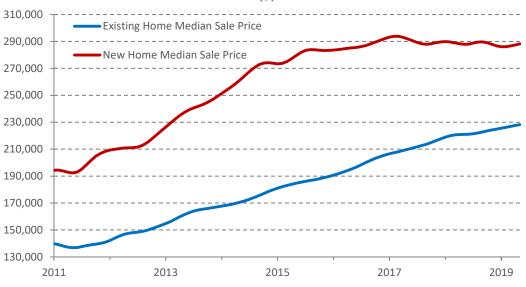


Note: Trend-Cycle Component. For single-family homes.

Source: Federal Reserve Bank of St. Louis

Texas Existing and New Home Median Sales Price

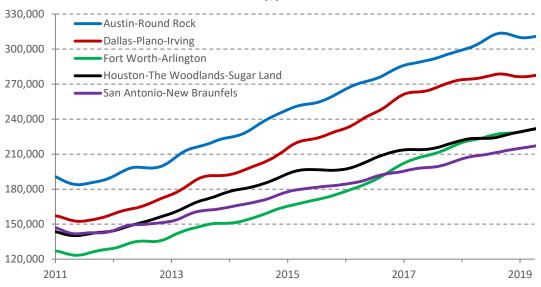
(\$)





Major Metros Existing Home Median Sales Price

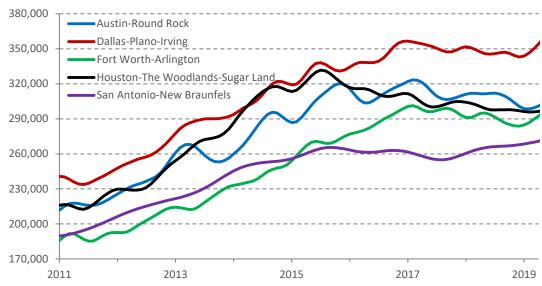
(\$)



Note: Trend-Cycle Component. For single-family homes. Source: Real Estate Center at Texas A&M University

Major Metros New Home Median Sales Price

(\$)





Real Estate Center Repeat Sales Housing Price Index

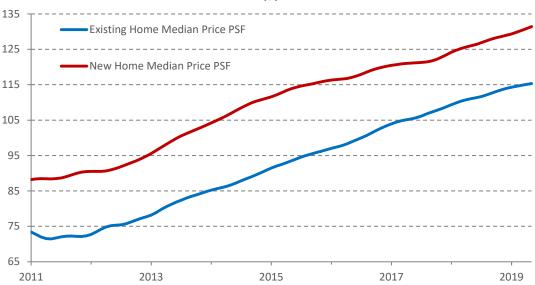
(Year-over-Year Percentage Change)



Note: The Repeat Sales Housing Price Index tracks real home price appreciation for residential single-family homes. Source: Real Estate Center at Texas A&M University

Texas Home Median Price Per Square Foot

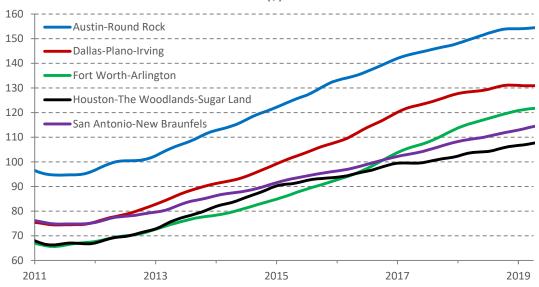
(\$)





Major Metros Existing Home Median Price Per Square Foot

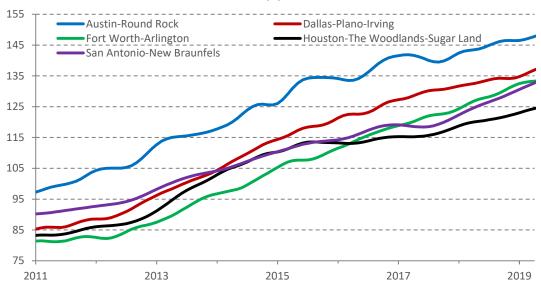
(\$)



Note: Trend-Cycle Component. For single-family homes. Source: Real Estate Center at Texas A&M University

Major Metros New Home Median Price Per Square Foot

(\$)





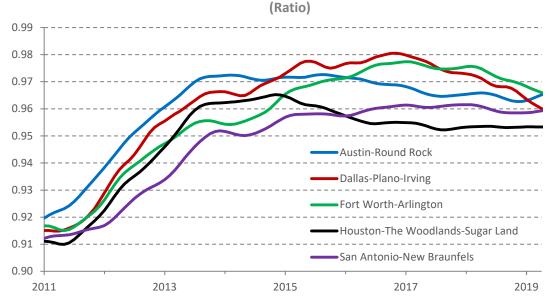
Texas Home Sale Price to List Price

(Ratio)



Note: Trend-Cycle Component. For single-family homes. Source: Real Estate Center at Texas A&M University

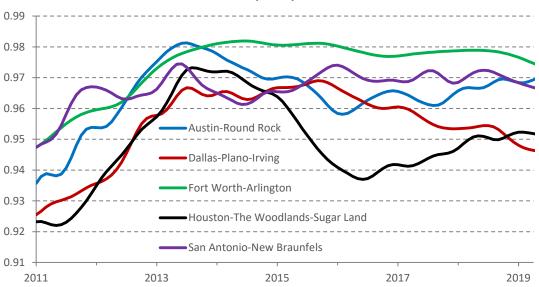
Major Metros Existing Home Sale Price to List Price





Major Metros New Home Sale Price to List Price

(Ratio)







MAYS BUSINESS SCHOOL

Texas A&M University 2115 TAMU College Station, TX 77843-2115 http://recenter.tamu.edu 979-845-2031

DIRECTOR

GARY W. MALER

ADVISORY COMMITTEE

DOUG JENNINGS, CHAIRMAN BESA MARTIN, VICE CHAIRMAN

Fort Worth Boerne

TROY ALLEY, JR. TED NELSON

DeSoto Houston

RUSSELL CAIN DOUG ROBERTS

Port Lavaca Austin

JJ CLEMENCE C. CLARK WELDER Sugar Land Fredericksburg

ALVIN COLLINS JAN FITE-MILLER, EX-OFFICIO

Andrews Dallas