

TEXAS HOUSING INSIGHT

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AUGUST 2021 DATA

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Texas Real Estate Research Center economists continuously monitor many facets of the global, national, and Texas economies. *Texas Housing Insight* is a summary of important economic indicators that help discern trends in the Texas housing markets. All measurements are calculated using seasonally adjusted data, and percentage changes are calculated month-over-month, unless stated otherwise.

This monthly publication provides data and insights on the Texas housing markets. We hope you find them useful. Your feedback is always appreciated. Send comments and suggestions to info@recenter.tamu.edu.

Dr. Luis Torres, Wesley Miller, Jacob Straus, and Brendan Harrison

Data current as of October 1, 2021

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AUGUST 2021 SUMMARY

MONTHS INVENTORY

HOUSING SALES 1.5 months -0.9% MOM U.S. FIXED 30-YR MORTGAGE RATE

2.8%

DAYS ON MARKET

27 days

TX HOME PRICE INDEX

18.3% yoy

Texas housing sales slowed in August, trending downward as supply remained constrained. Despite lowered mortgage interest rates, double-digit home-price appreciation chipped away at housing affordability. Elevated levels of demand persisted as homes averaged less than a month on the market. On the supply side, single-family housing permits declined for the third consecutive month, and housing starts decelerated even as pandemic effects on the lumber supply improved, causing a precipitous fall in prices; other material costs remained elevated. The historically low level of inventory available for sale is the greatest challenge to Texas' housing market. The state's diverse and expanding economy, favorable business policies, and steady population growth, however, support a favorable outlook.

Supply¹

The Texas **Residential Construction Cycle (Coincident) Index**, which measures *current* construction activity, elevated nationally and within Texas due to improved industry wages and construction values, while employment flattened during August. The Texas Residential Construction Leading Index, however, decreased as weighted building permits flattened and residential starts decreased, while the ten-year real Treasury bill increased. The leading index trended downward, signaling a potential slowdown in future activity. Dallas-Fort Worth (DFW) and Austin's weighted building permits reflected the statewide fluctuations as residential starts decreased in both metros. DFW leading index decreased, while Austin's metric flattened. Houston and San Antonio's indexes, however, suggested steady construction in the coming months as building permits and residential starts increased.

Single-family construction permits declined for the third consecutive month, falling 7.9 percent in August. Houston topped the national list for six straight months with 4,202 nonseasonally adjusted permits despite registering a seasonally adjusted decrease. DFW posted a double-digit monthly decline to 3,389 permits. Meanwhile, Austin and San Antonio issued 1,947 and 1,279 permits, respectively. On the other hand, Texas' multifamily sector registered a steep expansion as issuance shifted from two-to-four units to five-or-more units. The metric accelerated 41.0 percent on a monthly basis and 22.6 percent year to date (YTD) relative to the same period last year.

¹ All measurements are calculated using seasonally adjusted data, and percentage changes are calculated month over month, unless stated otherwise.



Despite strengthening economic conditions and ample housing demand, **total Texas housing starts** remained unchanged even as lumber prices declined 19.5 percent in August. **Single-family private construction values**, however, declined 6.6 percent in real terms as the metric trended downward in Texas' major metros. The majority of the statewide reduction was attributed to the steep plummet in DFW values during August.

Texas' months of inventory (MOI) ticked up slightly to 1.5 months as sales activity and new listings decreased. A total MOI around six months is considered a balanced housing market. Supply improved across all price cohorts for the third consecutive month. Inventory for homes priced between \$300,000 and \$399,000, the most expansive price, grew to 1.6 months, while the MOI for luxury homes (those priced more than \$500,000) increased to 2.5 months.

Inventory in the major metros increased, except in North Texas, where MOI declined slightly to 1.2 months in Dallas and Fort Worth. Supply remained the most constrained in Austin at 0.9 months. San Antonio inventory expanded to 1.7 months while Houston's MOI expanded to 1.8 months. Although overall supply increased in August, limited inventory persisted as a major headwind to the health of Texas' housing market.

Demand

Total housing sales decreased 0.9 percent in August for the third consecutive month despite lowered mortgage interest rates. The slowdown was attributed to record low activity for homes priced less than \$200,000 due to dwindling inventories. On the other hand, the number of homes sold priced more than \$400,000 reached an all-time high.

Housing sales decreased at the metropolitan level except in North Texas. Reflecting statewide fluctuations across the price spectrum, San Antonio total sales declined 1.8 percent. In Houston, the metric dropped 1.5 percent, while activity in Austin contracted 0.8 percent. On the other hand, sales accelerated in Dallas and Fort Worth, increasing 1.1 and 4.1 percent, respectively, amid strong gains for homes priced between \$400,000 and \$499,000.

Texas' average days on market (DOM) fell to a record-breaking 27 days, confirming robust demand and that the YTD decrease in sales was due to restricted inventory. Austin's DOM increased slightly to 18 days, while the average in North Texas decreased, selling after an average of just 20 days in Fort Worth and 21 days in Dallas. San Antonio and Houston's metric registered declines but hovered closer to the statewide average, falling to 26 and 29 days, respectively.

Amid low expectations of additional fiscal and monetary stimulus, economic growth forecasts for the rest of the year cooled as the initial and strongest stage of recovery likely reached its peak, and inflation pressures are believed to be temporary. The **ten-year U.S. Treasury bond yield** ticked down for the fourth consecutive month to 1.3 percent², while the **Federal Home Loan Mortgage**

² Bond and mortgage interest rates are nonseasonally adjusted. Loan-to-value ratios, debt-to-income ratios, and the credit score component are also nonseasonally adjusted.



Corporation's 30-year fixed-rate fell to 2.8 percent. The median mortgage rate for the typical Texas homebuyer decreased in July³ to 3.1 and 3 percent for GSE and nonGSE loans, respectively. As mortgage rates dropped, Texas home-purchase applications increased over the past two months but fell 17.5 percent YTD. Refinance applications improved on a monthly basis yet were still down 12.2 percent over the same period. The annual decreases were likely due to baseline effects after a surge of remodeling and refinancing in 2020. Lenders adding more requisites, and the shrinking pool of households able to refinance is likely impacting refinance activity as well. (For more information, see *Finding a Representative Interest Rate for the Typical Texas Mortgagee* at https://www.recenter.tamu.edu/articles/research-article/Finding-Representative-Interest-Rate-2278.)

In July, the median loan-to-value ratio (LTV) constituting the "typical" Texas conventional-loan mortgage dropped from 85.8 a year ago to 84.1. The debt-to-income ratio (DTI) was down from 36.0 to 35.8, while the median credit score increased only three points in the last year to 752. The LTV GSE borrowers also decreased from 86 last July to 85.4; however, DTI grew from 35.5 to 35.8. Overall improved credit profiles reflected the fact that only the most qualified housing applicants were able to outbid their competition for their desired homes amid exceptionally tight inventories and robust demand.

Prices

The ongoing shift in the composition of sales toward higher-priced homes due to constrained inventories at the lower end of the market supported home-price appreciation. The **Texas median home price** rose for the eighth consecutive month, accelerating 1.2 percent on a monthly basis and 16.8 percent YOY to a record-breaking \$305,400 in August. The share of luxury homes sold in Austin continued to expand, contributing to the 34.6 percent YOY surge in the median price (\$464,900). The Dallas metric (\$374,200) increased 18.4 percent while annual price growth in Fort Worth (\$312,600) shot up to 20.1 percent. Houston's (\$301,700) and San Antonio's (\$289,500) metrics elevated 15.5 and 16.1 percent, respectively.

The **Texas Repeat Sales Home Price Index** accounts for compositional price effects and provides a better measure of changes in single-family home values. Texas' index corroborated substantial and unsustainable home-price appreciation, accelerating 18.3 percent YOY. At the metropolitan level, the repeat sales index slowed in the major metros, except Houston, as annual price growth reached a peak. The metric decelerated 38.5 percent in Austin, followed by North Texas with 23 and 20.3 percent home-price appreciation in Dallas and Fort Worth, respectively. San Antonio posted an 18.1 percent annual hike, while Houston's index accelerated 15.2 percent. Increasing home prices pressure housing affordability, particularly in an environment of low real wage growth.

³ The release of Texas mortgage rate data typically lags the Texas Housing Insight by one month.



Single-Family Forecast

The Texas Real Estate Research Center projected single-family housing sales using monthly pending listings from the preceding period (Table 1). Only one month in advance was projected due to uncertainty surrounding the COVID-19 pandemic and the availability of reliable and timely data. Texas sales are expected to recover 6.1 percent in September after three consecutive monthly declines. The metric is estimated to rebound 6.9 and 5.6 percent in Austin and San Antonio, respectively, with additional increases of 7.1 percent in DFW and 4.8 percent in Houston. Sales through September 2021 should accelerate relative to the same time period in 2020. On the supply side, inventories reached a trough in May 2021 and should improve in the coming months. Listings seem to have reached a trough and are rising, easing some of the price pressures. (For more information, see 2021 Mid-Year Texas Housing & Economic Outlook at https://www.recenter.tamu.edu/articles/research-article/2021-Mid-Year-Outlook-2312.)

Household Pulse Survey

According to the U.S. Census Bureau's Household Pulse Survey, the share of homeowners behind on their mortgage payments increased to 6 percent nationally and 7 percent in Texas (Table 2). Houston reflected the national average, while the metric in DFW hovered higher at 9 percent. The share of Texas respondents who were not current and expected foreclosure to be either very likely or somewhat likely in the next two months rose from 14 percent in June to 19 percent (Table 3). The proportion of delinquent individuals at risk of foreclosure also grew in North Texas, increasing from 11 to 21 percent, and increasing 6 percentage points to 18 percent in Houston. The Federal Housing Finance Agency's foreclosure and REO eviction moratoria for properties owned by Fannie Mae and Freddie Mac (the Enterprises) were extended through Sept. 30, 2021. Continued stability in the housing market is essential to Texas' economic recovery.

Table 1. Single-Family Housing Sales Projections

	Percentage Change from Aug. to Sept. 2021	Percentage Change from Jan Sept. 2020 to Jan Sept. 2021
Texas	6.1	7.2
Austin-Round Rock	6.9	3.4
Dallas-Fort Worth	7.1	-1.1
Houston-The Woodlands-Sugar Land	4.8	15.0
San Antonio-New Braunfels	5.6	6.9

Note: Seasonally adjusted data used for the monthly percentage change. Nonseasonally adjusted data used in the year-to-date year-over-year estimation. Based on monthly single-family housing sales through the Multiple Listing Service

Sources: U.S. Census Bureau and Texas Real Estate Research Center at Texas A&M University



Table 2. Last Month's Payment Status for Owner-Occupied Housing Units

	Owned Free —		old Currently Mortgage Pay	rrently Caught Up age Payments	
	and Clear	Yes	No	Did Not Report	
United States	33%	60%	6%	0%	
Texas	39%	54%	7%	0%	
Dallas-Fort Worth	31%	60%	9%	0%	
Houston-The Woodlands-Sugar Land	40%	54%	6%	0%	

Note: Nonseasonally adjusted. Total includes only individuals who are 18 years and older reported living in owner-occupied housing units and excludes those living in different types of housing units, and also those who did not report their housing situation.

Source: U.S. Census Bureau Household Pulse Survey, Aug. 19-Aug. 31, 2021

Table 3. Likelihood of Leaving this House in Next Two Months Due to Foreclosure

	Very Likely	Somewhat Likely	Not Very Likely	Not Likely at All	Did Not Report
United States	4%	16%	37%	42%	1%
Texas	3%	16%	46%	35%	=
Dallas-Fort Worth	6%	15%	50%	30%	=
Houston-The Woodlands-Sugar Land	-	18%	53%	29%	-

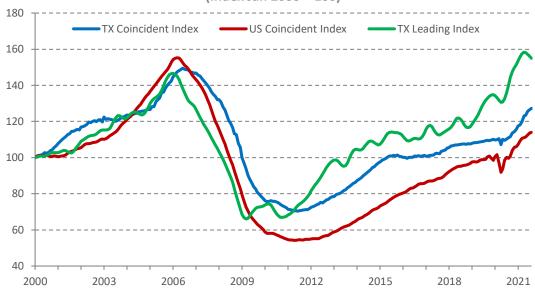
Note: Nonseasonally adjusted. Total includes only individuals who are 18 years and older, that are not current on mortgage payments, and are reported living in owner-occupied housing units and excludes those living in different types of housing units, and also those who did not report their housing situation.

Source: U.S. Census Bureau Household Pulse Survey, Aug. 19-Aug. 31, 2021



Texas Residential Construction Index

(Index Jan 2000 = 100)

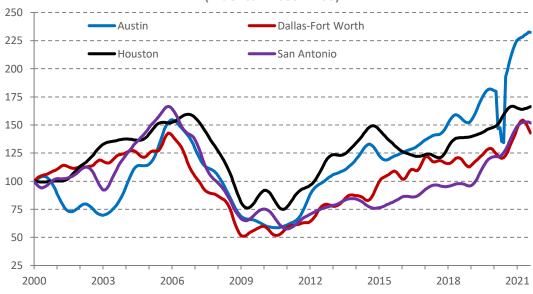


Note: Trend-cycle component.

Sources: Texas Real Estate Research Center at Texas A&M University and Federal Reserve Bank of Dallas

Major Metro Residential Leading Construction Index

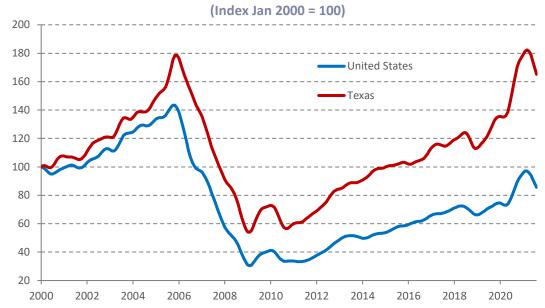
(Index Jan 2000 = 100)



 $Note: Trend-cycle\ component.$



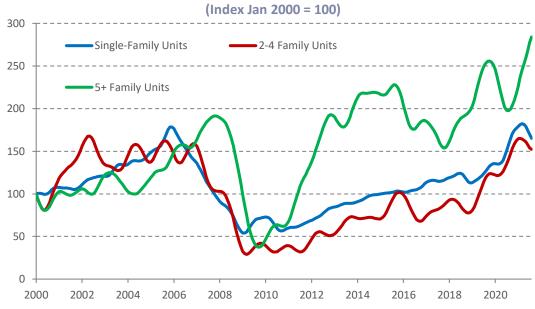
Single-Family Housing Construction Permits



Note: Trend-cycle component.

Sources: U.S. Census Bureau and Texas Real Estate Research Center at Texas A&M University

Texas Housing Construction Permits



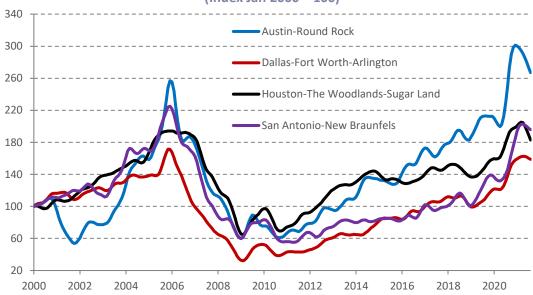
Note: Trend-cycle component.

Sources: U.S. Census Bureau and Texas Real Estate Research Center at Texas A&M University



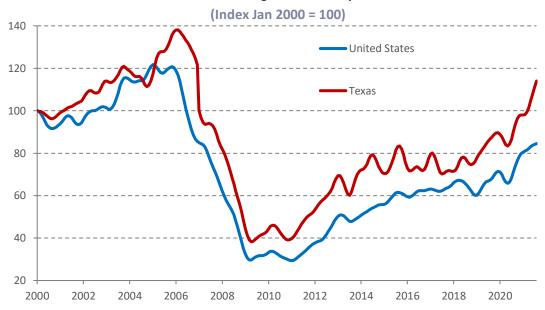
Major Metros Single-Family Housing Construction Permits

(Index Jan 2000 = 100)



Note: Trend-cycle component. Fort Worth is missing data for Somervell County. Sources: U.S. Census Bureau and Texas Real Estate Research Center at Texas A&M University

Total Housing Starts Per Capita



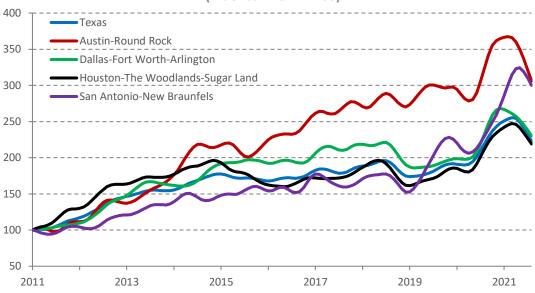
Note: Trend-cycle component.

Sources: U.S. Census Bureau and Bank of Tokyo-Mitsubishi UFJ



Total New Private Single-Family Construction Value

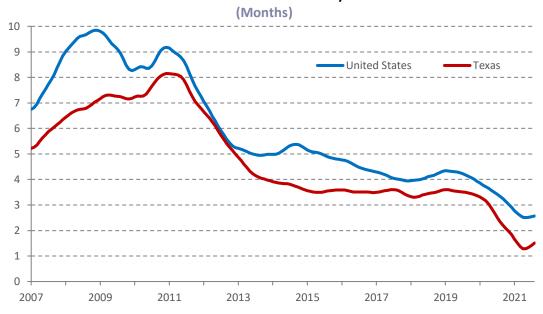
(Index Jan 2011 = 100)



Note: Inflation adjusted. Trend-cycle component.

Source: Dodge Data & Analytics

Total Months of Inventory



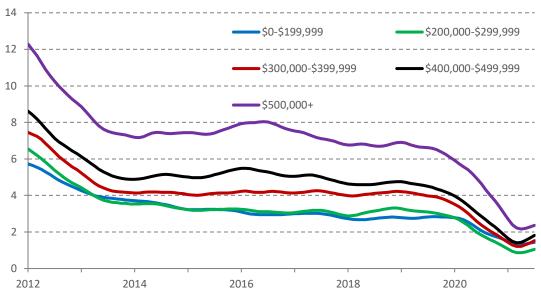
Note: Trend-cycle component. Months of inventory for the United States is estimated using weights for all existing homes and new single-family homes; new nonsingle-family homes are not included. Texas includes all existing and new homes. For more information, see Months of Inventory.

Sources: U.S. Census Bureau, National Association of Realtors, and Texas Real Estate Research Center at Texas A&M University



Texas Months of Inventory by Price Cohort

(Months)

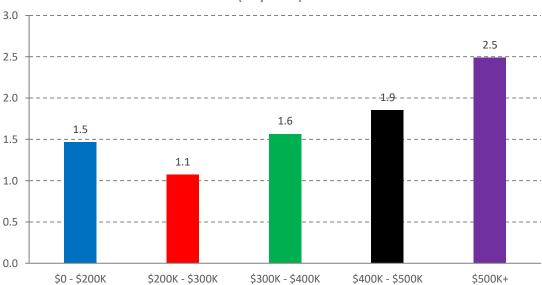


Note: Trend-cycle component.

Source: Texas Real Estate Research Center at Texas A&M University

Texas Current Months of Inventory by Price Cohort

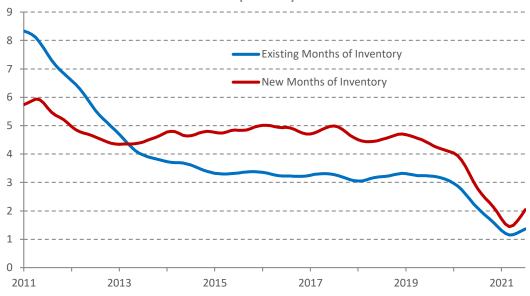
(July 2021)



Note: Seasonally adjusted.

Texas Existing and New Home Months of Inventory

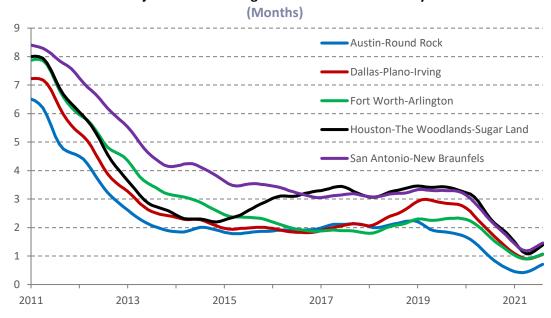
(Months)



Note: Trend-cycle component.

Source: Texas Real Estate Research Center at Texas A&M University

Major Metros Existing Home Months of Inventory

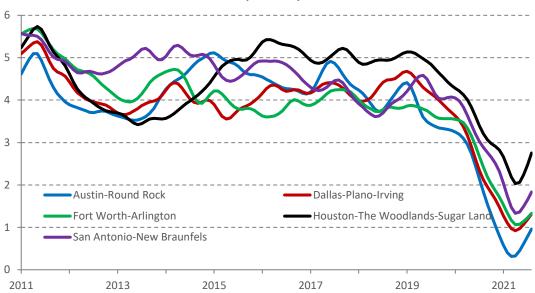


 $\label{eq:Note:Trend-cycle} \textbf{Note: Trend-cycle component.}$



Major Metros New Home Months of Inventory

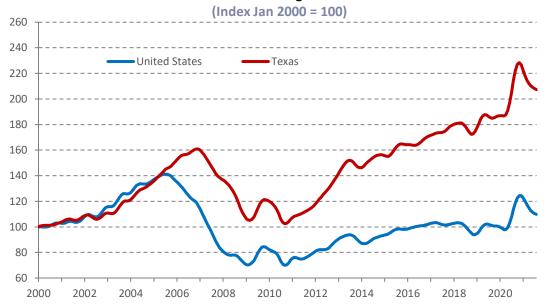
(Months)



Note: Trend-cycle component.



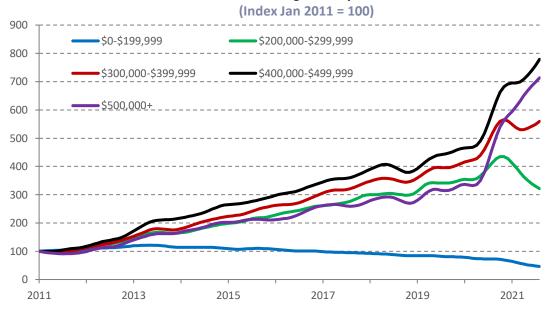
Total Housing Sales



Note: Trend-cycle component. Sales for the United States include all existing homes and new single-family homes sold through an MLS; new non-single-family homes are not included. Texas includes all existing and new homes. For more information see Housing Sales.

Sources: U.S. Census Bureau, National Association of Realtors, and Texas Real Estate Research Center at Texas A&M University

Texas Total Housing Sales by Price Cohort

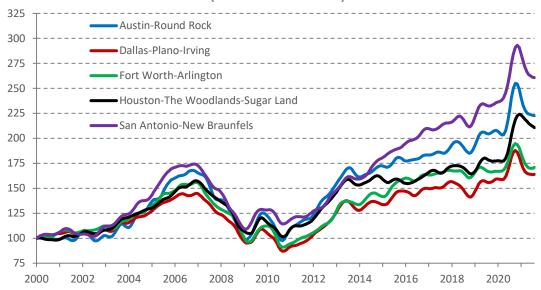


Note: Trend-cycle component.



Major Metros Total Housing Sales

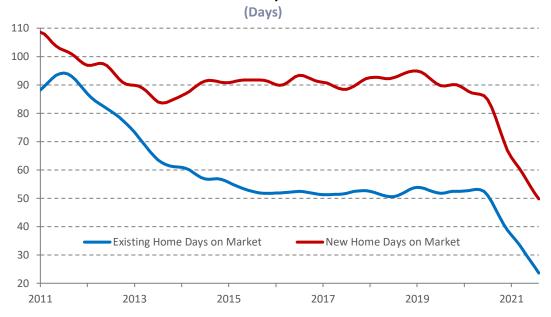
(Index Jan 2000 = 100)



Note: Trend-cycle component.

Source: Texas Real Estate Research Center at Texas A&M University

Texas Homes Days on Market

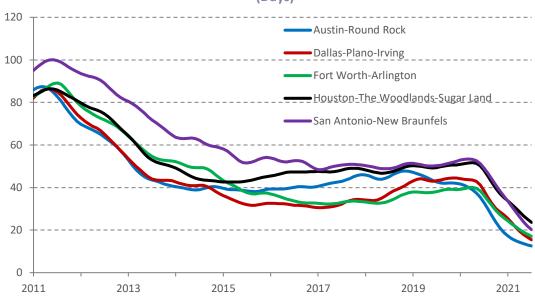


Note: Trend-cycle component. For single-family homes.



Major Metros Existing Homes Days on Market

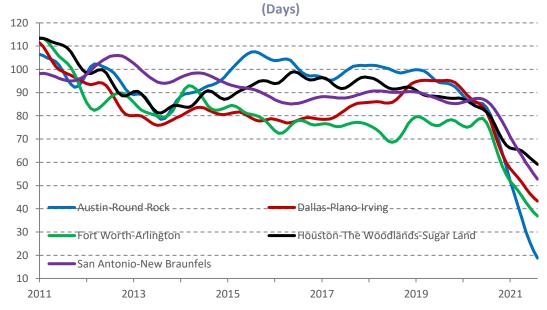
(Days)



Note: Trend-cycle component. For single-family homes.

Source: Texas Real Estate Research Center at Texas A&M University

Major Metros New Homes Days on Market

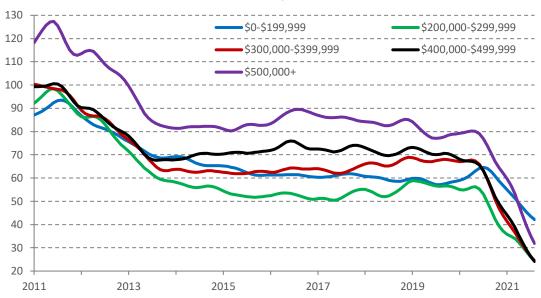


Note: Trend-cycle component. For single-family homes.



Texas Home Days on Market by Price Cohort

(Days)



Note: Trend-cycle component. For single-family homes.

Source: Texas Real Estate Research Center at Texas A&M University

30-Year Mortgage Rate and Ten-Year Treasury Yield



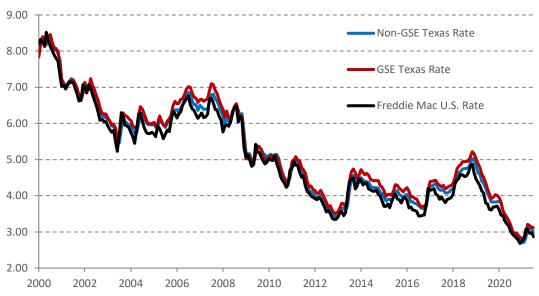
Note: Nonseasonally adjusted.

Sources: Federal Home Loan Mortgage Corporation and Federal Reserve Board



Fixed 30-Year Mortgage Rates

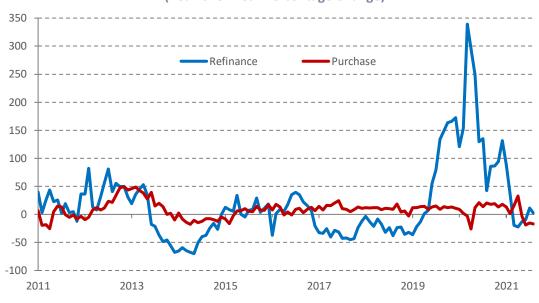
(Percent)



Note: Nonseasonally adjusted. The data for the most recent origination month is preliminary. Sources: Federal Home Loan Mortgage Corporation and TrueStandings Servicing

Texas Mortgage Applications

(Year-over-Year Percentage Change)



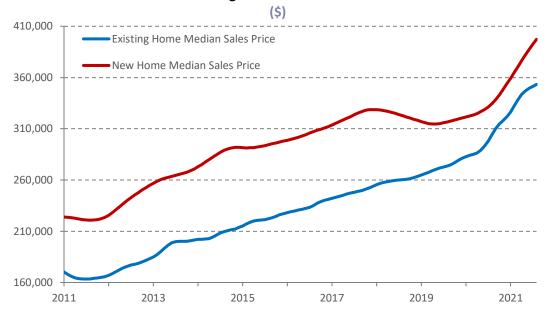
Note: Seasonally adjusted.

Source: Mortgage Bankers Association





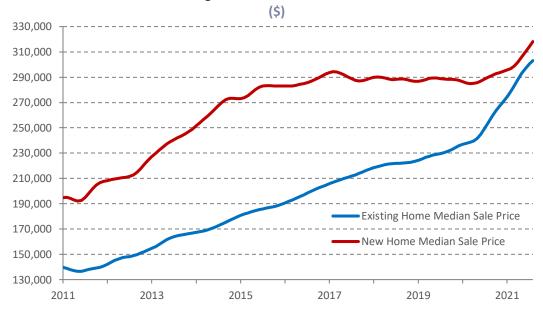
United States Existing and New Home Median Sales Price



Note: Trend-cycle component. For single-family homes.

Source: Federal Reserve Bank of St. Louis

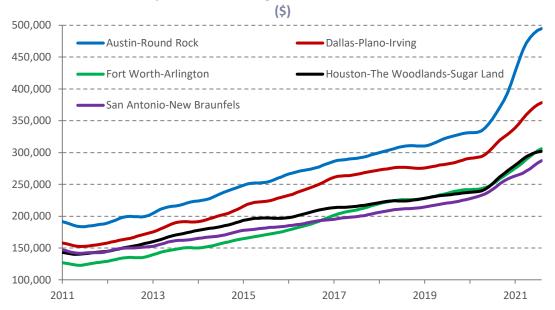
Texas Existing and New Home Median Sales Price



Note: Trend-cycle component. For single-family homes. Source: Texas Real Estate Research Center at Texas A&M University



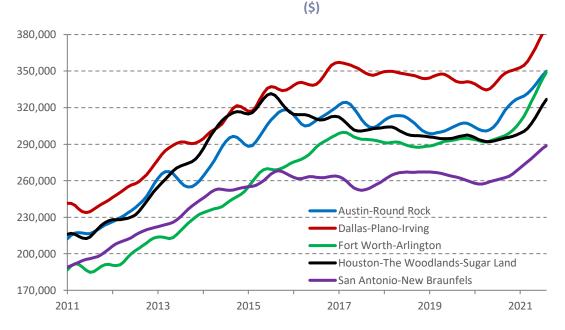
Major Metros Existing Home Median Sales Price



Note: Trend-cycle component. For single-family homes.

Source: Texas Real Estate Research Center at Texas A&M University

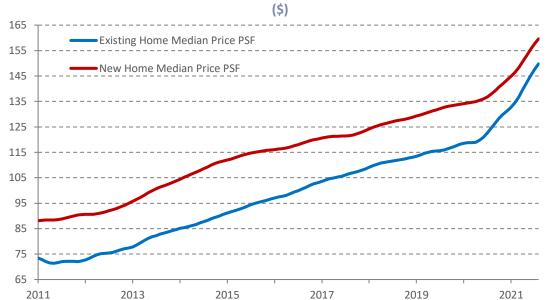
Major Metros New Home Median Sales Price



Note: Trend-cycle component. For single-family homes. Source: Texas Real Estate Research Center at Texas A&M University



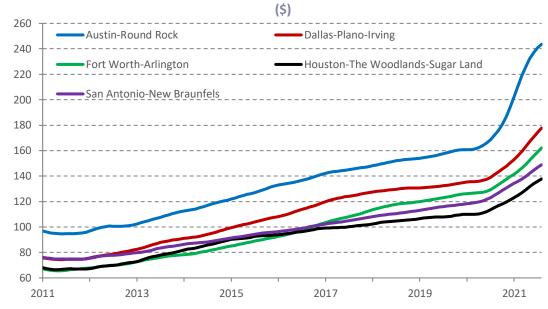
Texas Home Median Price Per Square Foot



 $\label{thm:cycle} \textbf{Note: Trend-cycle component. For single-family homes.}$

Source: Texas Real Estate Research Center at Texas A&M University

Major Metros Existing Home Median Price Per Square Foot

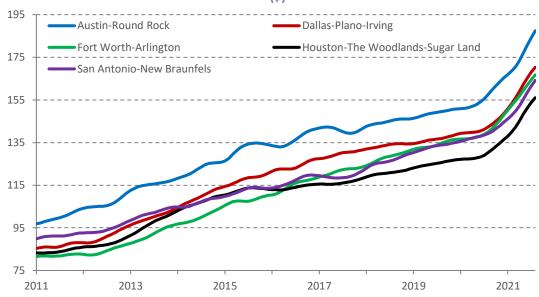


Note: Trend-cycle component. For single-family homes.



Major Metros New Home Median Price Per Square Foot

(\$)



Note: Trend-cycle component. For single-family homes. Source: Texas Real Estate Research Center at Texas A&M University

1.02

1.00

0.98

0.96

0.94

0.92

0.90 \(\tag{2011}

Texas Home Sale Price to List Price (Ratio)

Existing Home Sale-to-List Price Ratio

New Home Sale-to-List Price Ratio

2019

2017

Note: Trend-cycle component. For single-family homes. Source: Texas Real Estate Research Center at Texas A&M University

2015

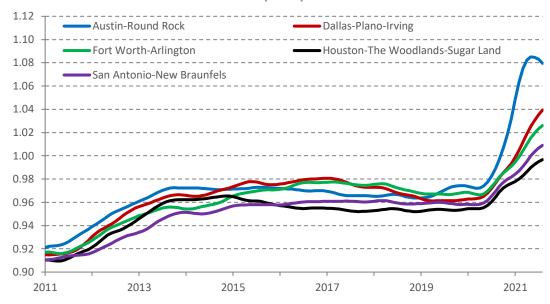
2013



2021

Major Metros Existing Home Sale Price to List Price

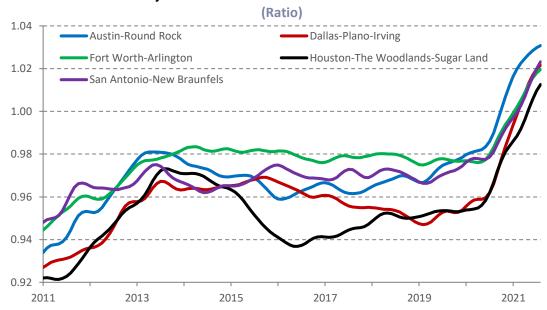
(Ratio)



Note: Trend-cycle component. For single-family homes.

Source: Texas Real Estate Research Center at Texas A&M University

Major Metros New Home Sale Price to List Price

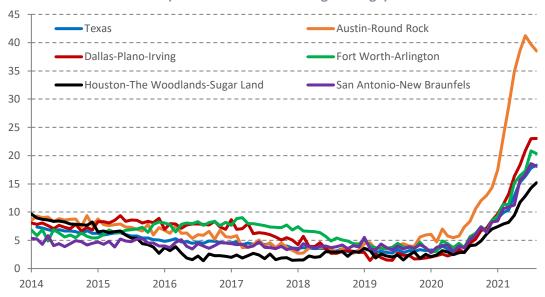


Note: Trend-cycle component. For single-family homes.



Repeat Sales Home Price Index

(Year-over-Year Percentage Change)



Note: Seasonally adjusted. The Repeat Sales Home Price Index tracks real home price appreciation for residential single-family homes.



MAYS BUSINESS SCHOOL

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