TEXAS QUARTERLY COMMERCIAL REPORT

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Texas Real Estate Research Center

Market Summary Comparison

		Apart	ment			Office Retail			Warehouse							
	Rent	per SF	Vaca	ancy	Rent p	ber SF	Vaca	ancy	Rent	per SF	Vaca	ancy	Rent	per SF	Vaca	ancy
	Current	% Δ Y-o-Y	Current	Δ Y-o-Y	Current	% Δ Y-o-Y	Current	Δ Y-o-Y	Current	% Δ Y-o-Y	Current	Δ Y-o-Y	Current	% Δ Y-o-Y	Current	Δ Y-o-Y
Austin	\$1.85	3.16%	8.40%	1.70%	\$29.79	2.43%	17.00%	1.63%	\$23.68	9.49%	3.70%	-0.70%	\$11.98	12.42%	4.90%	0.83%
Dallas-Fort Worth	\$1.69	4.44%	7.75%	1.62%	\$22.98	3.90%	20.95%	-0.05%	\$17.99	7.68%	5.75%	-0.65%	\$7.27	17.13%	5.95%	-0.62%
Houston	\$1.42	3.28%	8.70%	1.20%	\$20.90	2.16%	23.10%	0.27%	\$19.48	3.42%	5.90%	-0.73%	\$8.31	8.33%	7.30%	-1.57%
San Antonio	\$1.39	2.96%	8.70%	2.23%	\$21.57	-0.93%	14.15%	0.98%	\$16.51	5.71%	4.35%	-0.95%	\$7.24	8.74%	2.70%	-2.30%

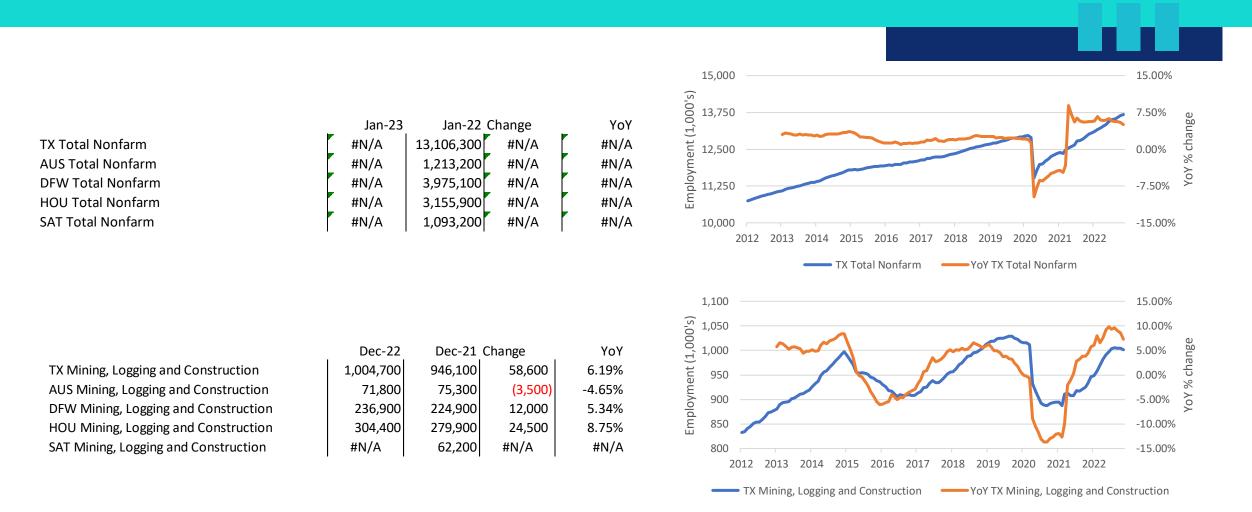


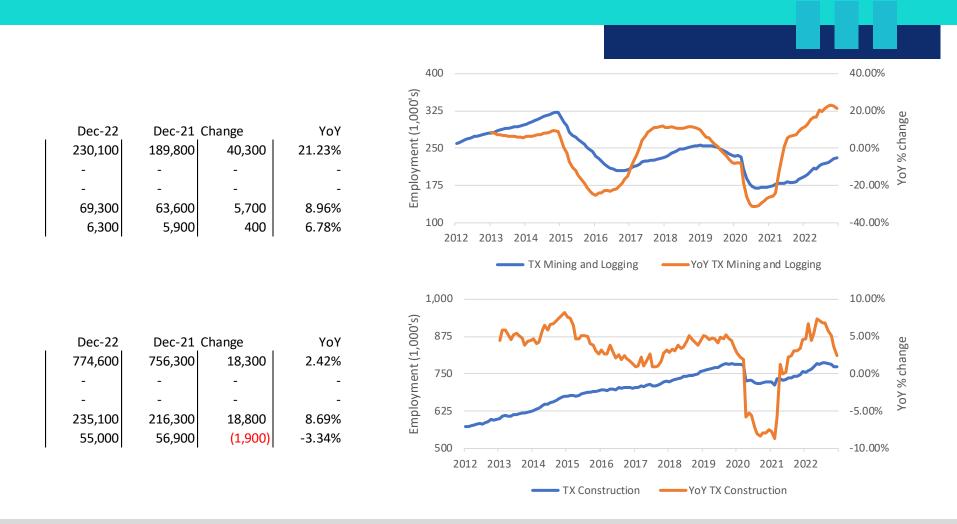
Sources: CoStar, Texas Real Estate Research Center





- Texas employment growth on a year-over-year basis continues to outpace expectations and long-term trends across industries and in the big four Metropolitan Statistical Areas (MSAs).
- Monthly employment has moderated some, and year-over-year (YoY) results are expected to moderate further through 2023, moving closer to long-term trends.
- Office vacancy remains generally elevated across the major MSAs, but it is levelling. In Austin, the current square footage under construction (~6% of existing inventory) will increase vacancy. The eventual strength of work-from-home, hybrid-work, and corporate real estate rearrangement will remain a wild card for the midterm in all markets.
- Apartment vacancy remains subdued across Texas markets but has started to turn upward. Continued population growth and work-from-home demand pressures will contend with the last two year's unusually high permitted unit volumes coming online.





Sources: Texas Workforce Commission, Texas Real Estate Research Center

TX Mining and Logging

AUS Mining and Logging

DFW Mining and Logging

HOU Mining and Logging

SAT Mining and Logging

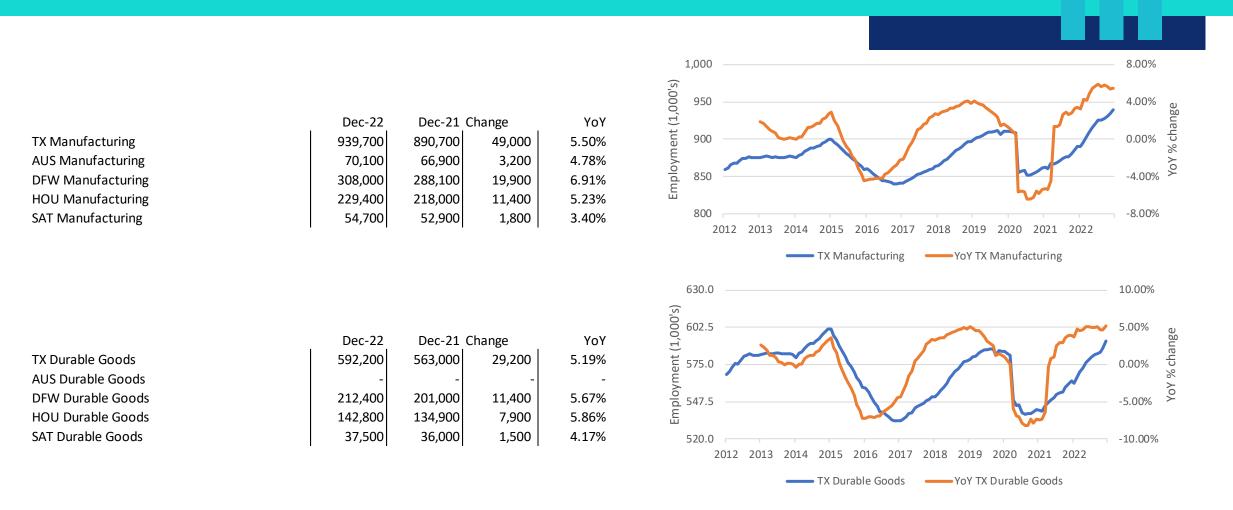
TX Construction

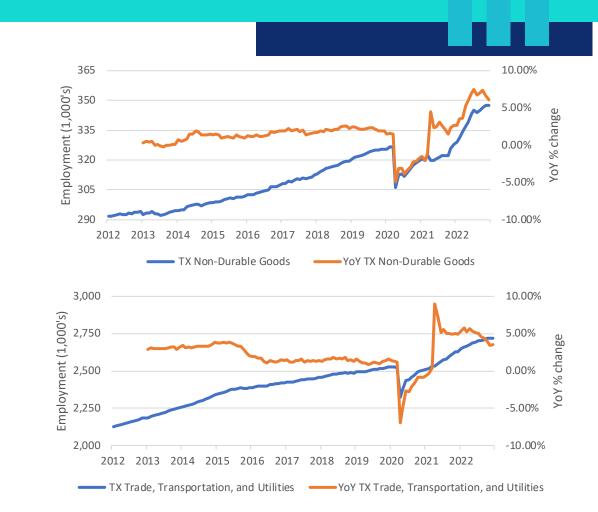
AUS Construction

DFW Construction

HOU Construction

SAT Construction



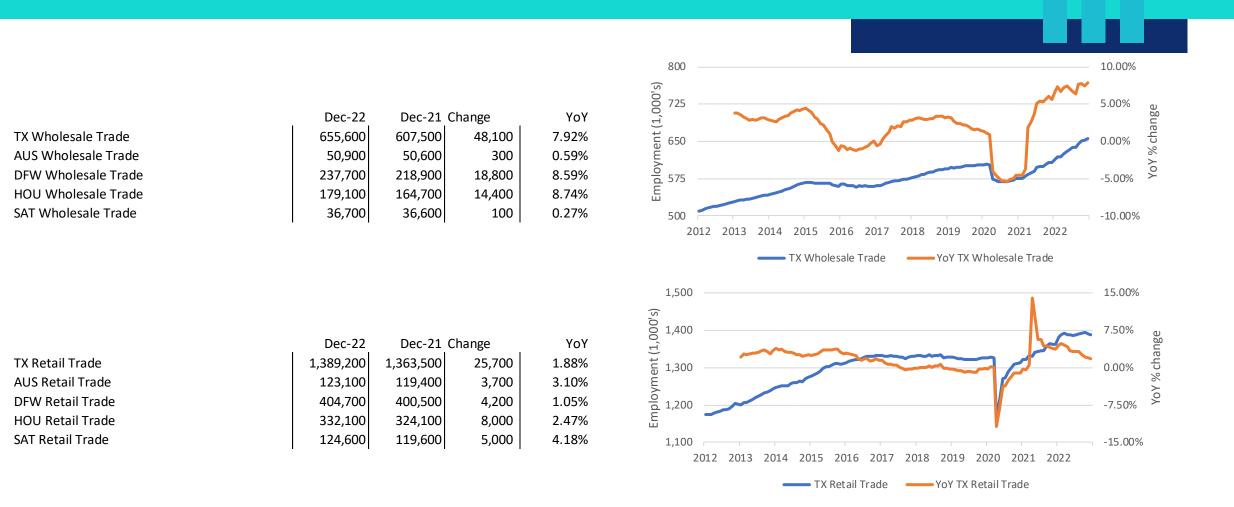


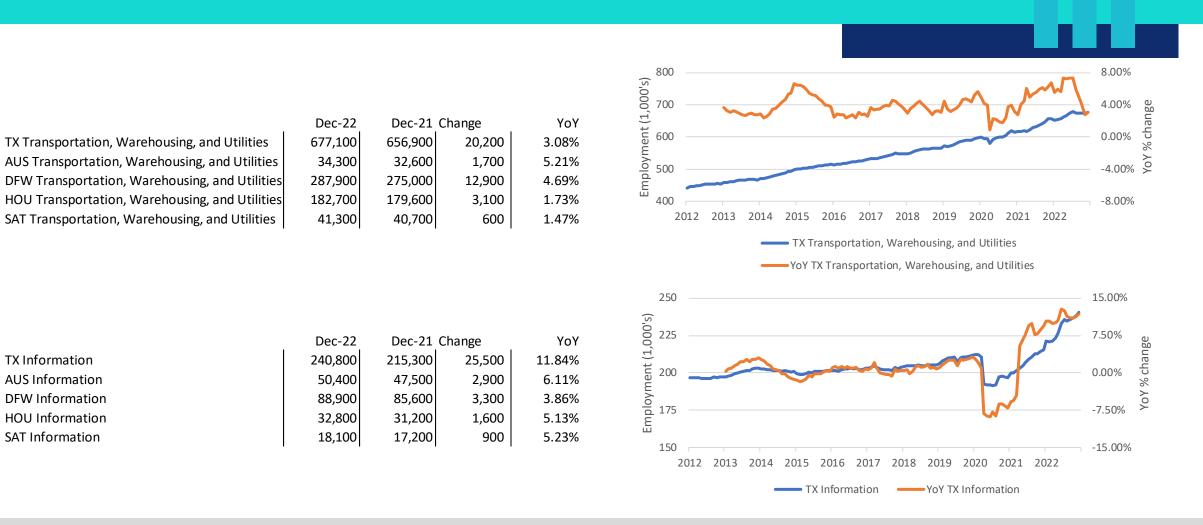
	Dec-22	Dec-21	Change	YoY
TX Non-Durable Goods	347,500	327,700	19,800	6.04%
AUS Non-Durable Goods	-	-	-	-
DFW Non-Durable Goods	95,600	87,100	8,500	9.76%
HOU Non-Durable Goods	86,600	83,100	3,500	4.21%
SAT Non-Durable Goods	17,200	16,900	300	1.78%

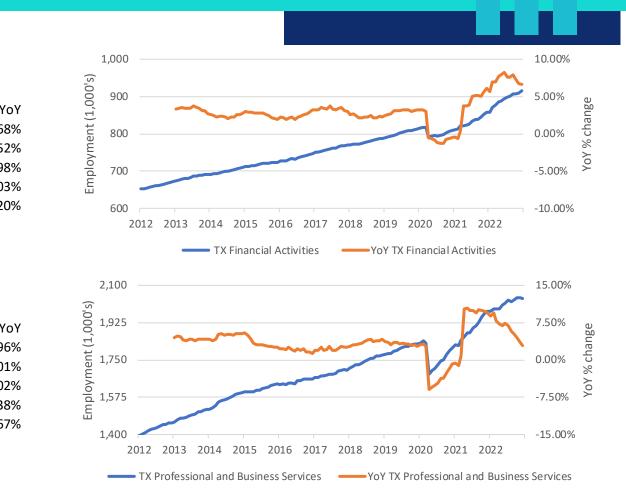
TX Trade, Transportation, and Utilities AUS Trade, Transportation, and Utilities DFW Trade, Transportation, and Utilities HOU Trade, Transportation, and Utilities SAT Trade, Transportation, and Utilities

Dec-22	Dec-21	Dec-21 Change		
2,721,900	2,627,900	94,000	3.58%	
208,300	202,600	5,700	2.81%	
930,300	894,400	35,900	4.01%	
693,900	668,400	25,500	3.82%	
202,600	196,900	5,700	2.89%	







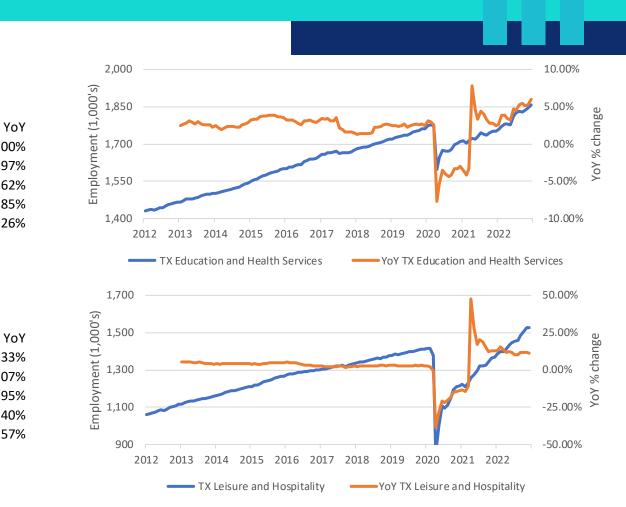


	Dec-22	Dec-21	Change	Yo
TX Financial Activities	915,700	858 <i>,</i> 400	57,300	6.68%
AUS Financial Activities	77,100	76,700	400	0.52%
DFW Financial Activities	375,500	351,000	24,500	6.98%
HOU Financial Activities	178,000	171,100	6,900	4.03%
SAT Financial Activities	102,700	95,800	6,900	7.20%

TX Professional and Business Services AUS Professional and Business Services DFW Professional and Business Services HOU Professional and Business Services SAT Professional and Business Services

Dec-22	Dec-21	Change	Y
2,037,600	1,979,100	58,500	2.90
264,200	251,600	12,600	5.02
764,400	721,000	43,400	6.02
548,600	515,700	32,900	6.38
153,100	155,700	(2,600)	-1.6





	Dec-22	Dec-21	Chan
TX Education and Health Services	1,857,700	1,752,600	10
AUS Education and Health Services	145,600	138,700	
DFW Education and Health Services	511,400	470,800	Z
HOU Education and Health Services	445,000	424,400	2
SAT Education and Health Services	179,300	164,100	1

Dec-22	Dec-21	Change	Yo
1,857,700	1,752,600	105,100	6.00
145,600	138,700	6,900	4.97
511,400	470,800	40,600	8.62
445,000	424,400	20,600	4.859
179,300	164,100	15,200	9.269

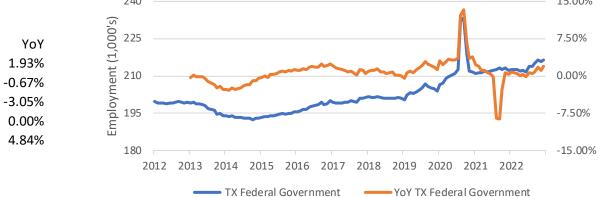
-	TX Leisure and Hospitality
	AUS Leisure and Hospitality
I	DFW Leisure and Hospitality
I	HOU Leisure and Hospitality
	SAT Leisure and Hospitality

Dec-22	Dec-21	Change	Y
1,526,500	1,371,100	155,400	11.33
150,900	128,900	22,000	17.07
424,600	382,700	41,900	10.95
368,000	318,900	49,100	15.40
141,900	130,700	11,200	8.57





	Dec-22	Dec-21	Change	YoY
TX Other Services	462,300	436,900	25,400	5.81%
AUS Other Services	46,500	45,700	800	1.75%
DFW Other Services	136,400	127,900	8,500	6.65%
HOU Other Services	112,000	112,200	(200)	-0.18%
SAT Other Services	43,800	38,800	5,000	12.89%



	Dec-22
TX Federal Government	216,400
AUS Federal Government	14,800
DFW Federal Government	47,600
HOU Federal Government	32,600
SAT Federal Government	39,000

Dec-21 Change

4,100

(100)

0

(1,500)

1,800

212,300

14,900

49,100

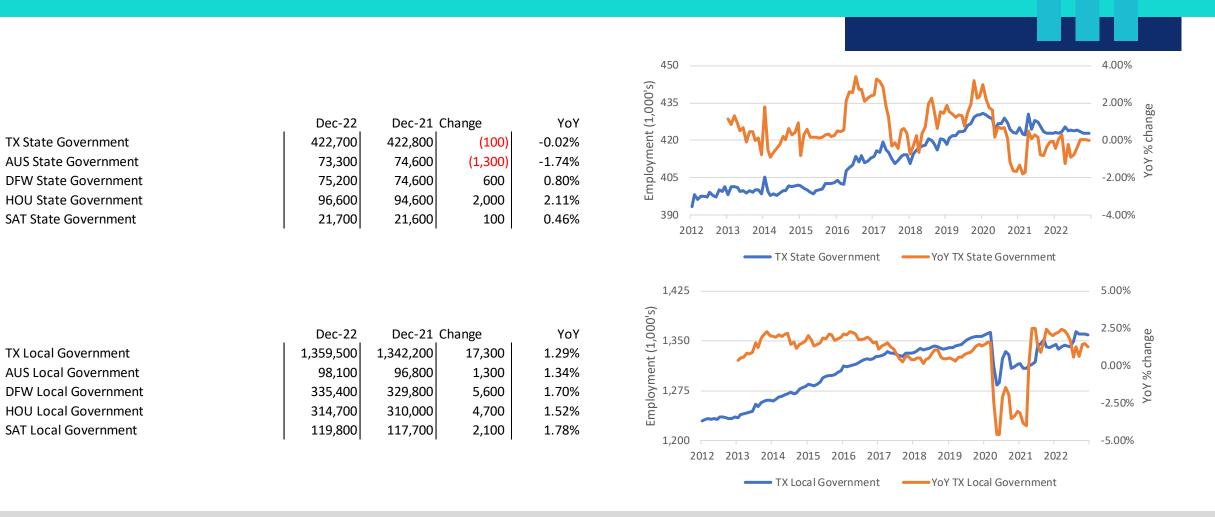
32,600

37,200

Sources: Texas Workforce Commission, Texas Real Estate Research Center

% change

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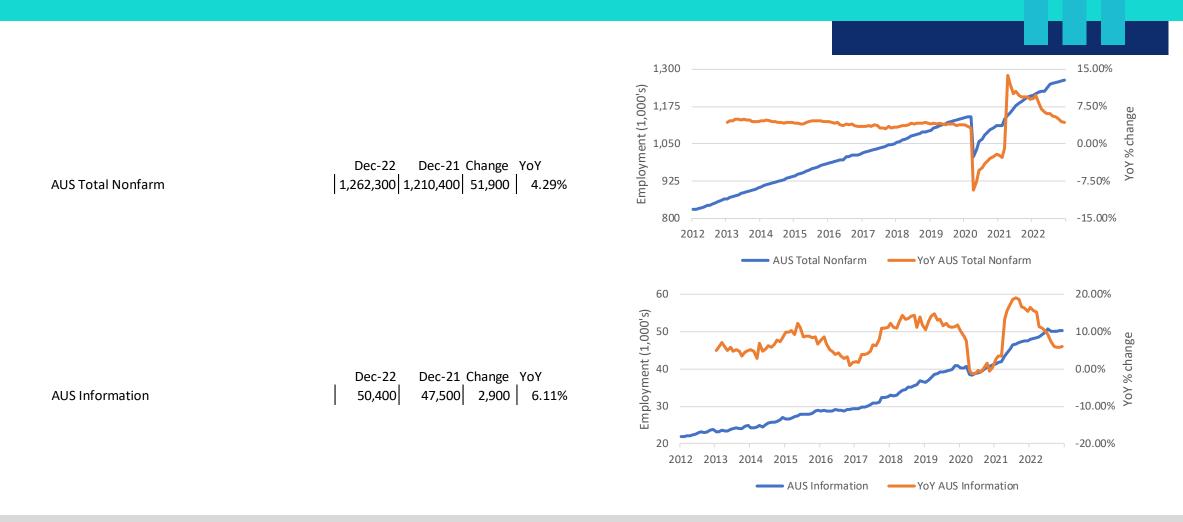
- Economy
- Apartments
- Office
- Retail
- Warehouse

Austin Economy

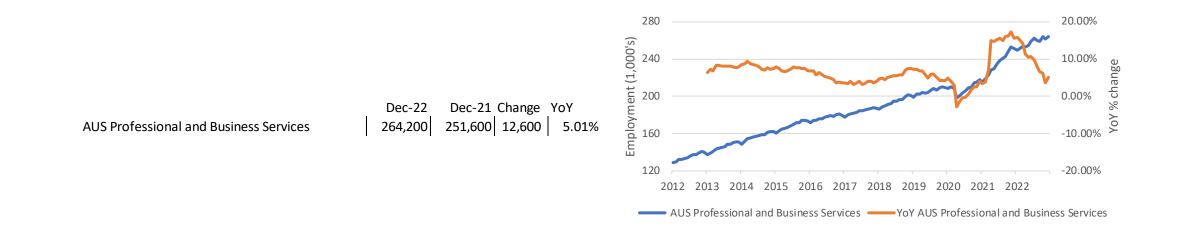
- Total employment growth in the Austin MSA remains strong and elevated above more typical pre-COVID trends on both a YoY basis and through recent months.
- On the other hand, employment growth has slowed in the information and professional business services industries in the last few months.
- Long-term employment growth is expected to moderate toward pre-COVID rates.
- Office vacancy remains elevated and continues to receive upward pressure from the shake-out from work-from-home/hybrid work and a large ratio of inventory (6%) under construction projects that will continue delivering over the next few years.
- Apartment vacancies have started rising although they remain relatively low. Vacancy rates will likely increase over the next few years due to the large proportion of units currently under construction relative to total inventory (13%).



Austin Economy key employment trends

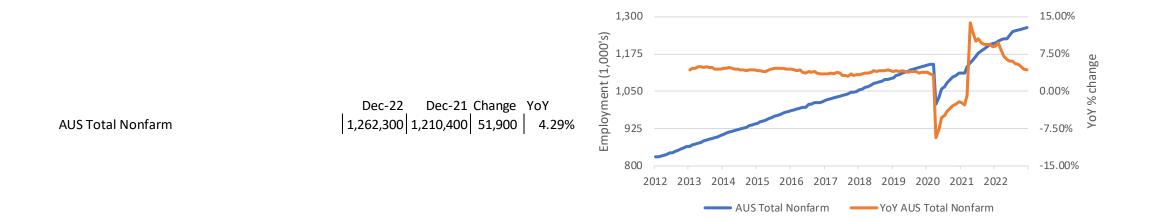


Austin Economy key employment trends





Austin Apartment Market key employment trends



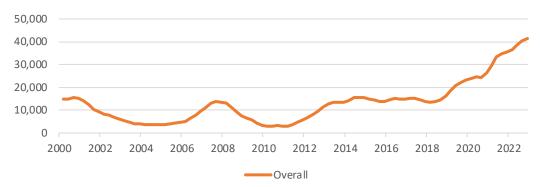


Austin Apartment Market absorption/construction

8,000 6,000 4,000 2,000 0 2002 2000 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022 Absorption Units — Deliveries Units

Absorption and Delivery Units





7.17% 6.70%

Previous Year



Class A

Overall



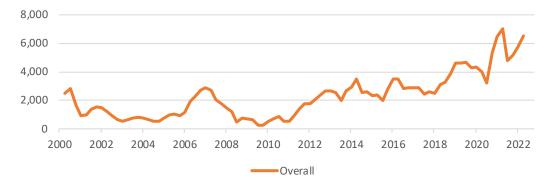
Current Previous Quarter

8.63%

8.17%

8.70%

8.40%



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Vacancy Percent

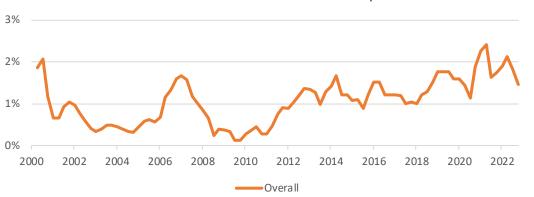
Vacancy Percent



Austin Apartment Market absorption/construction

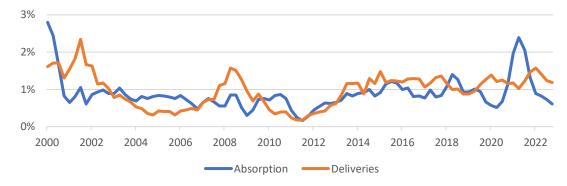
Current Previous Quarter **Previous Year** Starts Percent 1.46% 1.82% 1.74% Overall **Absorption Percent** Overall 0.60% 0.73% 1.30% Deliveries Percent 1.18% 1.24% 1.47% Overall Under Construction Percent 13.25% 13.05% 11.93% Overall

Larger Smaller Than Current



Starts as Percent of Inventory

Absorption and Delivery as Percent of Inventory

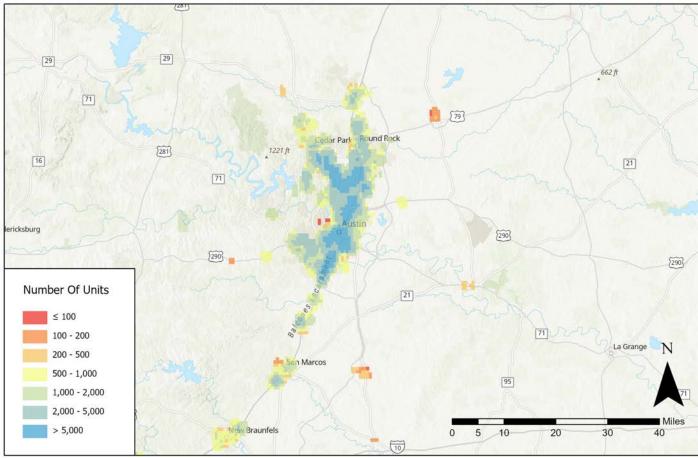




Sources: CoStar, Texas Real Estate Research Center



Austin Metro Number of Units Multifamily LMAs (Q1 2022)



Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

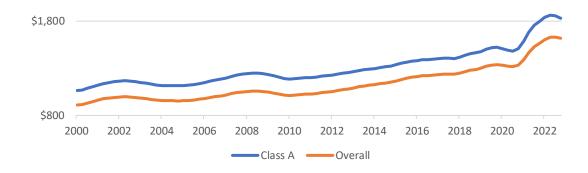
Austin Apartment Market inventory



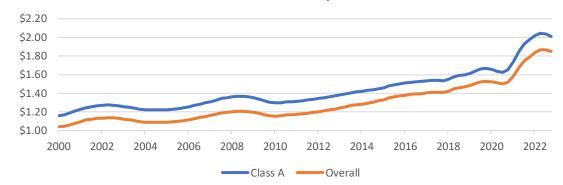
Austin Apartment Market rent











Sources: CoStar, Texas Real Estate Research Center

Effective Rent Per Unit	Class A
Effective Rent Per Unit	Overall
Effective Rent Per SF	Class A
Effective Rent Per SF	Overall

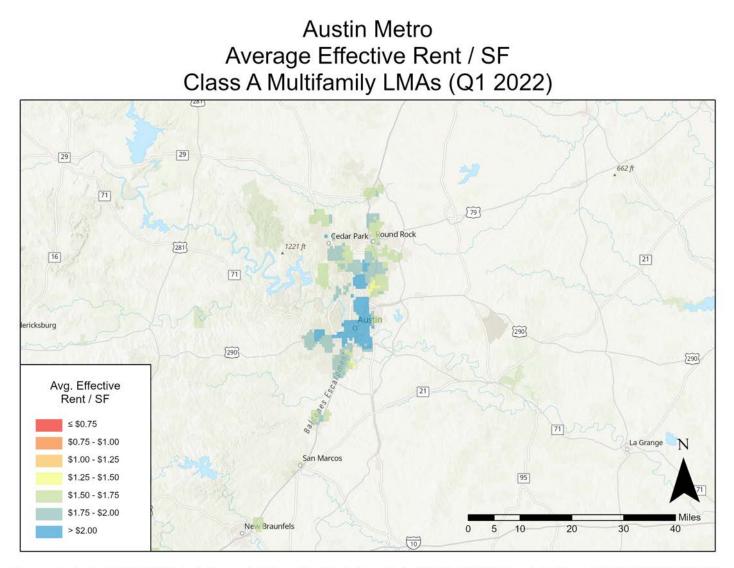
	Current	Previous Quarter	Previous Year
Class A	\$1,835	\$1,859	\$1,801
Overall	\$1,619	\$1,633	\$1,568
Class A	\$2.01	2.04	1.98
Overall	\$1.85	1.87	1.79

Larger Smaller Than Current





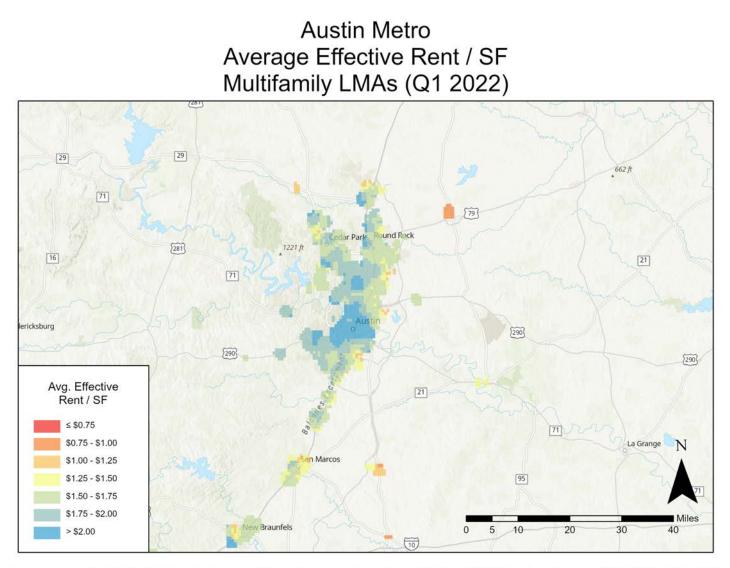




Local Market Area (LMA) Definitions

Austin Apartment Market rent



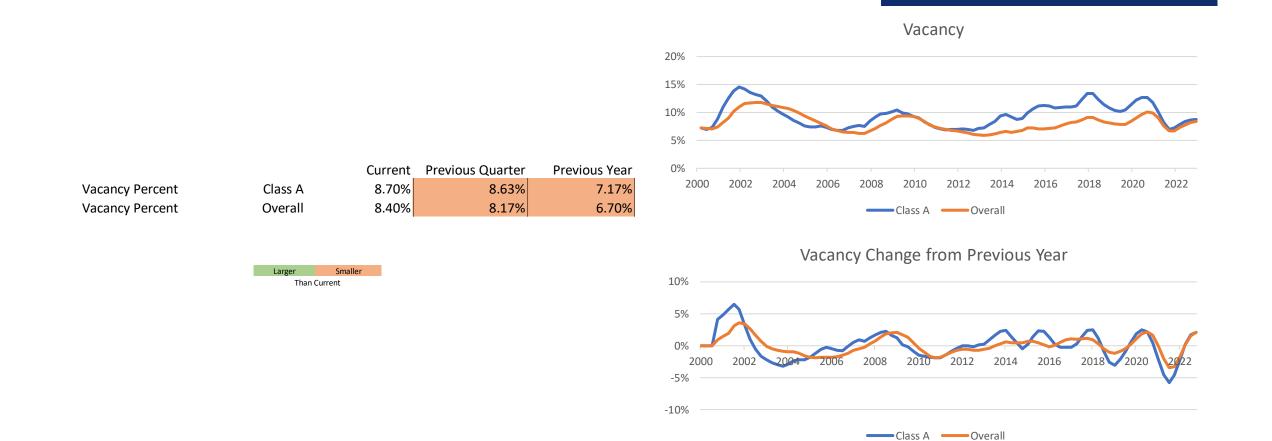


Local Market Area (LMA) Definitions

Austin Apartment Market rent

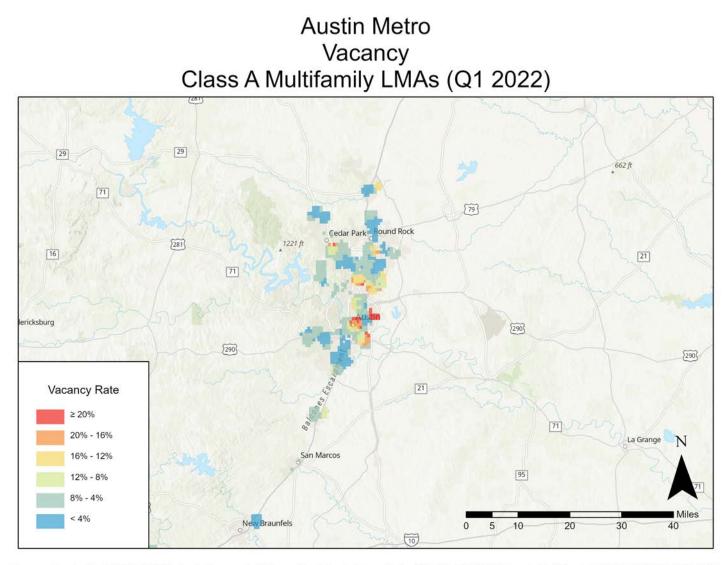


Austin Apartment Market vacancy



Sources: CoStar, Texas Real Estate Research Center

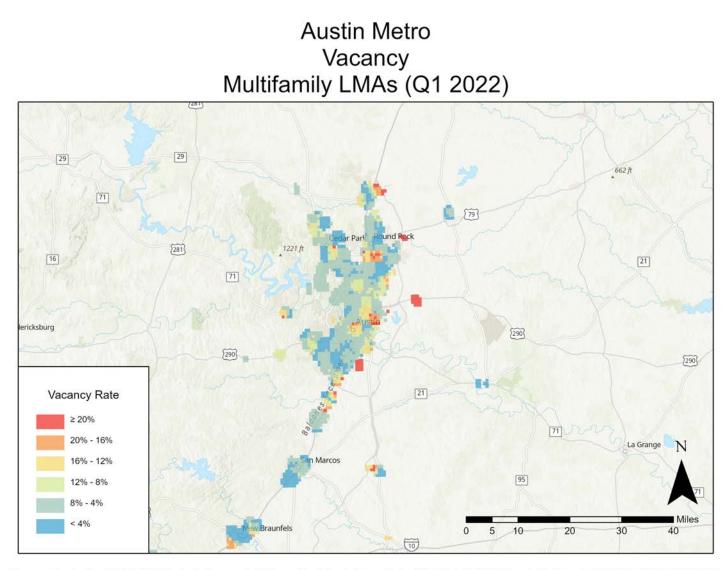




Local Market Area (LMA) Definitions

Austin Apartment Market vacancy



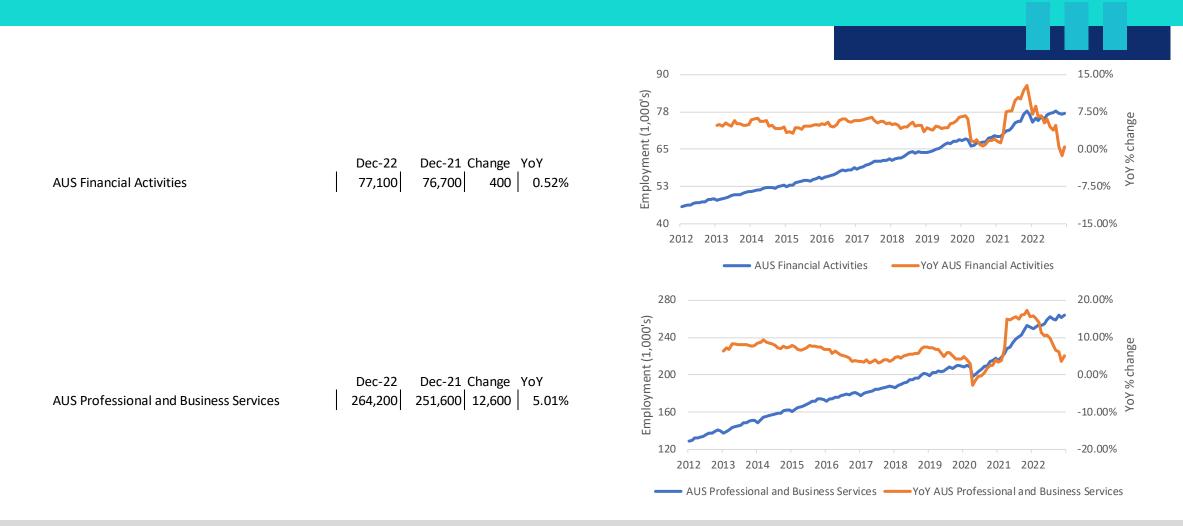


Local Market Area (LMA) Definitions

Austin Apartment Market vacancy

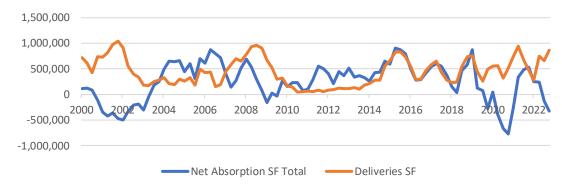


Austin Office Market key employment trends



Austin Office Market *absorption/construction*

Absorption and Delivery Square Footage





Under Construction Square Footage





Sources: CoStar, Texas Real Estate Research Center



Smaller Large Than Current



Starts Square Footage

Austin Office Market absorption/construction

Previous Quarter

0.96%

6.24%

-0.13%

0.68%

Current

0.86%

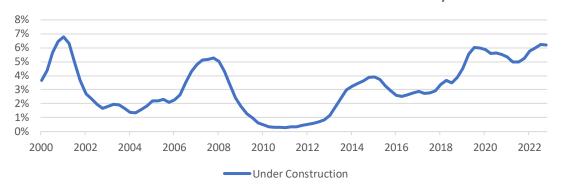
6.18%

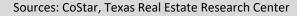
-0.33%

0.88%

Absorption and Deliveries as Percent of Inventory 2% **Previous Year** 0.78% 1% 5.24% 0.55% 0% 0.49% 2016 2018 2004 2006 2008 2010 2012 2014 2022 2000 -1% Net Absorption Deliveries

Under Construction as Percent of Inventory





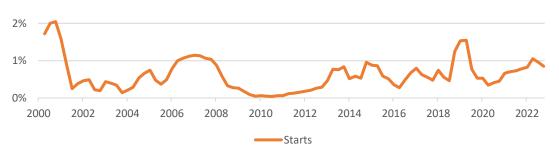


Overall

Overall

Overall

Overall





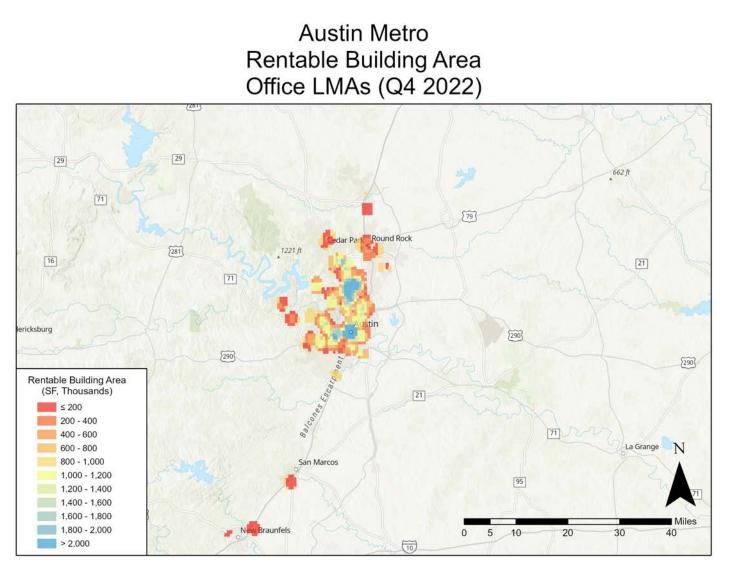
Starts Percent

Absorption Percent

Deliveries Percent

Under Construction Percent

3%



Local Market Area (LMA) Definitions

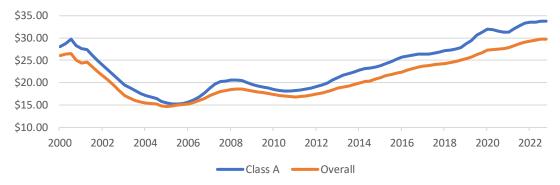
Austin Office Market *inventory*



Austin Office Market rent

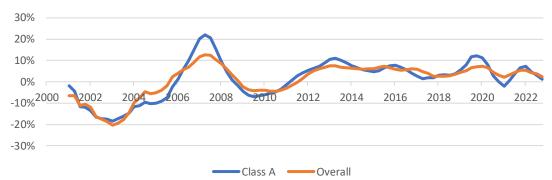


Base Rent per square foot





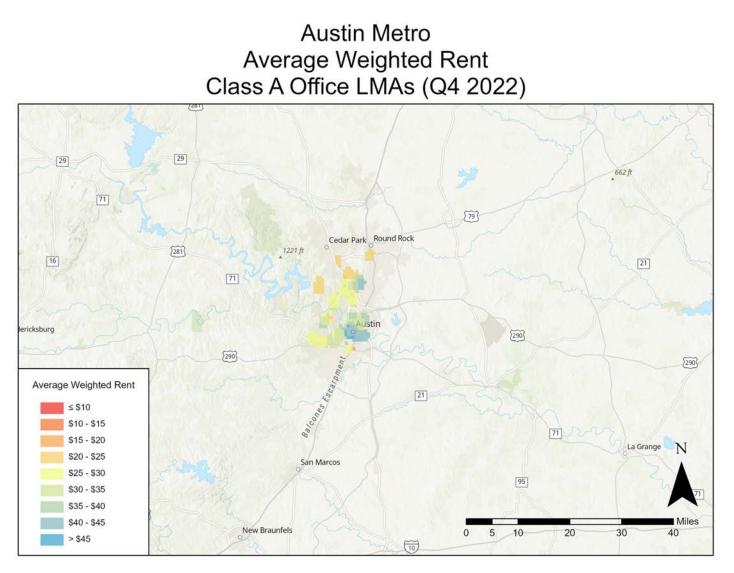




Larger Smaller Than Current

Sources: CoStar, Texas Real Estate Research Center

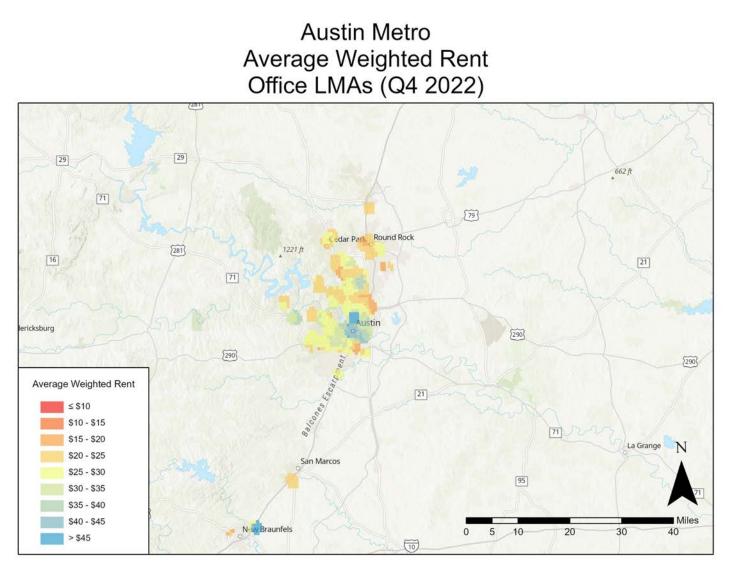




Local Market Area (LMA) Definitions







Local Market Area (LMA) Definitions





Austin Office Market vacancy

Class A

Overall

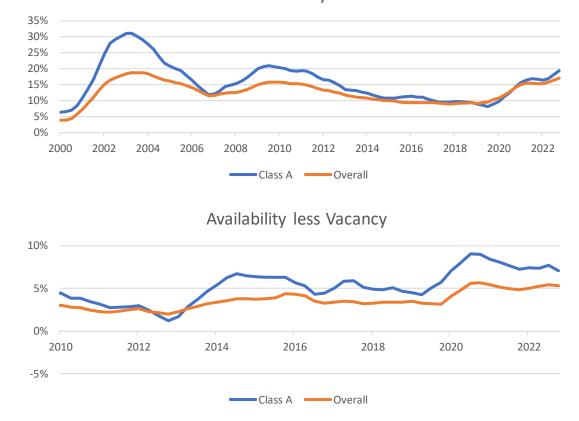
Class A

Overall

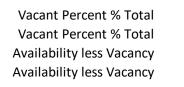
Larger

Smaller

Than Current



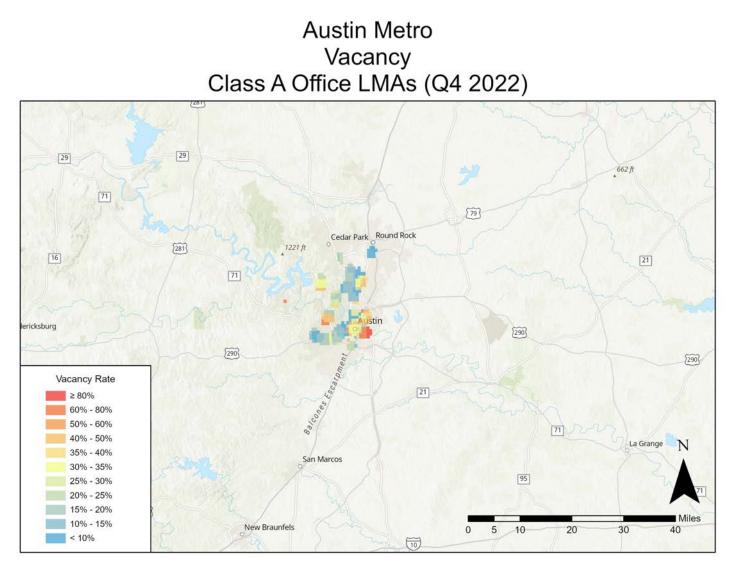
Vacancy



Current	Previous Quarter	Previous Year
19.40%	18.20%	16.67%
17.00%	16.43%	15.37%
7.10%	7.70%	7.23%
5.30%	5.43%	4.87%

Sources: CoStar, Texas Real Estate Research Center



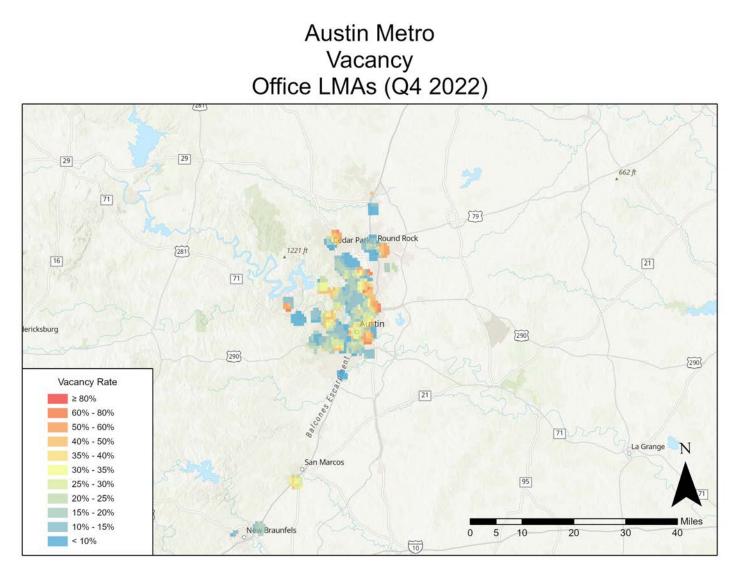


Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions







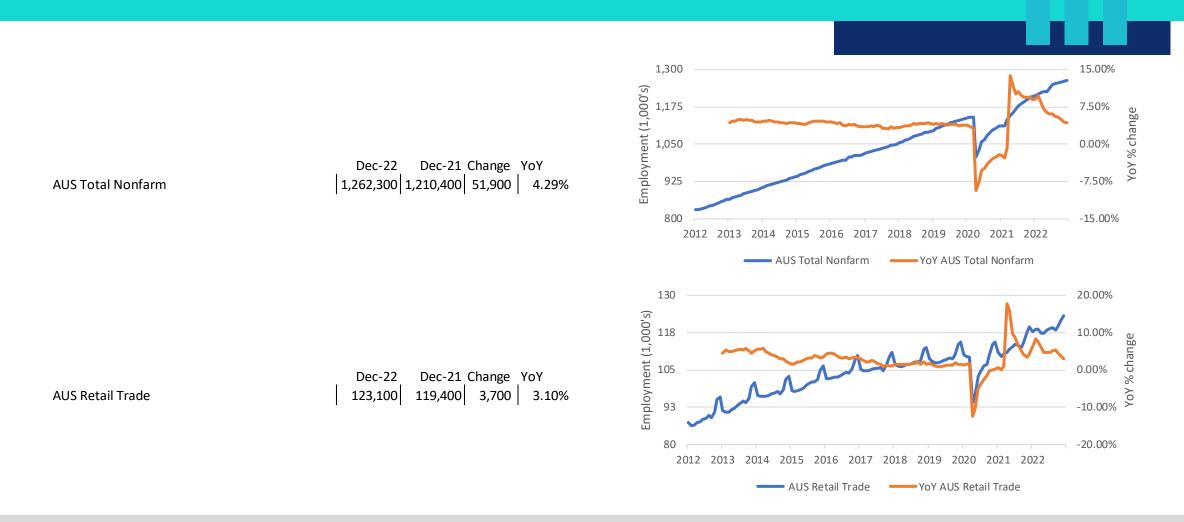
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions





Austin Retail Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Austin Retail Market absorption/construction

104,221

282,547

153,759

782,121

Previous Year

236,658

166,457

66,821

591,825

Current Previous Quarter

136,177

176,354

169,109

749,190

Smaller

Overall

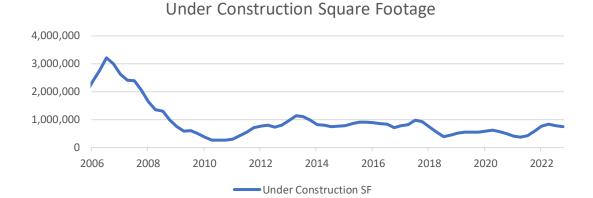
Overall

Overall

Overall

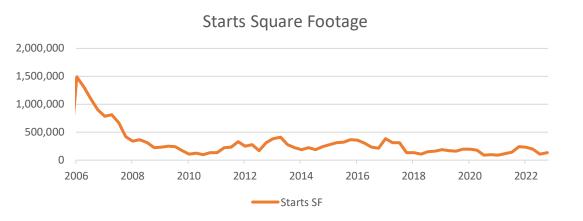
Larger

2,000,000 1,500,000 1,000,000 500,000 0 2006 2008 2010 2012 2014 2016 2018 2020 2022 -500,000 Net Absorption SF Total Deliveries SF



Sources: CoStar, Texas Real Estate Research Center

Absorption and Delivery Square Footage



Than Current

Texas A&M UNIVERSITY Texas Real Estate Research Center

Starts SF

Deliveries SF

Net Absorption SF Total

Under Construction SF

Austin Retail Market absorption/construction

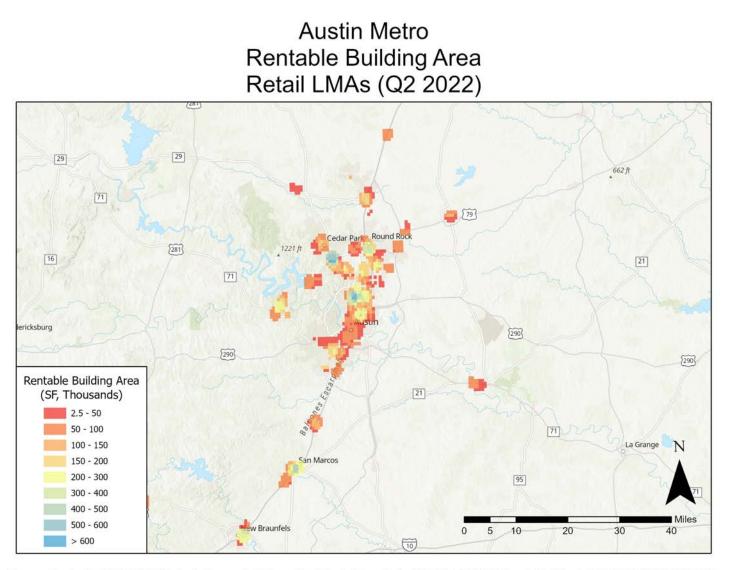
3% Previous Quarter **Previous Year** Current 2% 0.16% 0.12% 0.28% Starts Percent Overall **Under Construction Percent** 0.87% 0.91% 0.69% Overall 1% **Absorption Percent** Overall 0.20% 0.33% 0.19% 0% **Deliveries Percent** 0.20% 0.18% 0.08% Overall 2008 2010 2012 2006 2014 2016 2018 2020 2022 -1% Net Absorption Deliveries Smaller Larger Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 5% 3% 4% 2% 3% 2% 1% 1% 0% 0% 2006 2008 2014 2006 2008 2010 2012 2014 2016 2018 2020 2022 2010 2012 2016 2018 2020 2022 -----Starts Under Construction

Sources: CoStar, Texas Real Estate Research Center

Absorption and Deliveries as Percent of Inventory







Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Austin Retail Market inventory



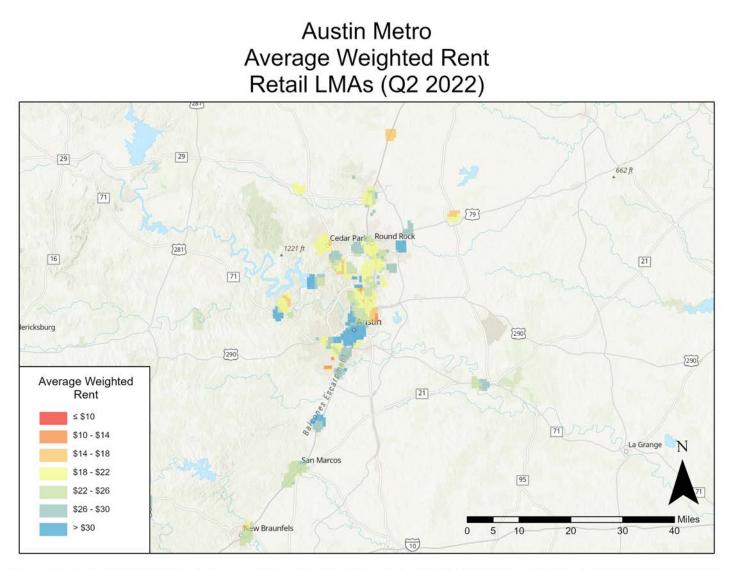
Austin Retail Market rent



Sources: CoStar, Texas Real Estate Research Center



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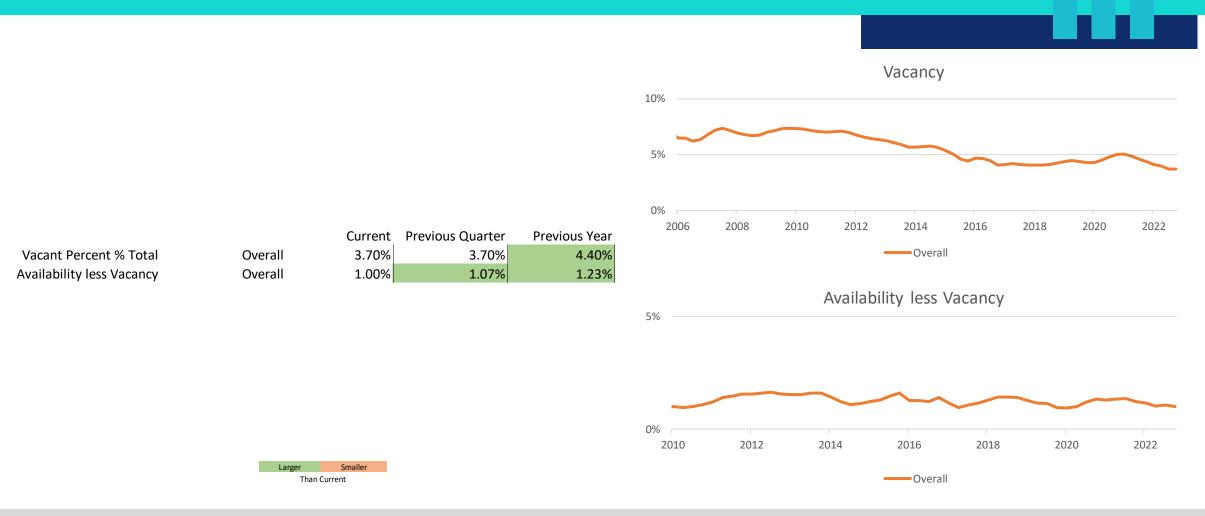
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions



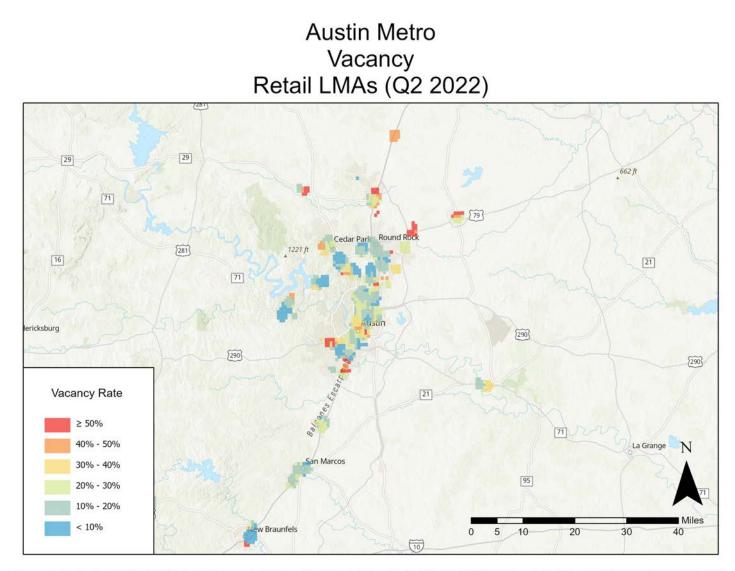


Austin Retail Market vacancy



Sources: CoStar, Texas Real Estate Research Center





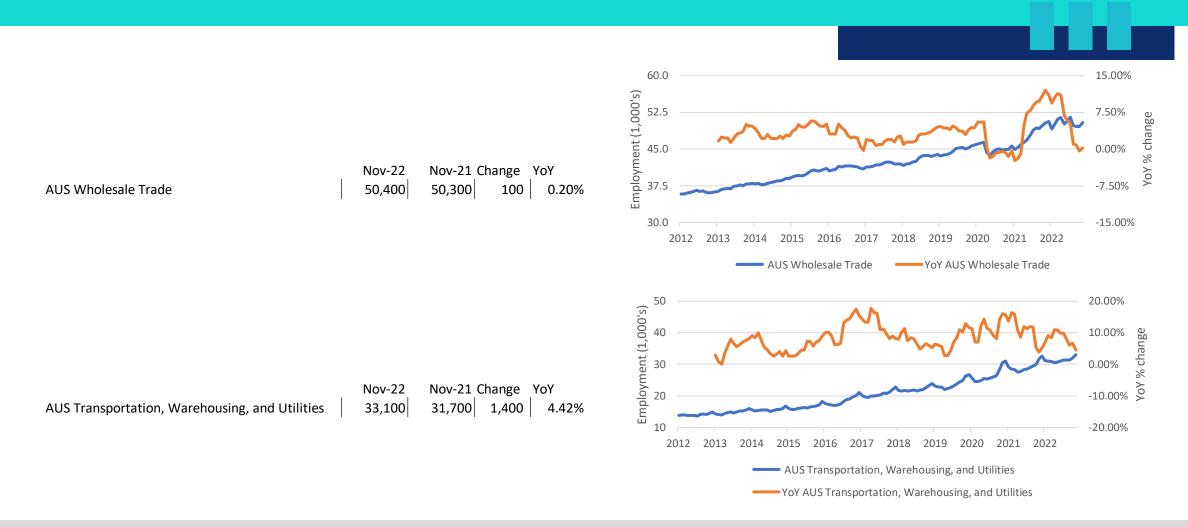
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions





Austin Warehouse Market key employment trends



Austin Warehouse Market *absorption/construction*

Previous Year

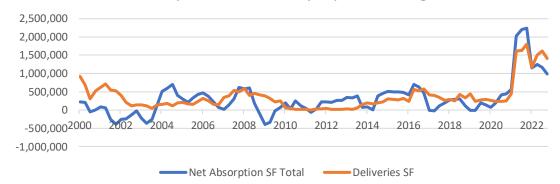
1,068,420

2,244,434

1,796,810

4,941,129

Absorption and Delivery Square Footage





1,887,773

1,409,187

6,960,060

985,039

Current Previous Quarter

2,238,483

1,166,492

1,611,399

6.481.473

Starts SF	
Net Absorption SF Total	
Deliveries SF	
Under Construction SF	

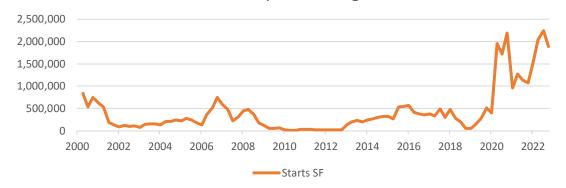
Than Current

Overall

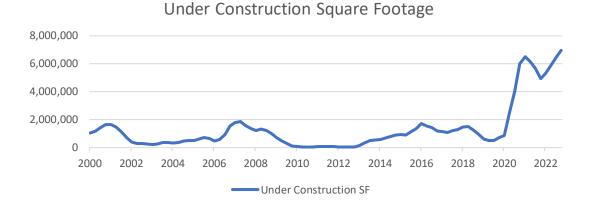
Overall

Overall

Overall





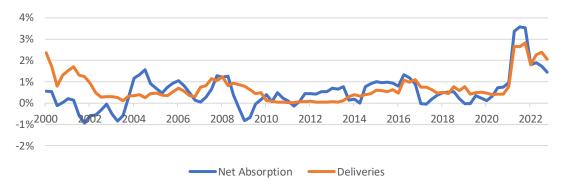


Sources: CoStar, Texas Real Estate Research Center



Austin Warehouse Market absorption/construction

Absorption and Deliveries as Percent of Inventory



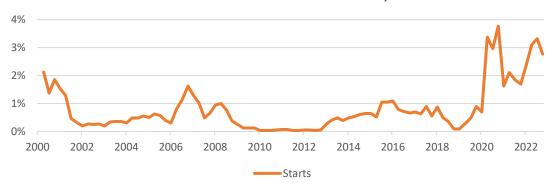
Under Construction as Percent of Inventory



Sources: CoStar, Texas Real Estate Research Center

Previous Quarter **Previous Year** Current 2.77% 3.32% 1.69% Starts Percent Overall 10.21% 9.61% 7.80% Under Construction Percent Overall **Absorption Percent** Overall 1.45% 1.73% 3.54% **Deliveries Percent** 2.07% 2.39% 2.84% Overall

> Larger Smaller Than Current



Starts as Percent of Inventory

Texas Real Estate Research Center

Austin Metro Rentable Building Area Warehouse LMAs (Q3 2022) 29 29 662 ft 71 281 16 71 ericksburg 2903 2903 Rentable Building Area (SF, Thousands) 21 ≤ 300 300 - 600 71 600 - 900 La Grange 900 - 1,200 1.200 - 1.500 Marcos 1,500 - 1,800 95 1,800 - 2,100 2,100 - 2,400 2,400 - 2,700 2,700 - 3,000 Braunfels 5 10 20 30 0 40 > 3,000 (10)

Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Austin Warehouse Market inventory



Austin Warehouse Market rent

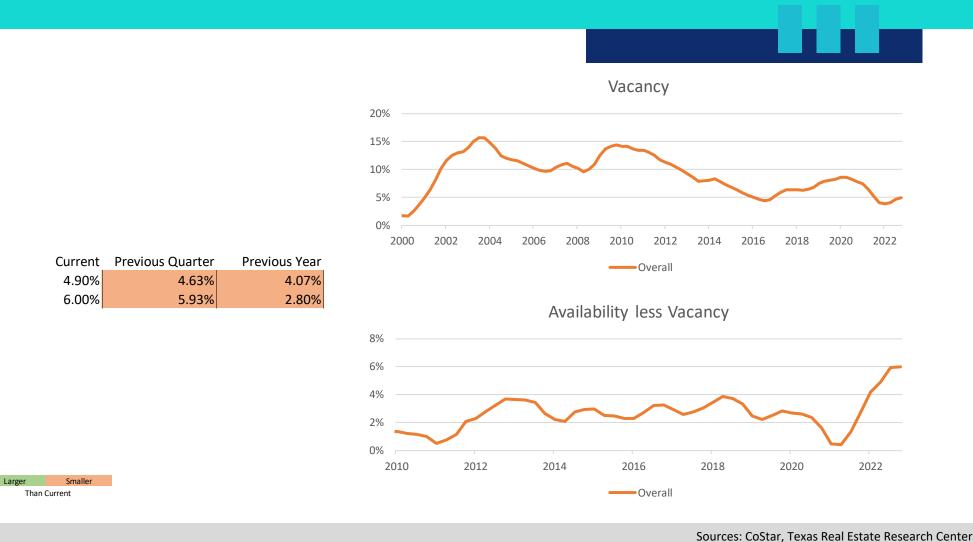


Sources: CoStar, Texas Real Estate Research Center



A

Austin Warehouse Market vacancy



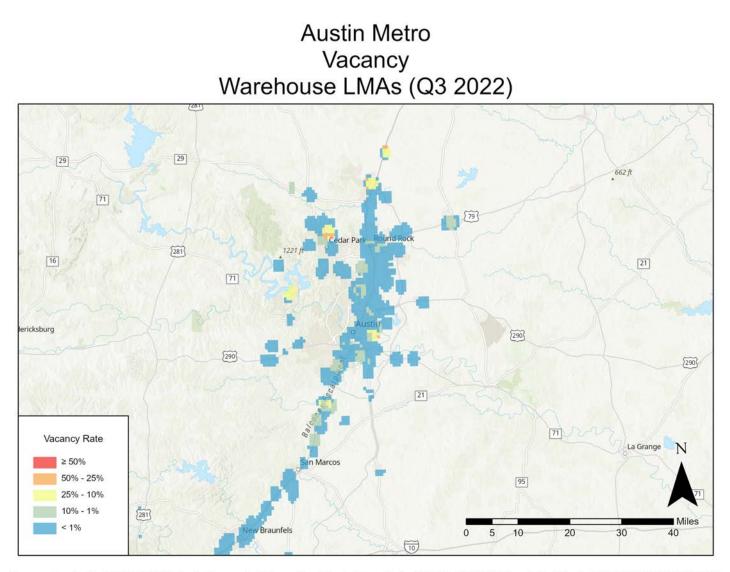


Overall

Overall

Vacant Percent % Total

Availability less Vacancy



Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Austin Warehouse Market vacancy



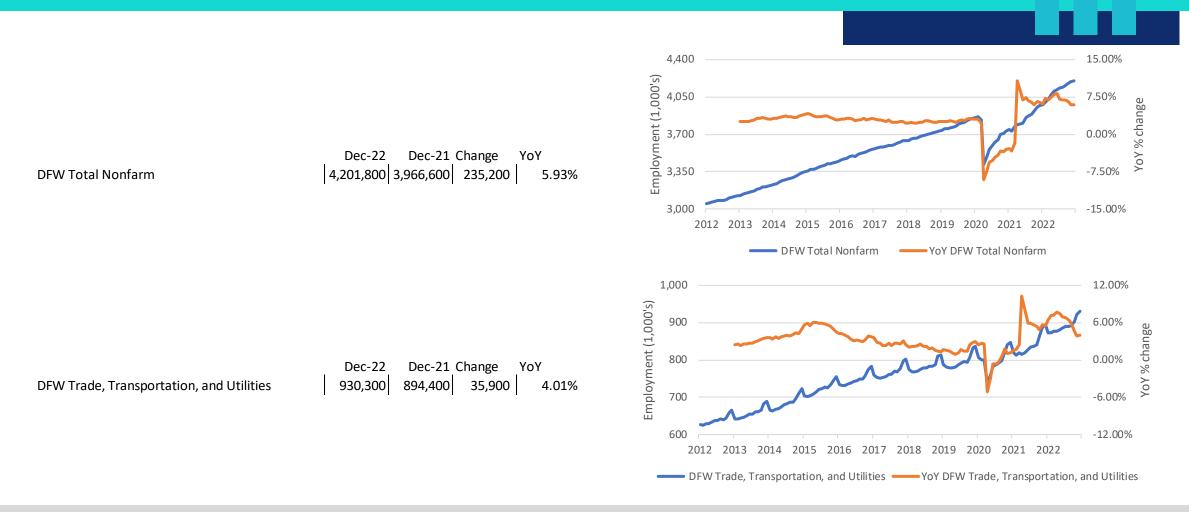
Dallas - Fort Worth

- Economy
- Apartments
- Office
- Retail
- Warehouse

Dallas - Fort Worth Economy

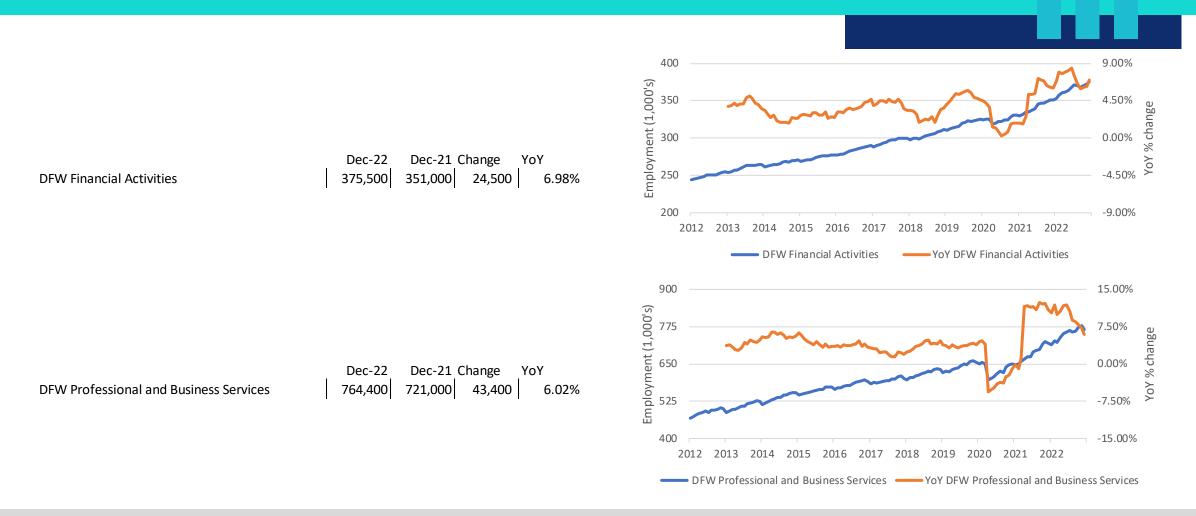
- Total employment in the Dallas Fort Worth MSA remains strong with growth elevated above pre-COVID trends.
- While remaining above pre-COVID trend YoY, the financial and professional and business services industries have experienced slowing growth rates in the past few months.
- Long-term employment growth across the economy is expected to moderate toward pre-COVID rates.
- Office vacancy increases have now peaked and reversed course, but continued upward pressure may remain if employers recalibrate to the new work-from-home/hybrid work environment. Many of these responses and their extent are still unclear. Falling construction activity along with expectations of continued economic growth will put downward pressure on office vacancies.
- Apartment vacancies remain lower than pre-COVID but have flattened (Class A) or even risen marginally (overall). The level of units under construction relative to the market inventory remains in line with levels seen in 2016-19, suggesting limited upward vacancy risk from near-term deliveries.

Dallas - Fort Worth Economy *key employment trends*



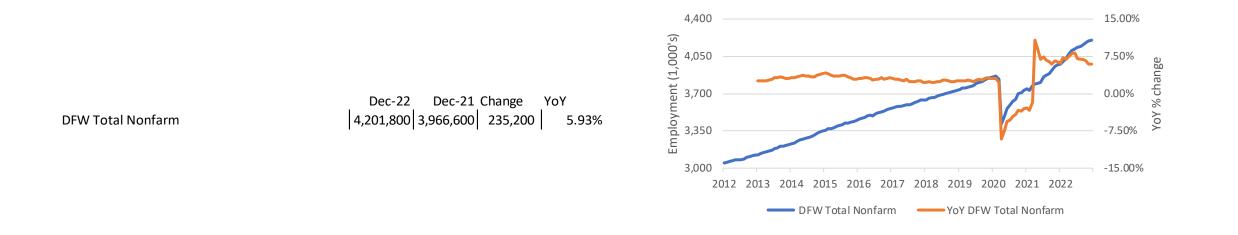
Sources: Texas Workforce Commission, Texas Real Estate Research Center

Dallas - Fort Worth Economy *key employment trends*



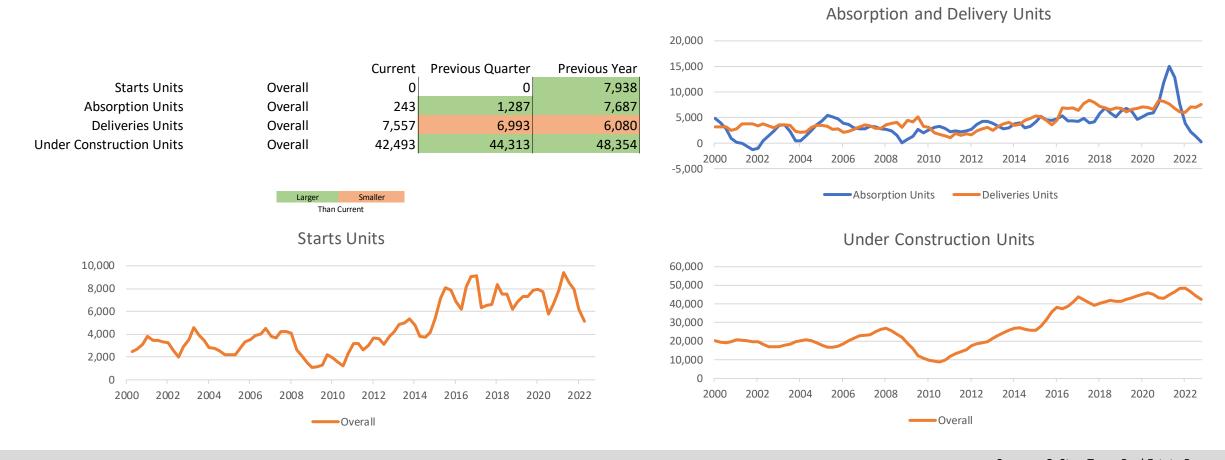
Sources: Texas Workforce Commission, Texas Real Estate Research Center

Dallas - Fort Worth Apartment Market *key employment trends*





Dallas - Fort Worth Apartment Market *absorption/construction*



Sources: CoStar, Texas Real Estate Research Center

Texas A&M UNIVERSITY Texas Real Estate Research Center

Dallas - Fort Worth Apartment Market absorption/construction

0.52%

0.14%

0.76%

4.82%

2022

Current Previous Quarter

0.62%

0.03%

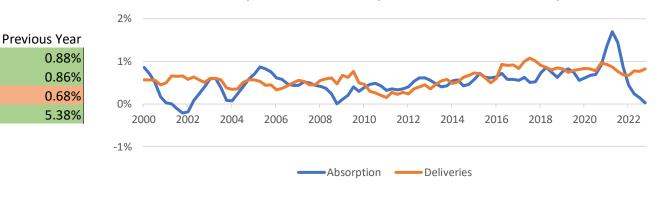
0.82%

4.61%

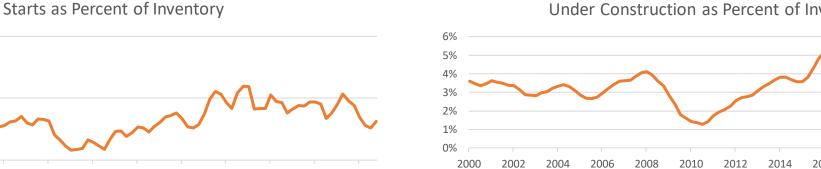
Smaller

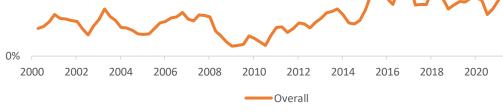
Than Current

Absorption and Delivery as Percent of Inventory









Overall

Overall

Overall

Overall

Large

Sources: CoStar, Texas Real Estate Research Center



Starts Percent

Absorption Percent

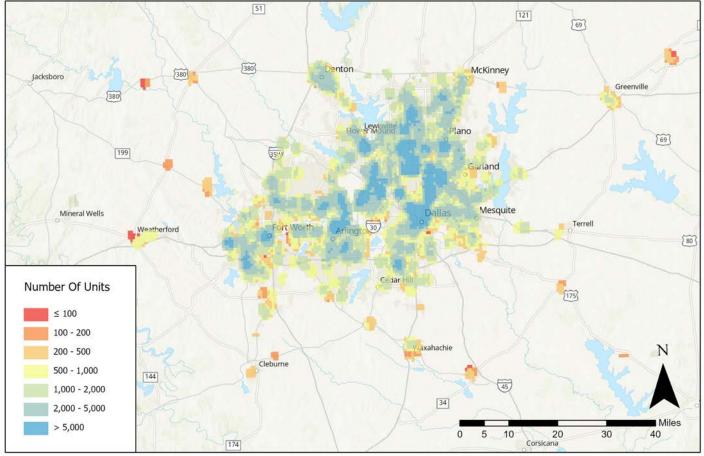
Under Construction Percent

2%

1%

Deliveries Percent

DFW Metro Number of Units Multifamily LMAs (Q1 2022)



Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

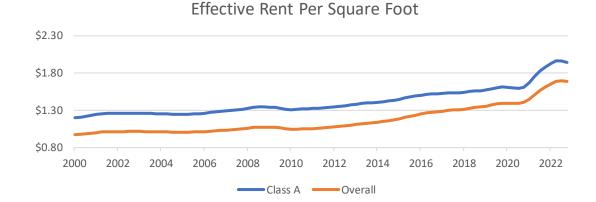
Dallas - Fort Worth Apartment Market inventory



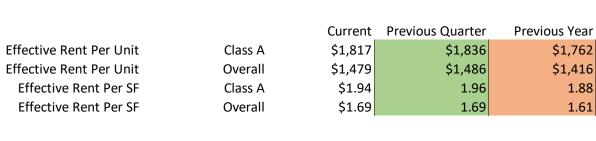
Dallas - Fort Worth Apartment Market rent

\$2.000 \$1,600 \$1,200 \$800 2000 2002 2004 2012 2014 2016 2018 2020 2022 2006 2008 2010 Class A Overall

Effective Rent Per Unit



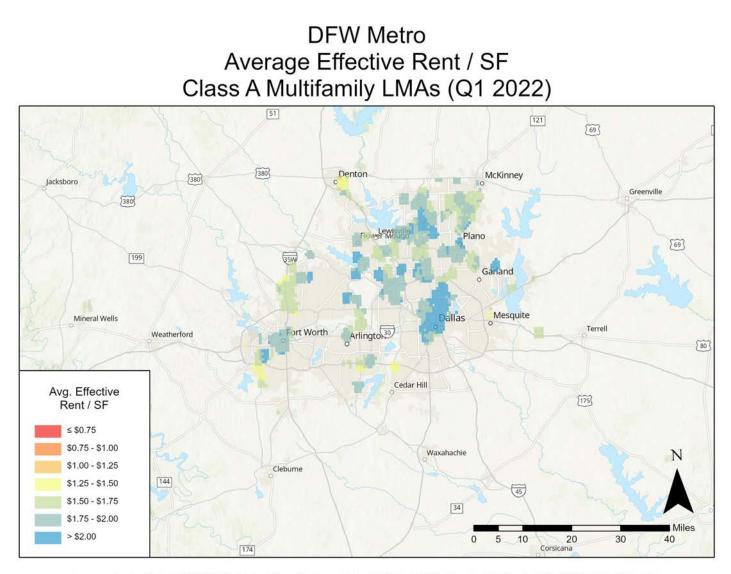
Sources: CoStar, Texas Real Estate Research Center



Larger Smaller Than Current

Year over Year Growth in Effective Rent



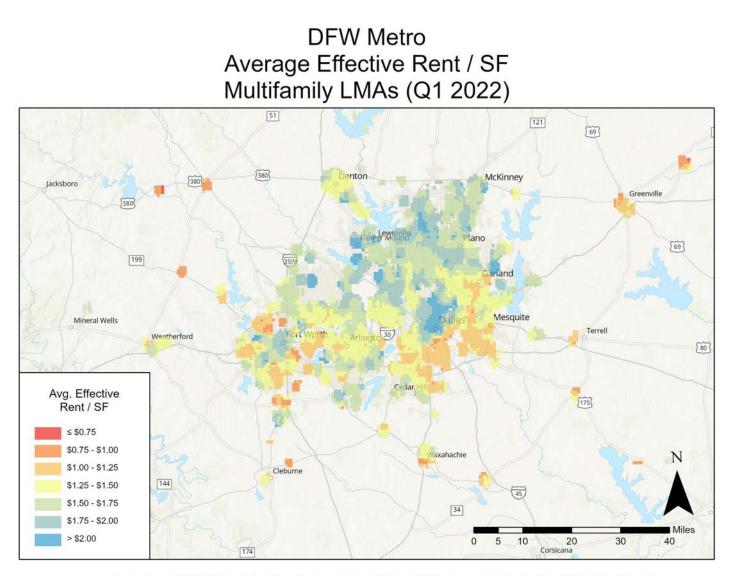


Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Apartment Market rent





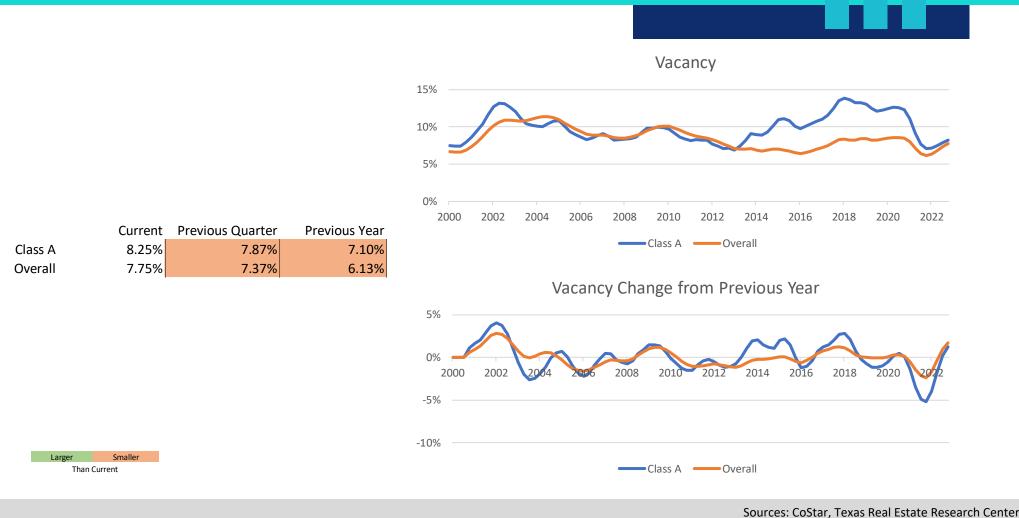
Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Apartment Market rent



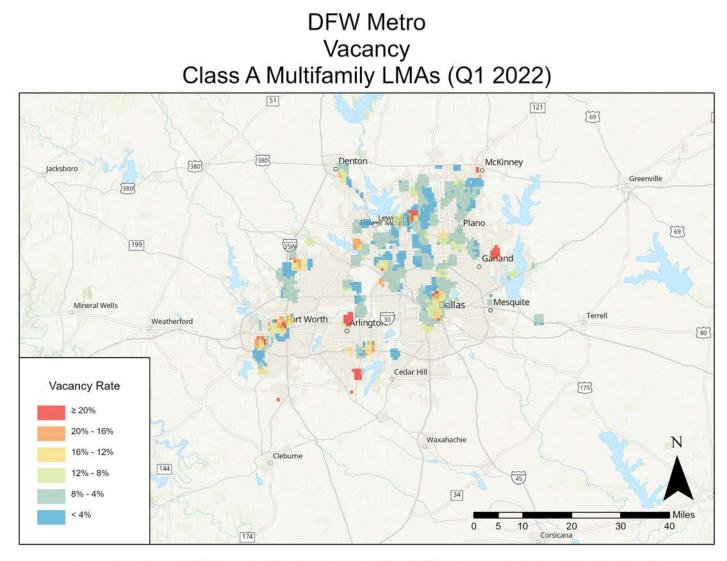
Dallas - Fort Worth Apartment Market vacancy



costar, rexas near Estate Research cent

Vacancy Percent

Vacancy Percent

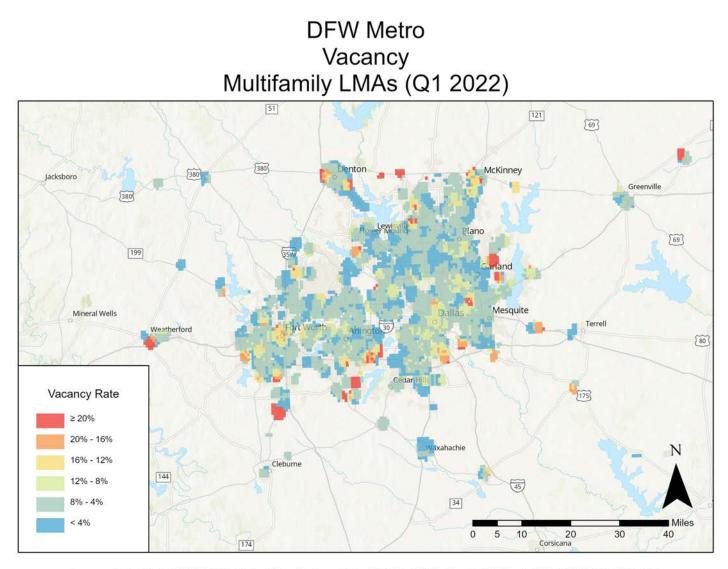


Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Apartment Market vacancy





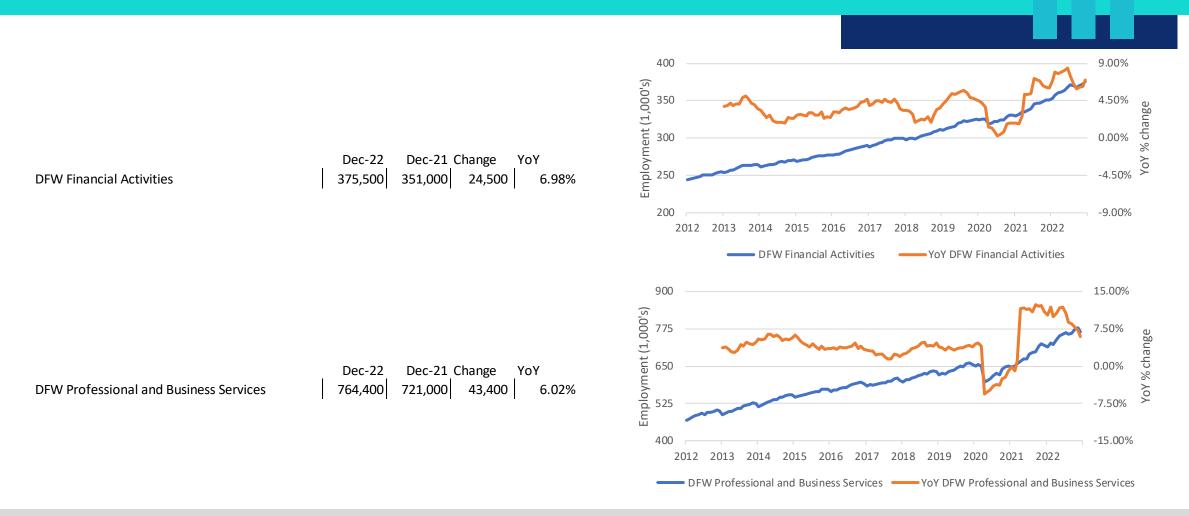
Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Apartment Market vacancy



Dallas - Fort Worth Office Market *key employment trends*



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Dallas - Fort Worth Office Market

Previous Quarter

334,552

-195,739

465,242

2,448,087

Previous Year

445,426

-139,155

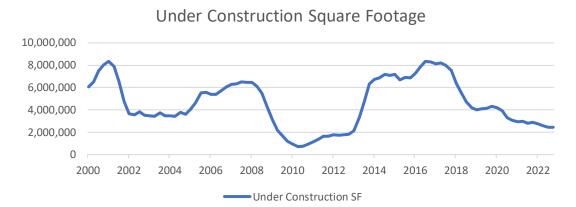
363,589

2,895,026

absorption/construction

Absorption and Delivery Square Footage





Than Current

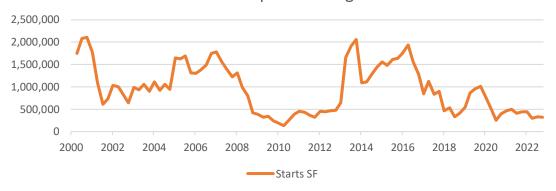
Large

Overall

Overall

Overall

Overall



Starts Square Footage

Current

317,707

232,380

345,766

2,420,029

Smaller

Starts SF

Deliveries SF

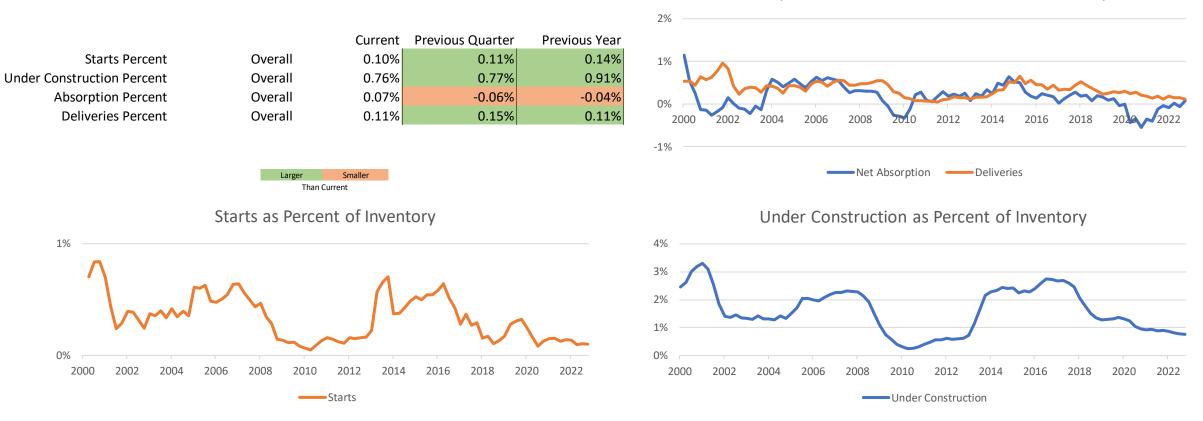
Net Absorption SF Total

Under Construction SF

Dallas - Fort Worth Office Market

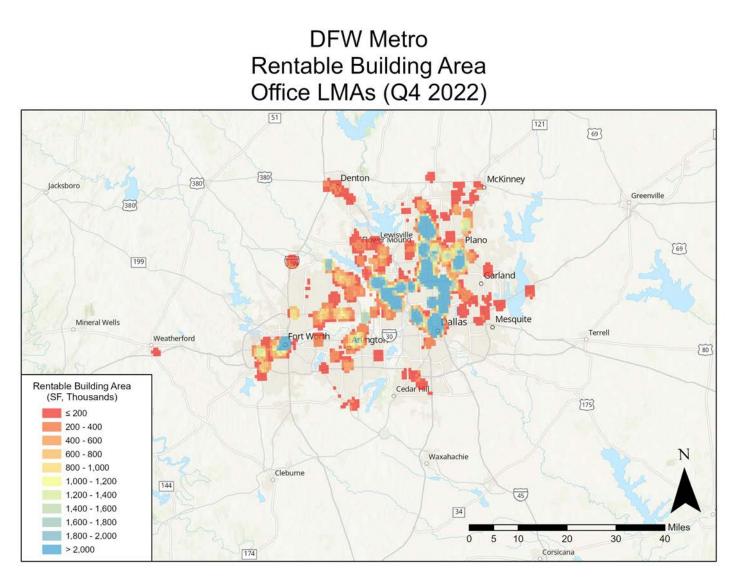
absorption/construction

Absorption and Deliveries as Percent of Inventory



Sources: CoStar, Texas Real Estate Research Center





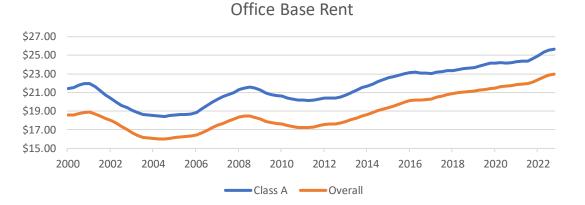
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Office Market inventory



Dallas - Fort Worth Office Market rent







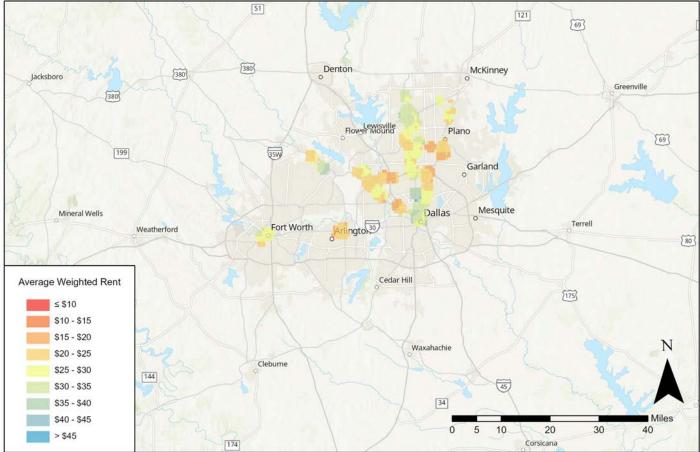
		Current	Previous Quarter	Previous Year
Base Rent	Class A	\$25.63	\$25.55	\$24.62
Base Rent	Overall	\$22.98	\$22.89	\$22.12

Smaller

Than Current

Larger

DFW Metro Average Weighted Rent Class A Office LMAs (Q4 2022)

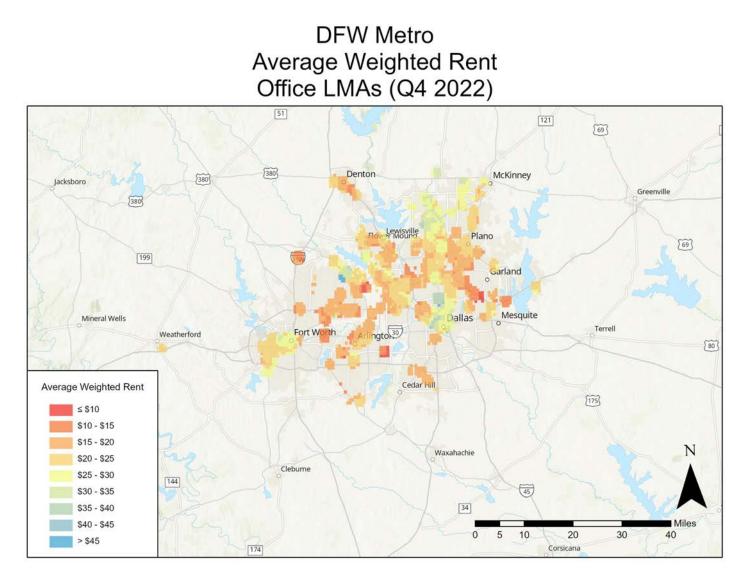


Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Office Market rent





Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Office Market rent



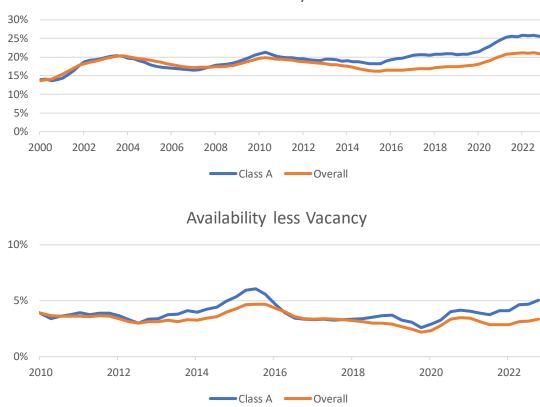
Dallas - Fort Worth Office Market vacancy

Previous Year 25.50%

21.00%

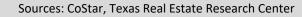
4.10%

2.83%



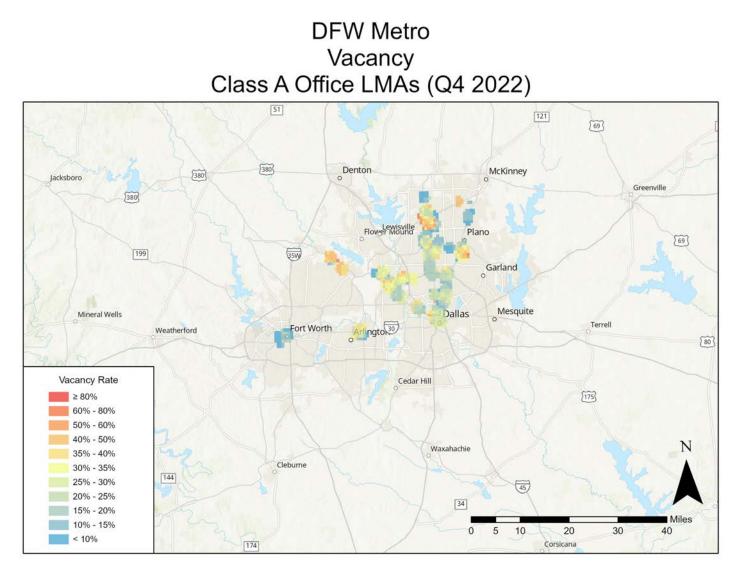
Vacancy

		Current	Previous Quarter
Vacant Percent % Total	Class A	25.60%	25.90%
Vacant Percent % Total	Overall	20.95%	21.10%
Availability less Vacancy	Class A	5.05%	4.67%
Availability less Vacancy	Overall	3.35%	3.17%





Texas A&M UNIVERSITY Texas Real Estate Research Center

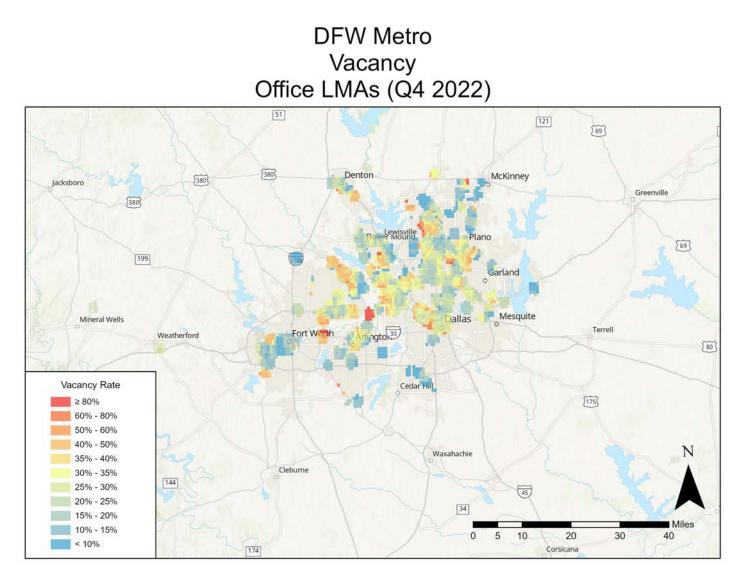


Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Office Market vacancy





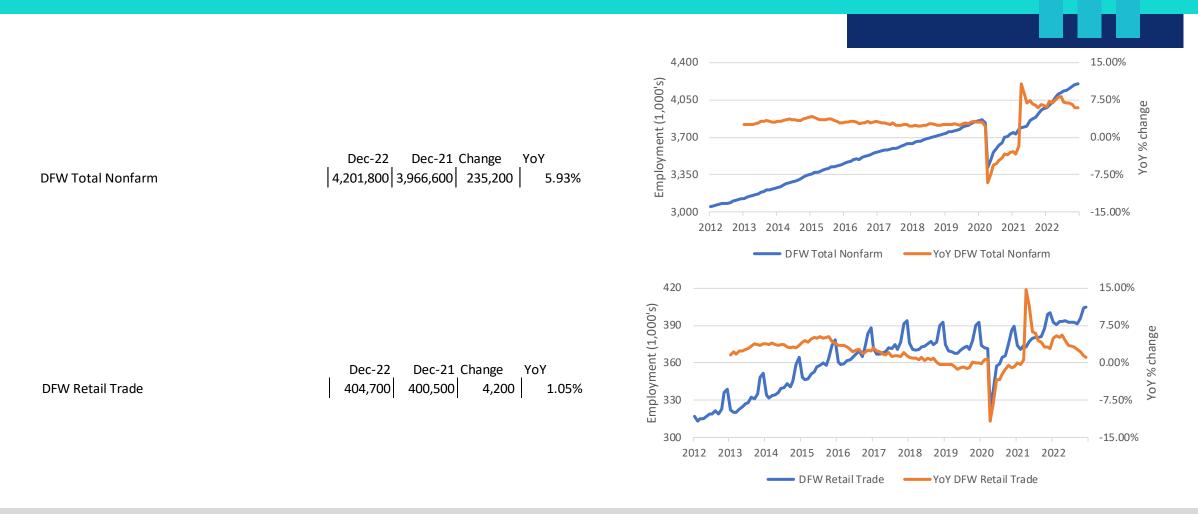
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

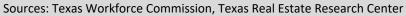
Local Market Area (LMA) Definitions

Dallas - Fort Worth Office Market vacancy



Dallas - Fort Worth Retail Market *key employment trends*



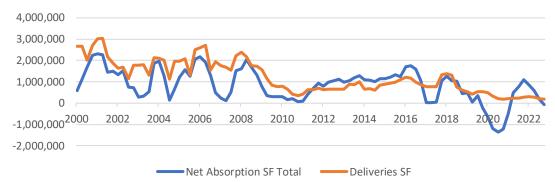


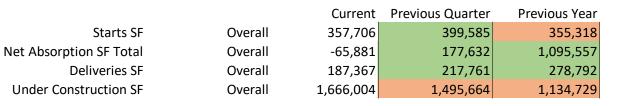


Dallas - Fort Worth Retail Market

absorption/construction

Absorption and Delivery Square Footage







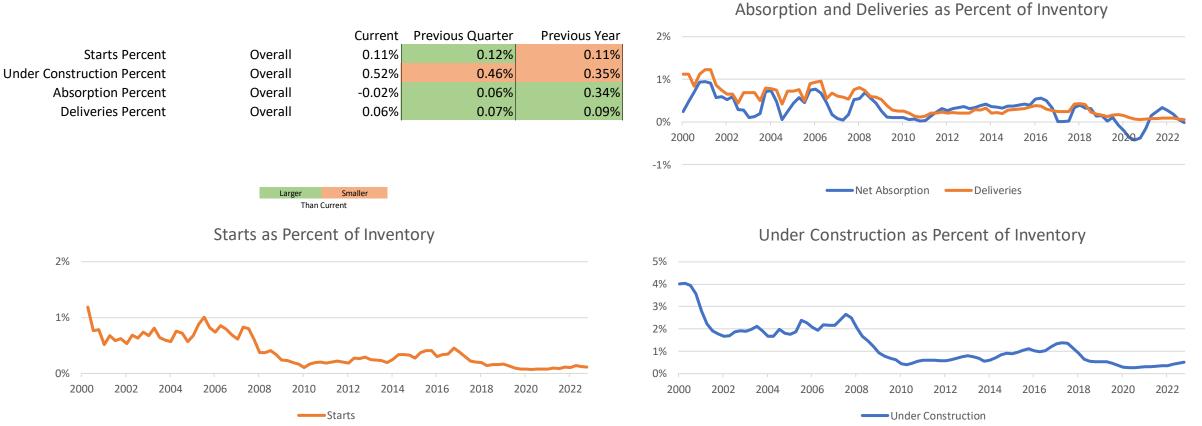


Starts Square Footage



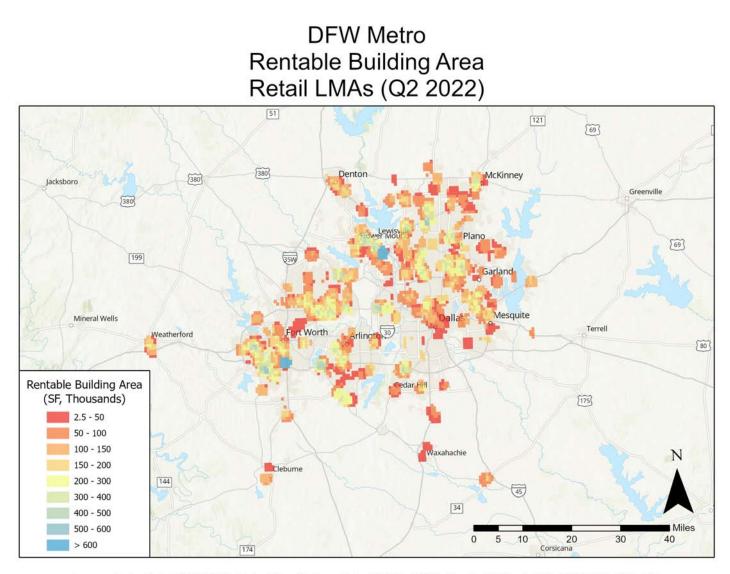
Sources: CoStar, Texas Real Estate Research Center

Dallas - Fort Worth Retail Market absorption/construction



Sources: CoStar, Texas Real Estate Research Center

corntian and Dalivarias as Darcant of Inventory



Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Retail Market inventory



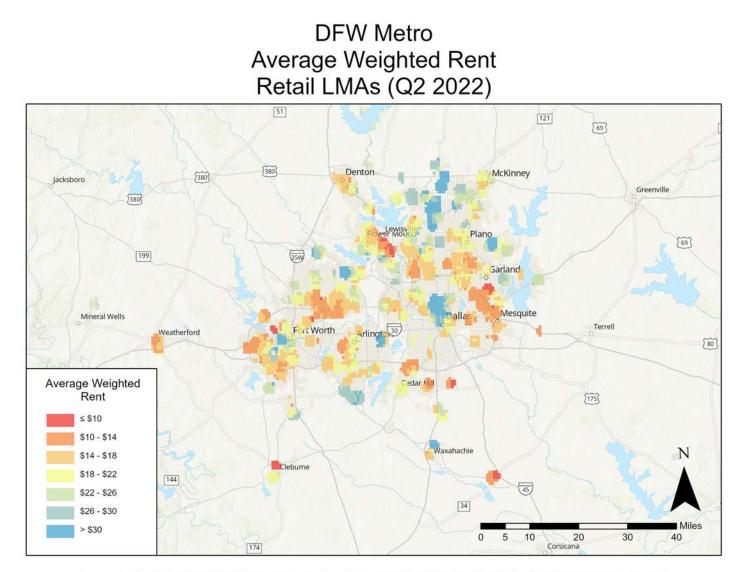
Dallas - Fort Worth Retail Market rent



Sources: CoStar, Texas Real Estate Research Center



81



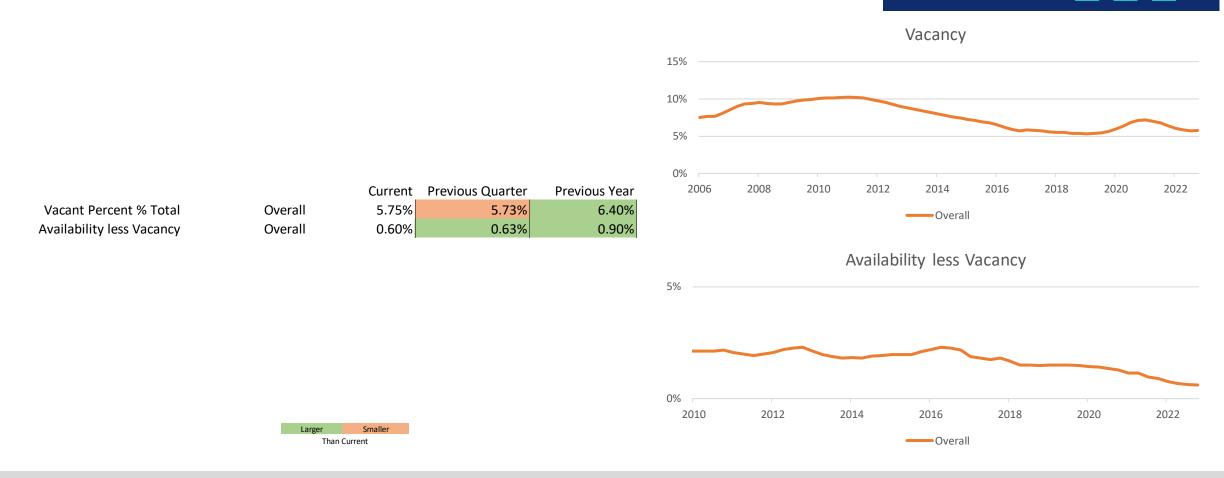
Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Retail Market rent



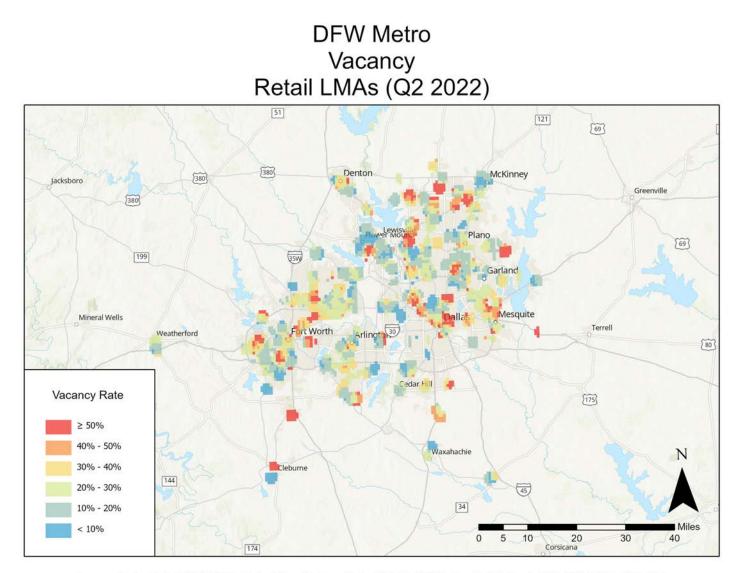
Dallas - Fort Worth Retail Market vacancy



Sources: CoStar, Texas Real Estate Research Center



83



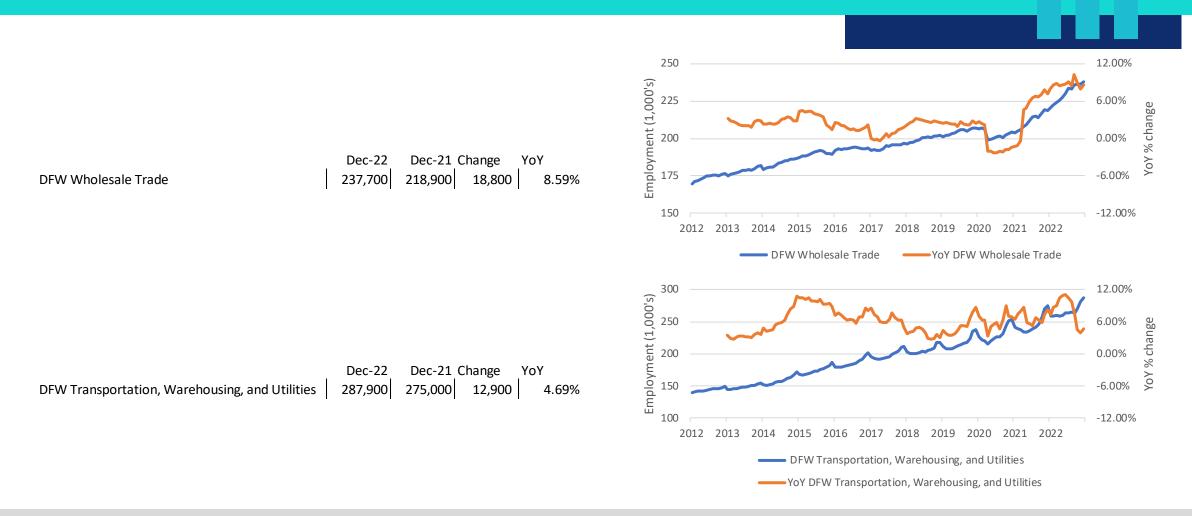
Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Retail Market vacancy

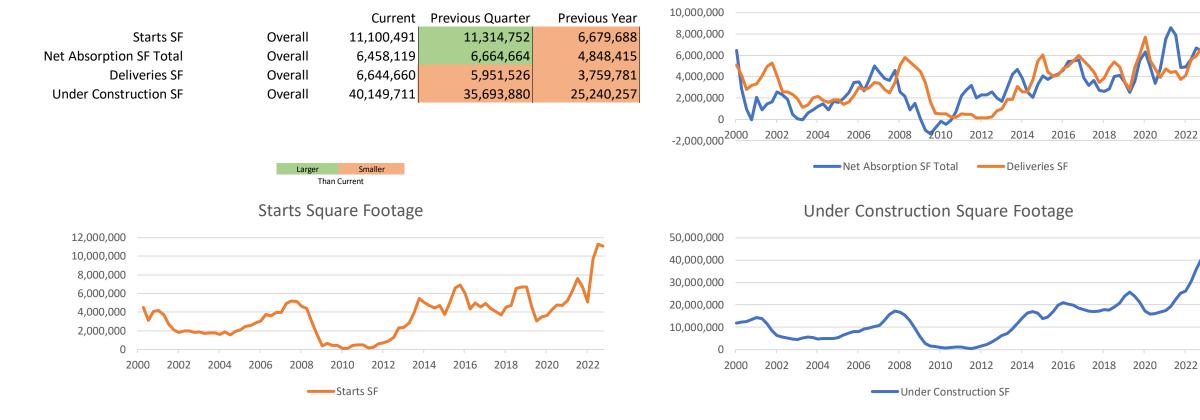


Dallas - Fort Worth Warehouse Market *key employment trends*



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Dallas - Fort Worth Warehouse Market *absorption/construction*



Absorption and Delivery Square Footage

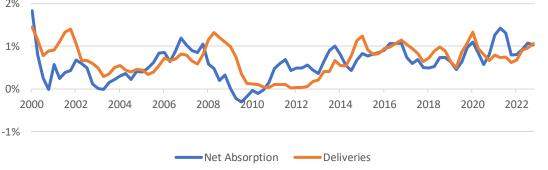
Sources: CoStar, Texas Real Estate Research Center



Dallas - Fort Worth Warehouse Market absorption/construction

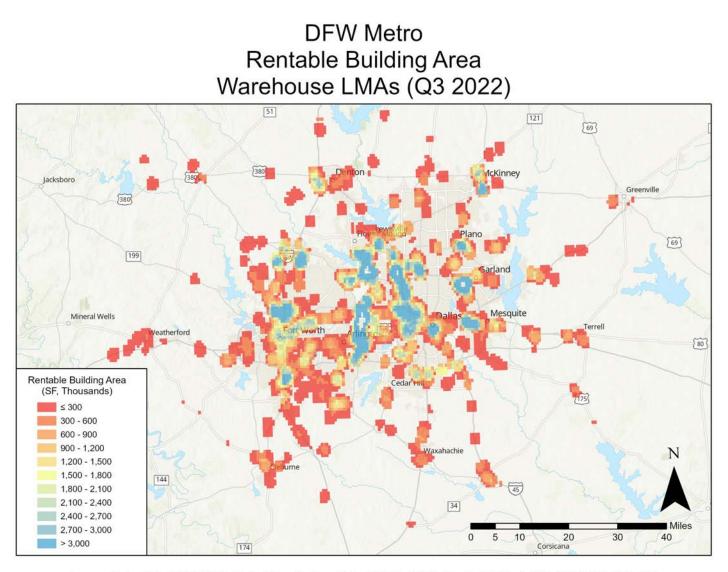
2% Current Previous Quarter **Previous Year** 1.78% 1.82% 1.10% Starts Percent Overall 1% 5.74% Overall 6.42% 4.16% Under Construction Percent **Absorption Percent** Overall 1.03% 1.07% 0.80% 0% 1.06% 0.96% 0.62% **Deliveries Percent** Overall 2000 2002 2006 2008 2012 2014 2016 2018 2020 2022 2004 2010 -1% Net Absorption Deliveries Smaller Large Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 2% 8% 6% 1% 4% 2% 0% 0% 2000 2002 2006 2008 2010 2012 2014 2016 2018 2020 2022 2000 2002 2006 2008 2010 2012 2014 2016 2018 2020 2022 2004 2004 Starts Under Construction

Absorption and Deliveries as Percent of Inventory









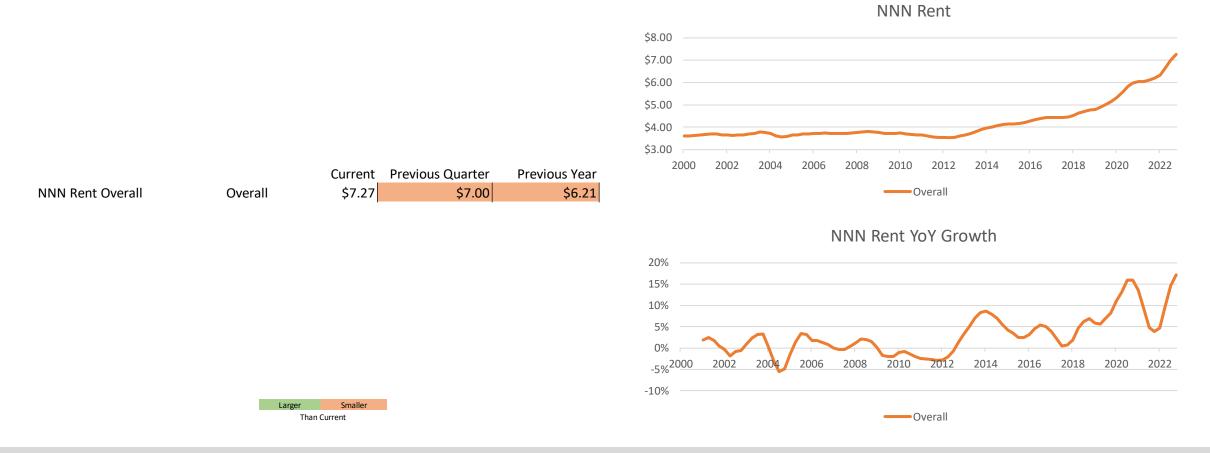
Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Warehouse Market inventory



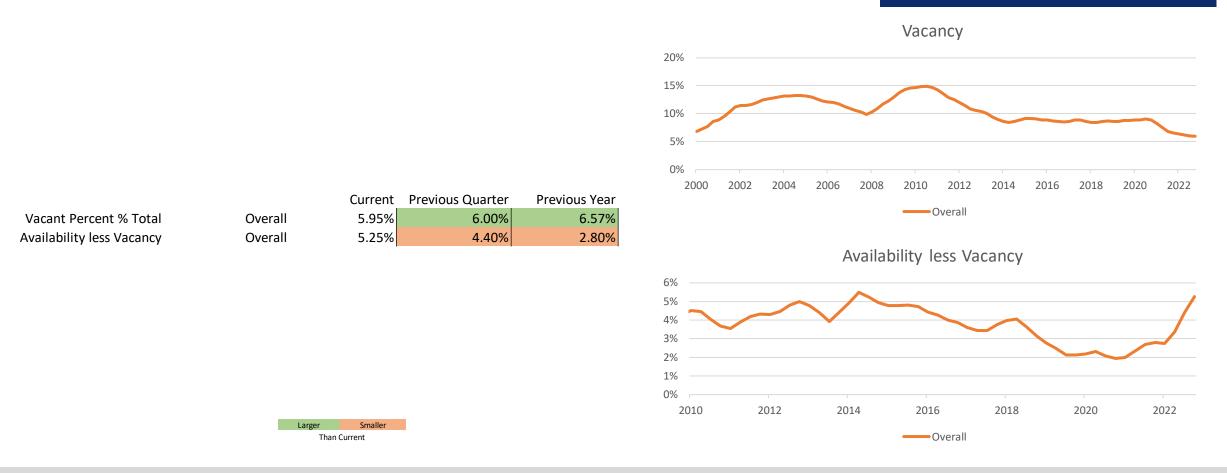
Dallas - Fort Worth Warehouse Market rent



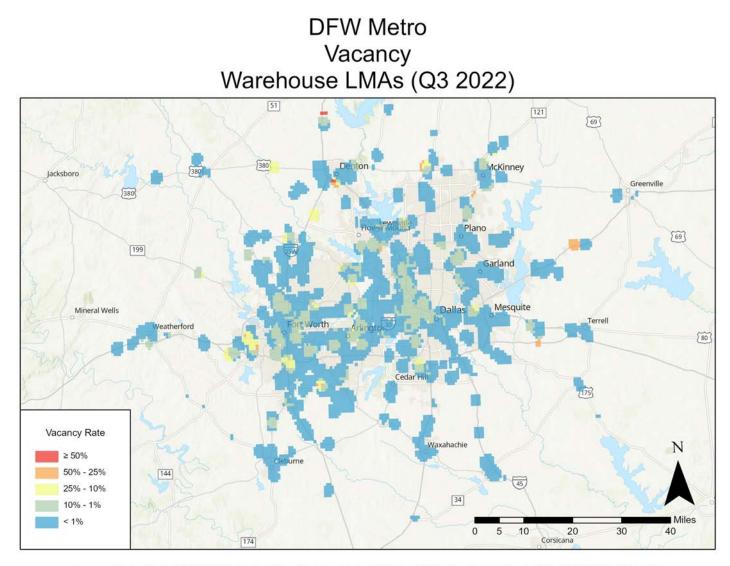
Sources: CoStar, Texas Real Estate Research Center



Dallas - Fort Worth Warehouse Market vacancy







Sources: Costar, Esri, CGIAR, USGS, Baylor University, Texas Parks & Wildlife, HERE, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Dallas - Fort Worth Warehouse Market vacancy





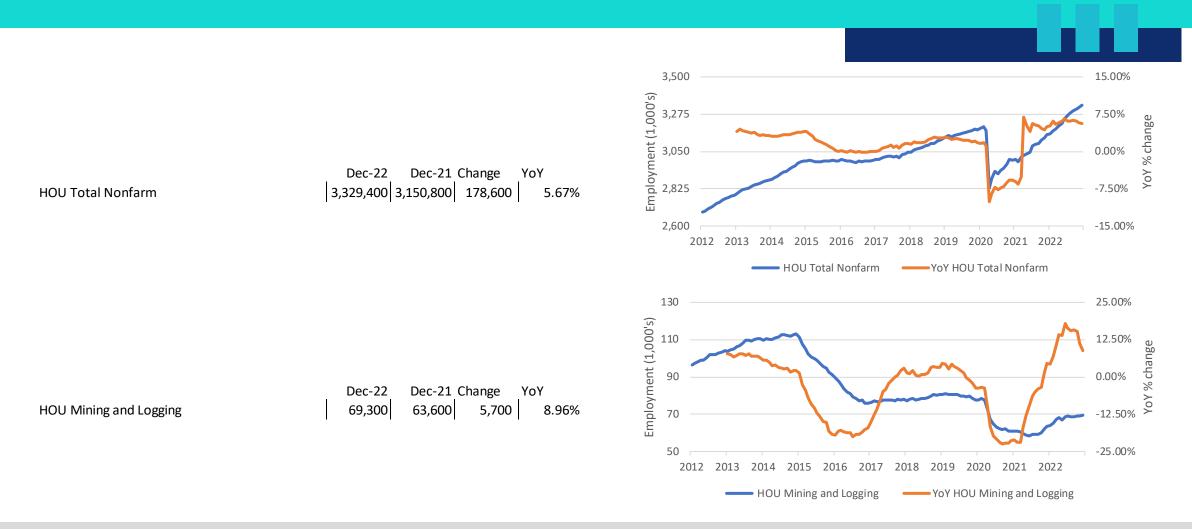


- Economy
- Apartments
- Office
- Retail
- Warehouse

Houston Economy

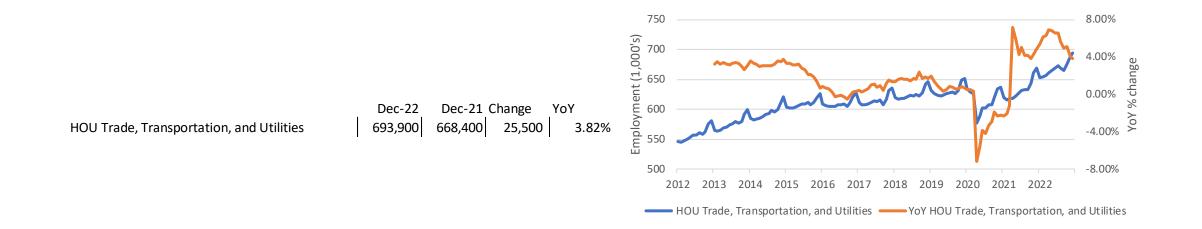
- Total employment in the Houston MSA remains strong with growth elevated above pre-COVID trends. Long-term employment growth across the economy is expected to moderate toward pre-COVID rates.
- Direct oil and gas employment has shown significant recovery from the lows of 2021 on a YoY basis but has flatlined in recent months without returning to pre-COVID levels.
- Trade and transportation employment continues to preform well based on movement through the port as well as retail trade.
- Office vacancy increases have leveled off, but continued upward pressure is possible if employers recalibrate to the new work-from-home/hybrid work environment. These responses and their extent are still unclear. Falling construction levels and expectations of continued economic growth may reduce office vacancies.
- Apartment rent growth remains above historic trends but is moderating. Falling construction levels should mean lower downside risk.

Houston Economy key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

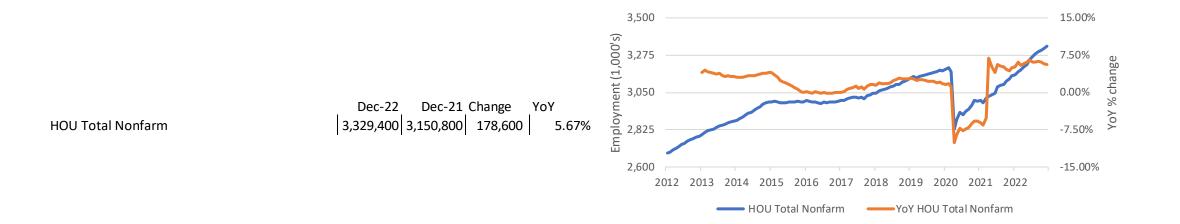
Houston Economy key employment trends





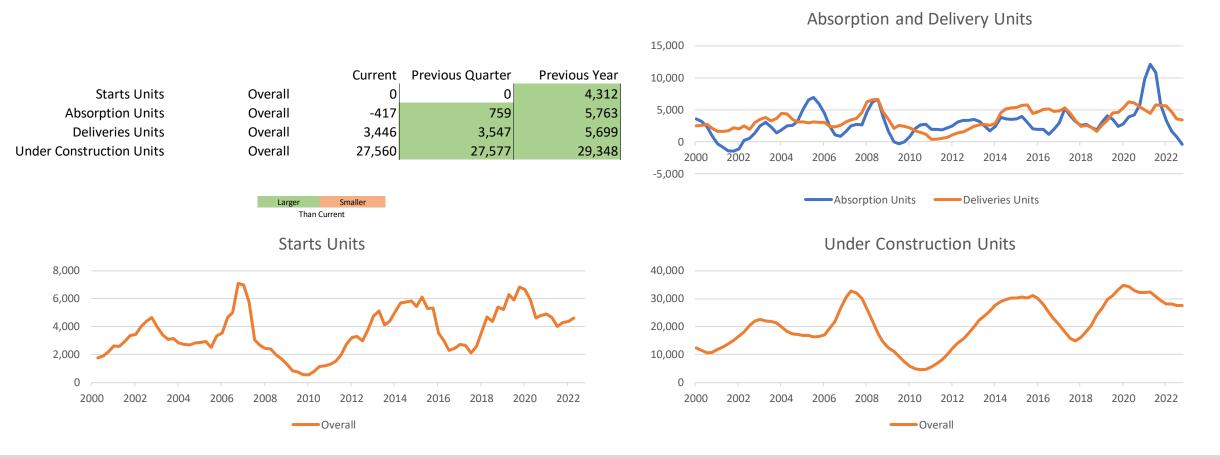
Sources: Texas Workforce Commission, Texas Real Estate Research Center

Houston Apartment Market key employment trends





Houston Apartment Market absorption/construction



Sources: CoStar, Texas Real Estate Research Center



Houston Apartment Market absorption/construction

2% Previous Quarter Current **Previous Year** 1% 0.45% 0.58% Starts Percent Overall 0.40% **Absorption Percent** Overall -0.05% 0.10% 0.77% 0.45% 0.46% **Deliveries Percent** 0.76% Overall 0% 2004 2006 2008 2014 2016 2018 2020 2022 Under Construction Percent 3.60% 3.61% 2000 2002 2010 2012 3.91% Overall -1% Absorption — Deliveries Smaller Large Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 8% 6% 4% 2% 0% 2022 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2002 2004

2018 2006 2008 2010 2012 2014 2016 2020 2022

Overall

Sources: CoStar, Texas Real Estate Research Center

Absorption and Delivery as Percent of Inventory

Overall



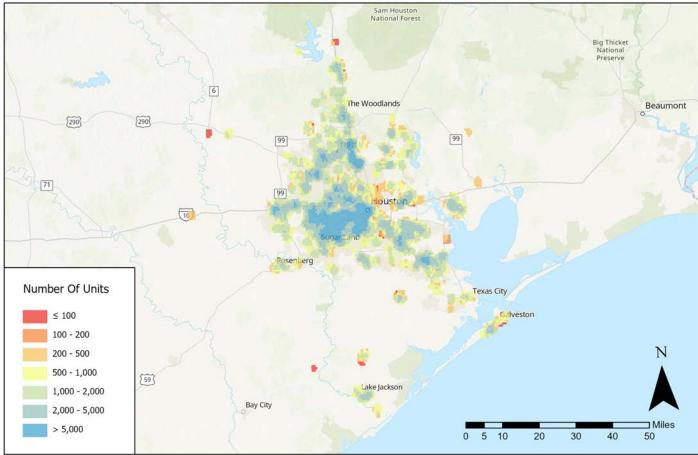
2%

1%

0%

2000

Houston Metro Number of Units Multifamily LMAs (Q1 2022)



Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

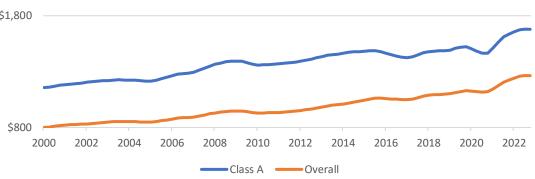
Local Market Area (LMA) Definitions

Houston Apartment Market inventory

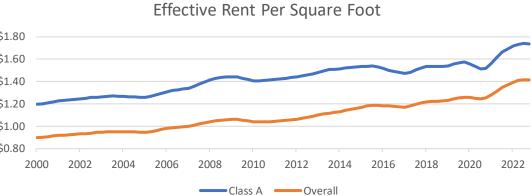


Houston Apartment Market rent





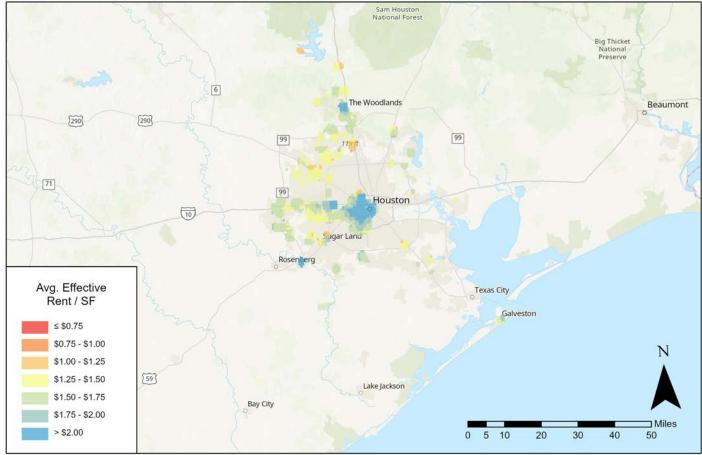
Effective Rent Per Unit



Sources: CoStar, Texas Real Estate Research Center



Houston Metro Average Effective Rent / SF Class A Multifamily LMAs (Q1 2022)



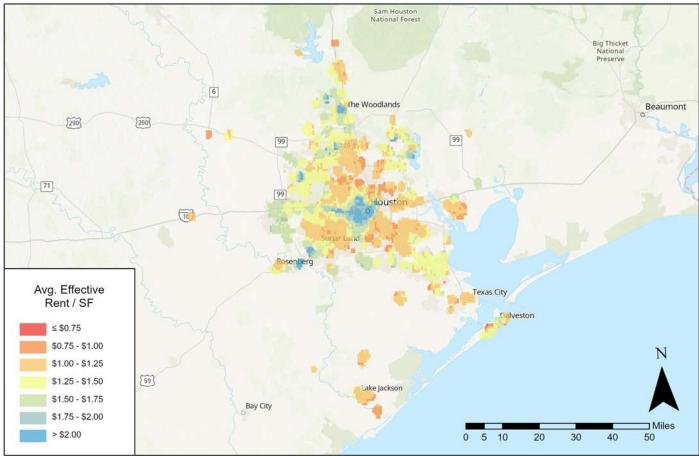
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Apartment Market rent



Houston Metro Average Effective Rent / SF Multifamily LMAs (Q1 2022)



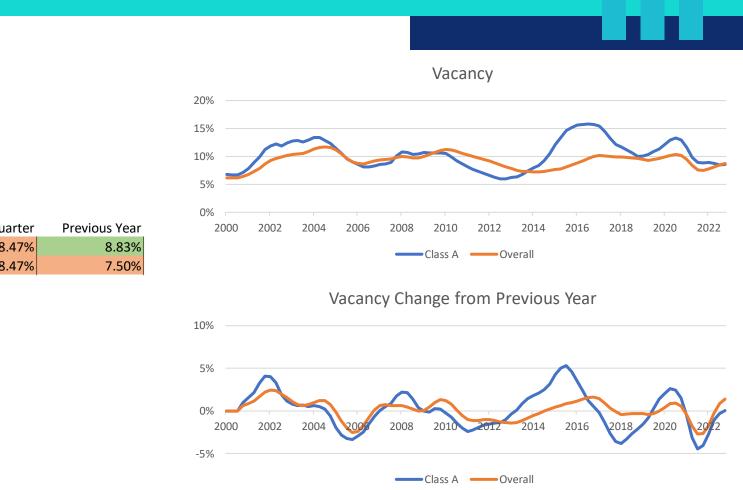
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Apartment Market rent



Houston Apartment Market vacancy

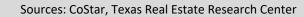


CurrentPrevious QuarterPrevious VVacancy PercentClass A8.55%8.47%8.3Vacancy PercentOverall8.70%8.47%7.3

Larger

Smaller

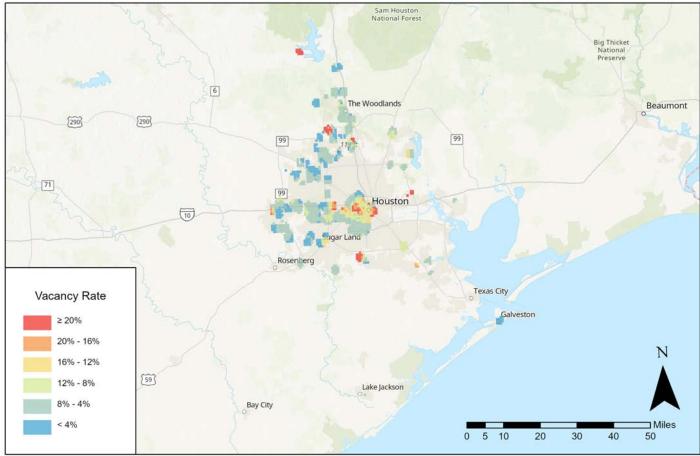
Than Current





103

Houston Metro Vacancy Class A Multifamily LMAs (Q1 2022)



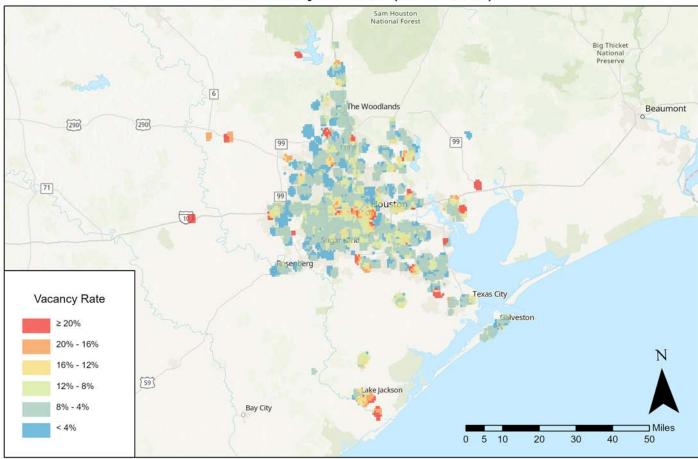
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Apartment Market vacancy



Houston Metro Vacancy Multifamily LMAs (Q1 2022)



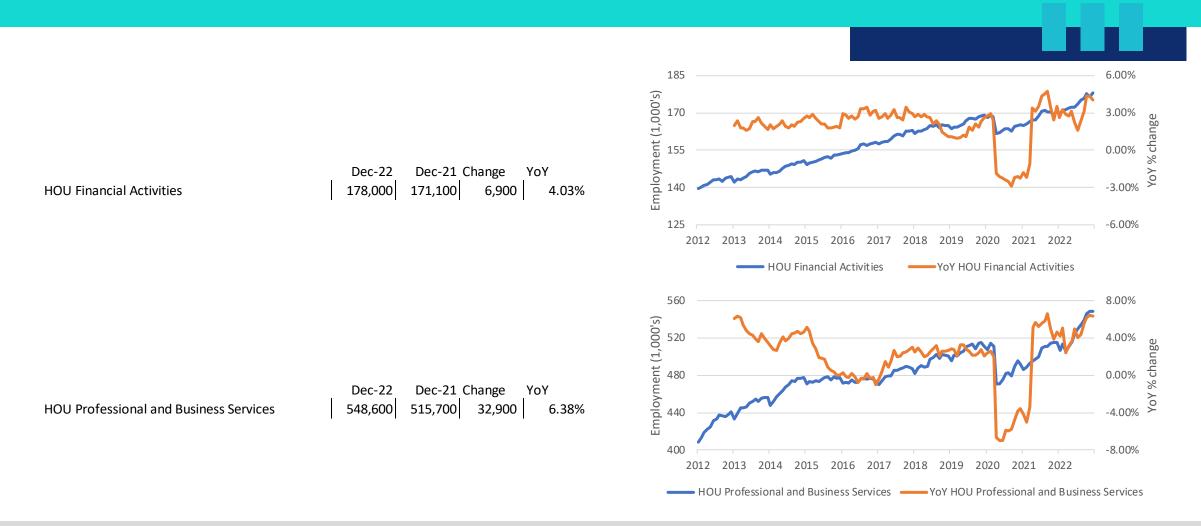
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Apartment Market vacancy



Houston Office Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Houston Office Market absorption/construction

Previous Year

677,722

198,002

967,003

3,622,813

Current Previous Quarter

237,373

-313,548

118,155

3,382,772

172,047

-106,847

3,456,324

Smaller

98,495

Absorption and Delivery Square Footage





Starts Square Footage

Large

Overall

Overall

Overall

Overall



Than Current

Starts SF

Deliveries SF

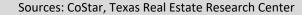
Net Absorption SF Total

Under Construction SF

Houston Office Market absorption/construction

Previous Quarter **Previous Year** Current 0.06% 0.09% 0.25% Starts Percent Overall 0% Under Construction Percent 1.27% 1.24% 1.33% Overall 2012 2010 2004 2006 2008 2014 20 0.07% Absorption Percent Overall -0.04% -0.11% **Deliveries Percent** Overall 0.04% 0.04% 0.36% -1% Net Absorption
Deliveries Smaller Large Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 2% 5% 4% 3% 1% 2% 1% 0% 0% 2000 2002 2006 2008 2010 2012 2014 2016 2018 2020 2022 2000 2002 2004 2006 2010 2014 2016 2018 2020 2022 2004 2008 2012 Starts Under Construction

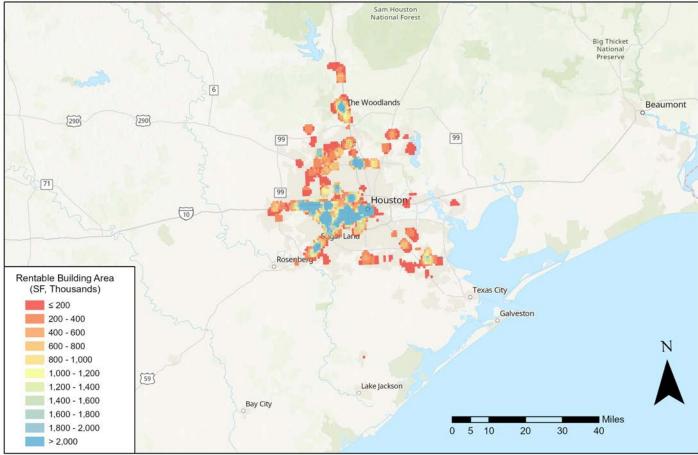
1%



Absorption and Deliveries as Percent of Inventory



Houston Metro Rentable Building Area Office LMAs (Q4 2022)



Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

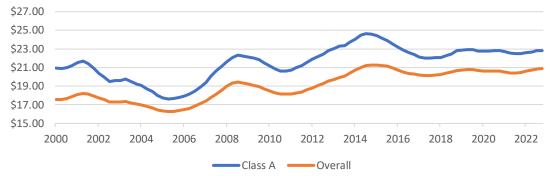
Houston Office Market inventory



Houston Office Market rent



Office Base Rent



CurrentPrevious QuarterPrevious YearBase RentClass A\$22.81\$22.79\$22.47Base RentOverall\$20.90\$20.85\$20.45



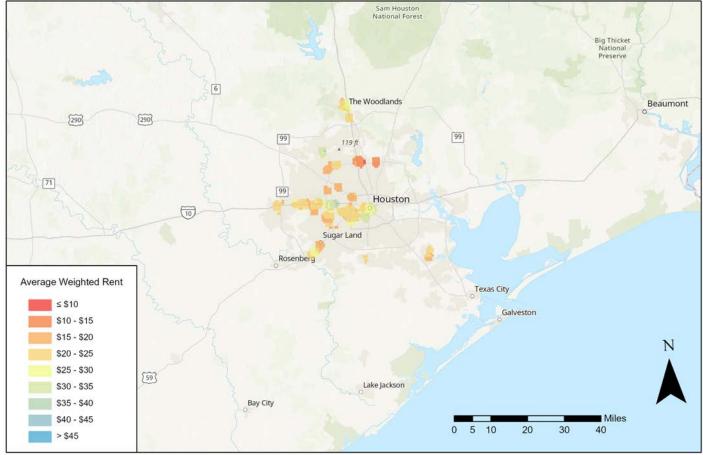




Sources: CoStar, Texas Real Estate Research Center



Houston Metro Average Weighted Rent Class A Office LMAs (Q4 2022)



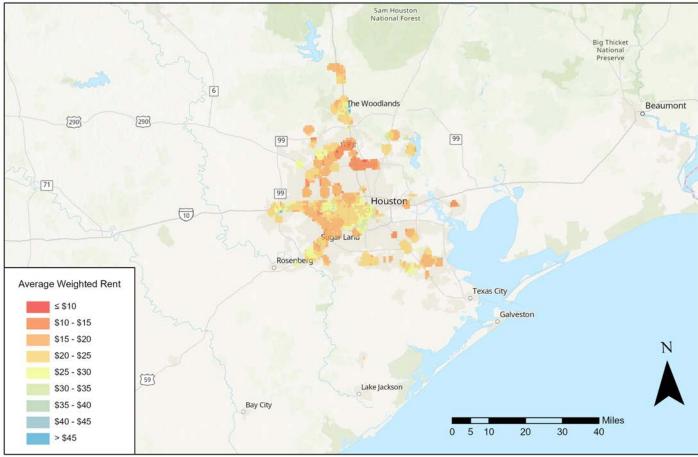
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions





Houston Metro Average Weighted Rent Office LMAs (Q4 2022)



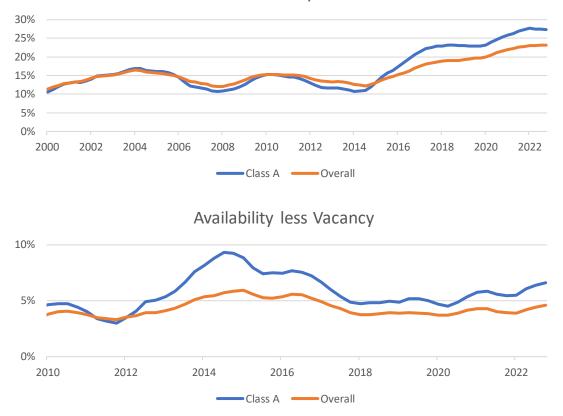
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions





Houston Office Market vacancy



Vacancy

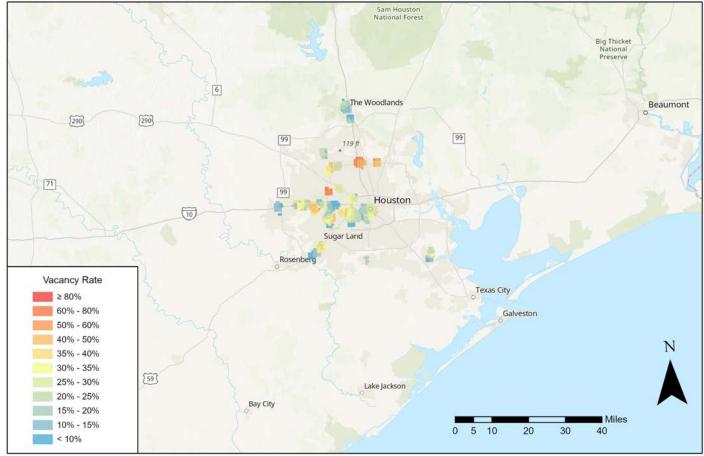


Current	Previous Quarter	Previous Year
27.35%	27.40%	27.37%
23.10%	23.10%	22.83%
6.60%	6.40%	5.43%
4.60%	4.40%	3.93%

Sources: CoStar, Texas Real Estate Research Center



Houston Metro Vacancy Class A Office LMAs (Q4 2022)



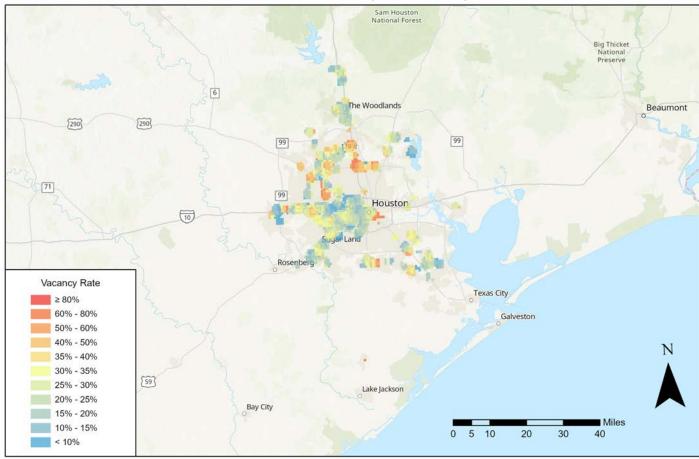
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Houston Office Market vacancy



Houston Metro Vacancy Office LMAs (Q4 2022)



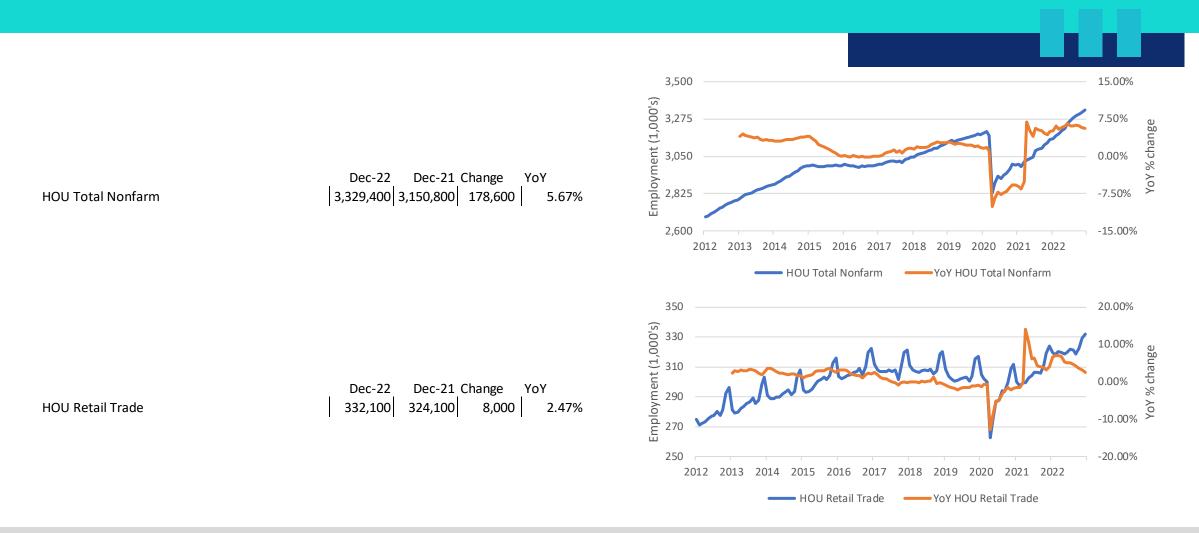
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

Houston Office Market vacancy



Houston Retail Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Houston Retail Market absorption/construction

Previous Year

399,763

961,020

227,390

Current Previous Quarter

309,171

769,925

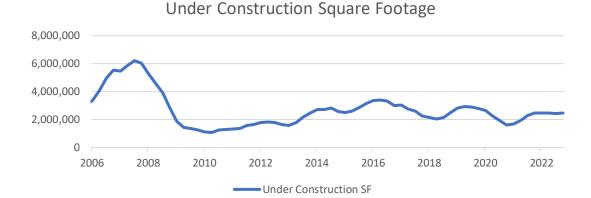
347,921

378,225

557,787

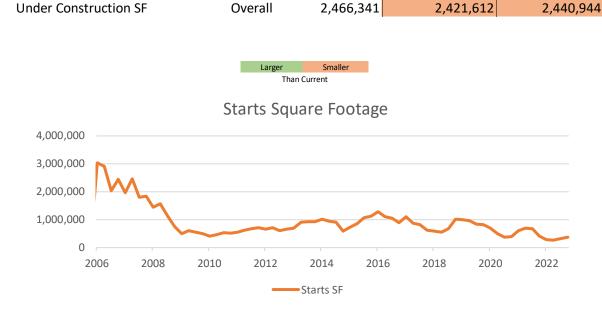
333,497

5,000,000 4,000,000 3,000,000 2,000,000 1,000,000 0 -1,000,000²⁰⁰⁶ 2008 2010 2012 2020 2014 2016 2018 2022 Net Absorption SF Total — Deliveries SF



Sources: CoStar, Texas Real Estate Research Center





Overall

Overall

Overall

Starts SF

Deliveries SF

Net Absorption SF Total

Houston Retail Market absorption/construction

Previous Quarter Current **Previous Year** 0.12% 0.10% 0.13% Starts Percent Overall 1% Under Construction Percent Overall 0.82% 0.80% 0.81% 0.25% **Absorption Percent** Overall 0.18% 0.32% 0% **Deliveries Percent** 0.11% 0.12% 0.08% Overall 2008 2010 2012 2014 2016 2018 2020 2022 2006 -1% Net Absorption Deliveries Smaller Larger Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 3% 2% 2% 1% 1% 0% 0% 2022 2006 2008 2010 2012 2014 2016 2018 2020 2022 2006 2008 2010 2012 2014 2016 2018 2020 Starts Under Construction

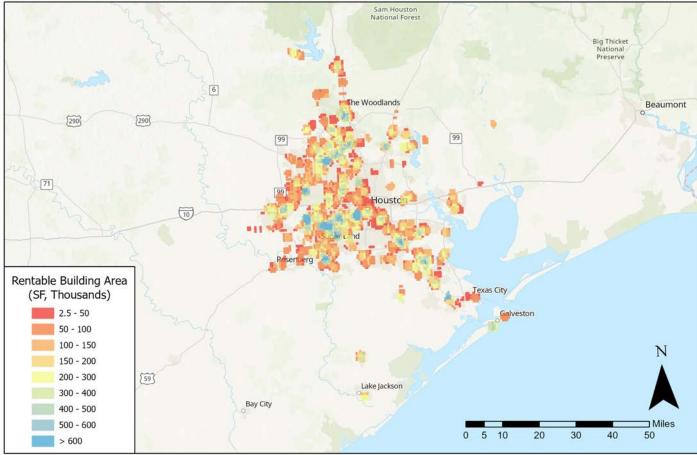
2%

Sources: CoStar, Texas Real Estate Research Center

Absorption and Deliveries as Percent of Inventory

Texas Real Estate Research Center

Houston Metro Rentable Building Area Retail LMAs (Q2 2022)



Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Retail Market inventory



Houston Retail Market rent

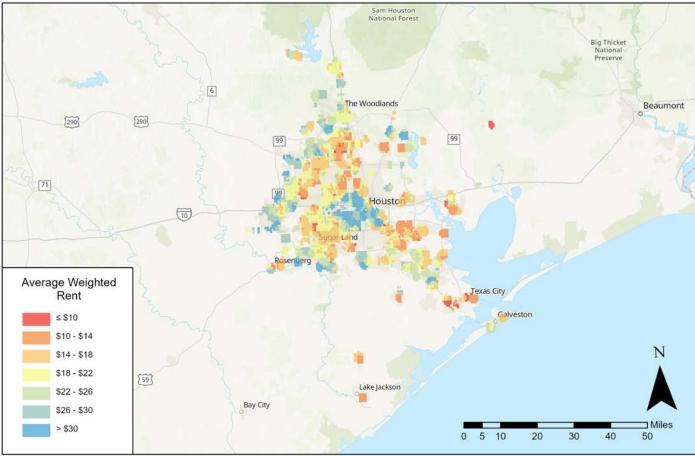


Sources: CoStar, Texas Real Estate Research Center



120

Houston Metro Average Weighted Rent Retail LMAs (Q2 2022)



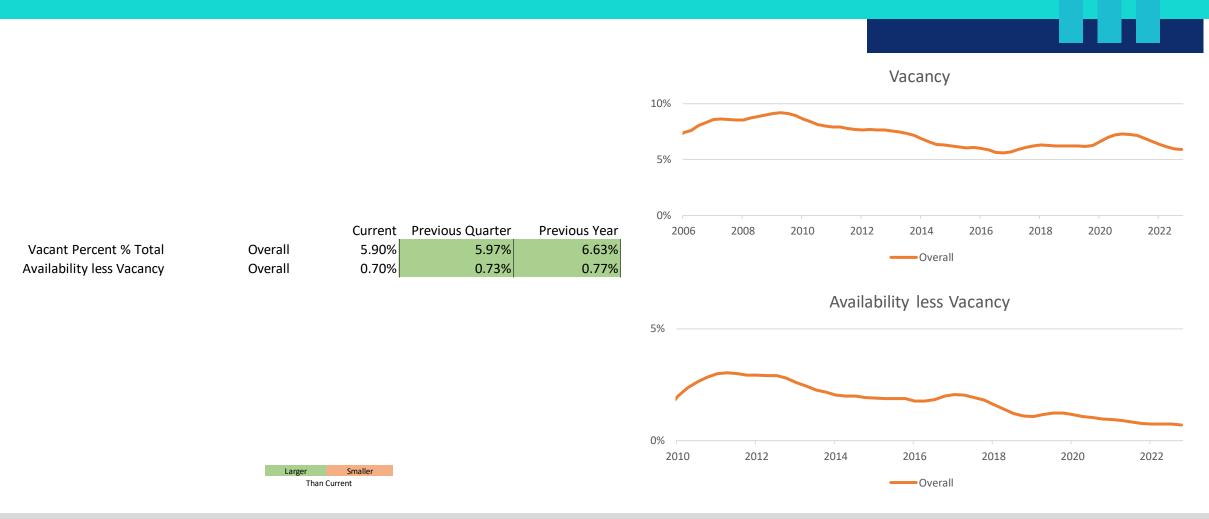
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions



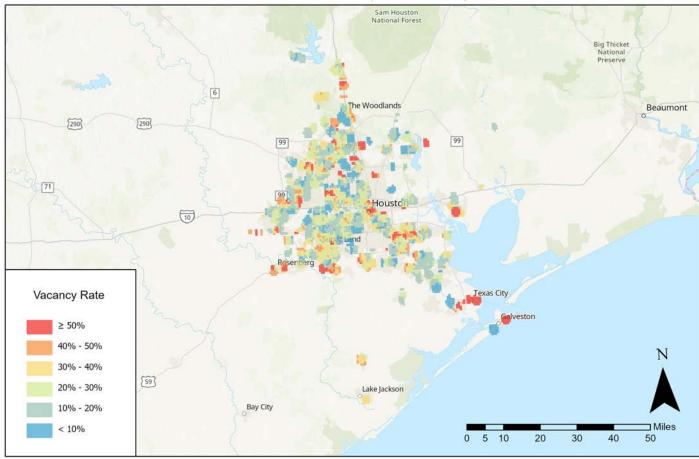


Houston Retail Market vacancy



Texas A&M UNIVERSITY Texas Real Estate Research Center Sources: CoStar, Texas Real Estate Research Center

Houston Metro Vacancy Retail LMAs (Q2 2022)



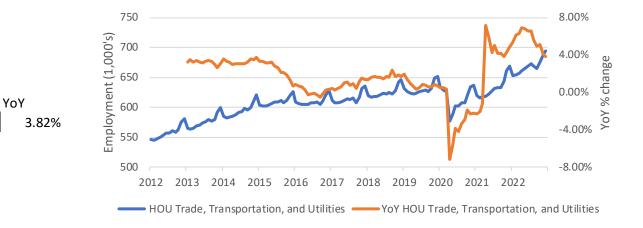
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Retail Market vacancy



Houston Warehouse Market key employment trends



		Dec-21 (Y
HOU Trade, Transportation, and Utilities	693,900	668,400	25,500	



Sources: Texas Workforce Commission, Texas Real Estate Research Center

Houston Warehouse Market absorption/construction

Absorption and Delivery Square Footage

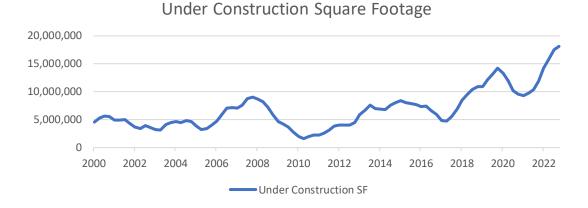




Larger Smaller Than Current







Sources: CoStar, Texas Real Estate Research Center



Houston Warehouse Market absorption/construction

Previous Year

1.08%

2.89%

1.69%

0.71%

Previous Quarter

1.38%

4.15%

1.26%

1.00%

Current

1.29%

4.26%

1.17%

1.15%

Absorption and Deliveries as Percent of Inventory



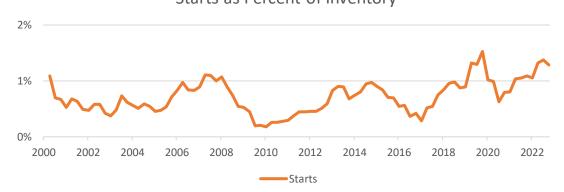
Larger Smaller Than Current

Overall

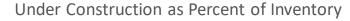
Overall

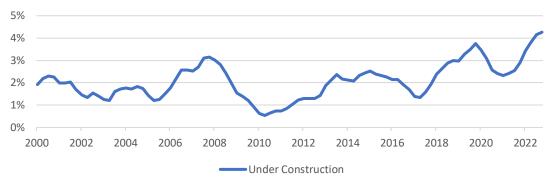
Overall

Overall



Starts as Percent of Inventory





Sources: CoStar, Texas Real Estate Research Center



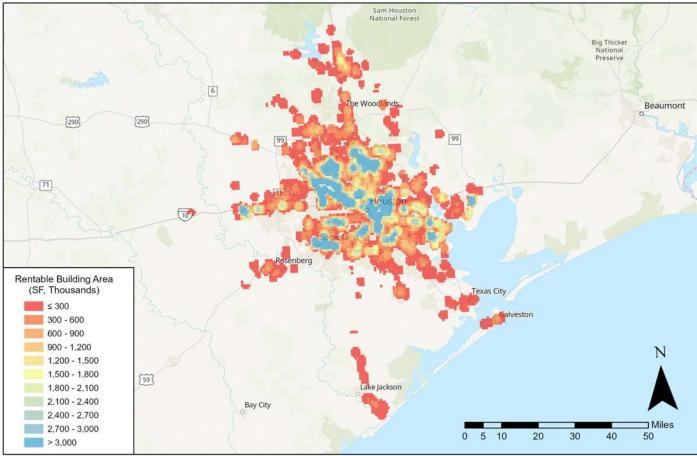
Starts Percent

Absorption Percent

Deliveries Percent

Under Construction Percent

Houston Metro Rentable Building Area Warehouse LMAs (Q3 2022)



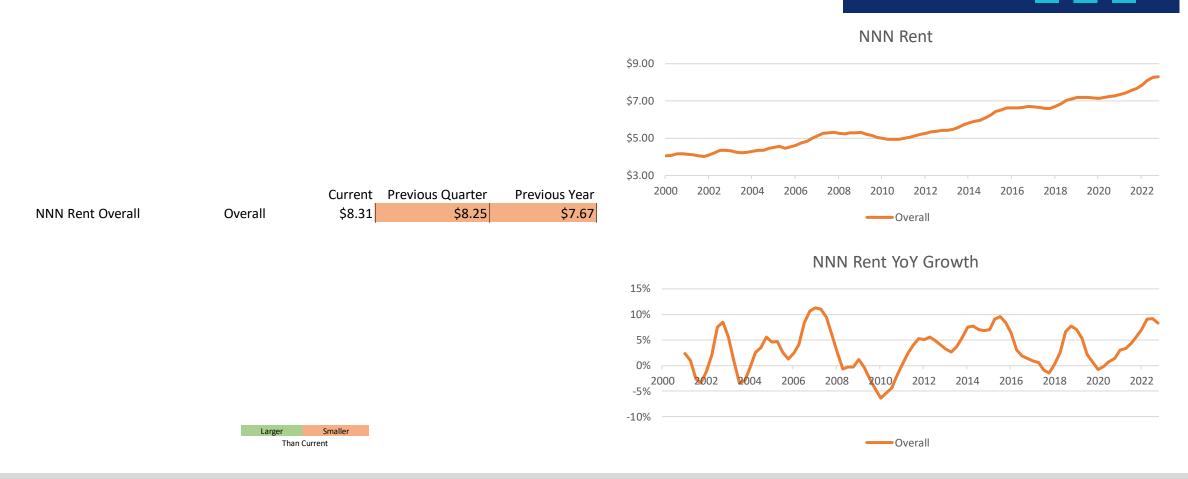
Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Warehouse Market inventory



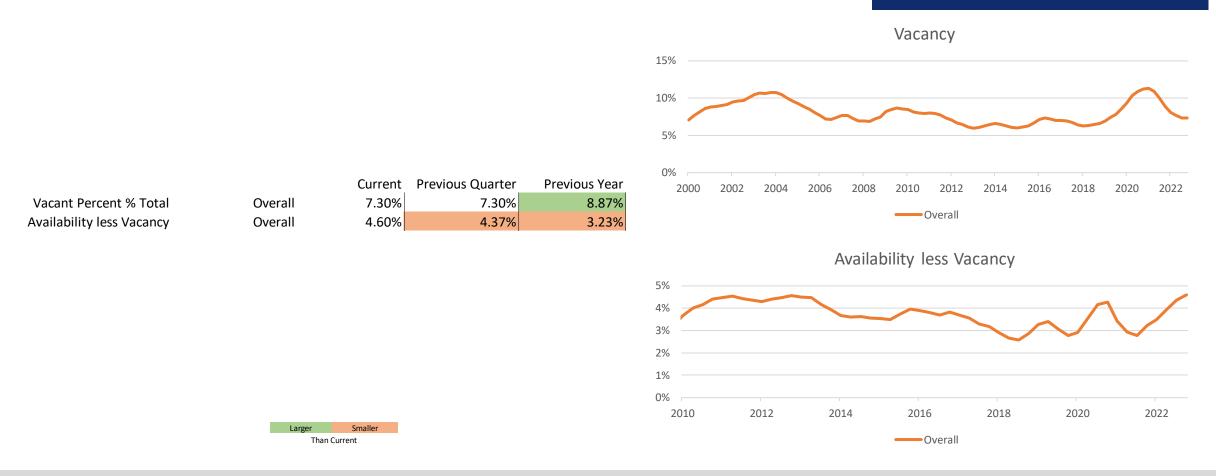
Houston Warehouse Market rent



Sources: CoStar, Texas Real Estate Research Center

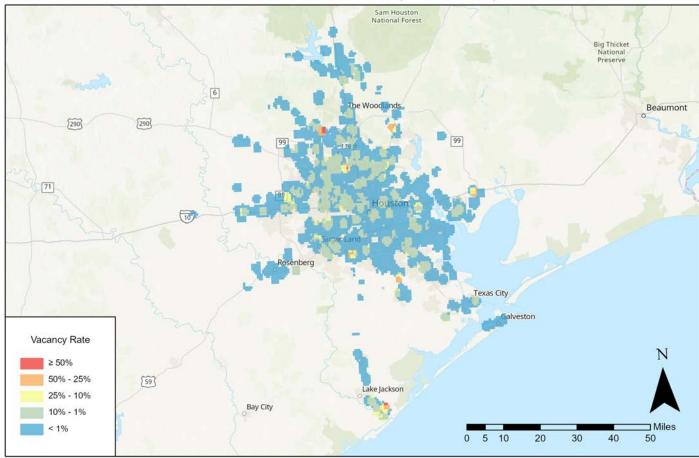


Houston Warehouse Market vacancy



Texas A&M UNIVERSITY Texas Real Estate Research Center Sources: CoStar, Texas Real Estate Research Center

Houston Metro Vacancy Warehouse LMAs (Q3 2022)



Sources: Costar, City of Houston, Texas Parks & Wildlife, CONANP, Esri, HERE, Garmin, FAO, NOAA, USGS, EPA, NPA, CGIAR

Local Market Area (LMA) Definitions

Houston Warehouse Market Vacancy



San Antonio

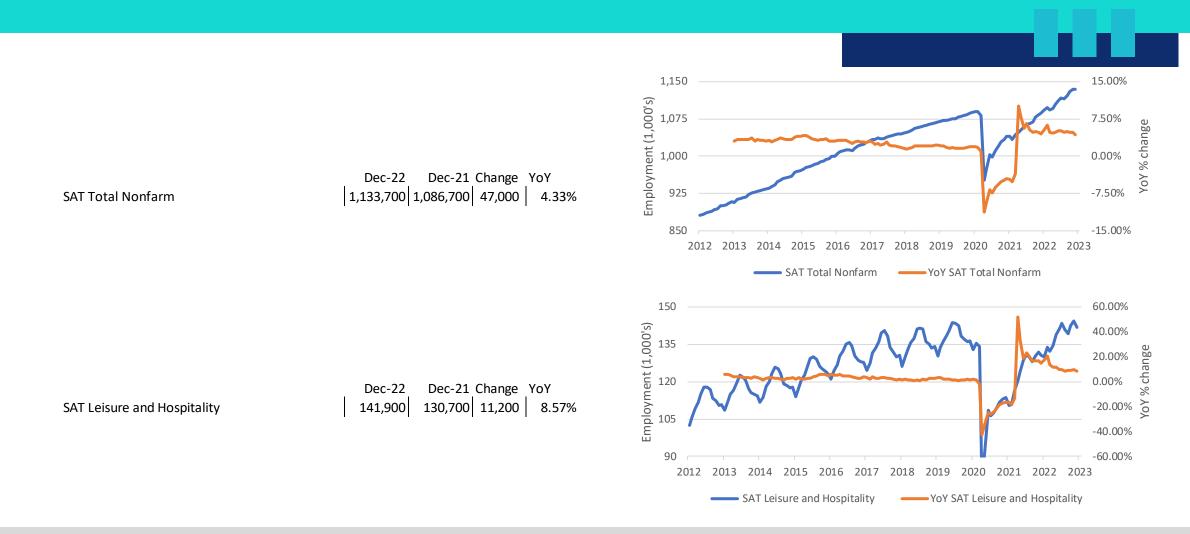


- Economy
- Apartments
- Office
- Retail
- Warehouse

San Antonio Economy

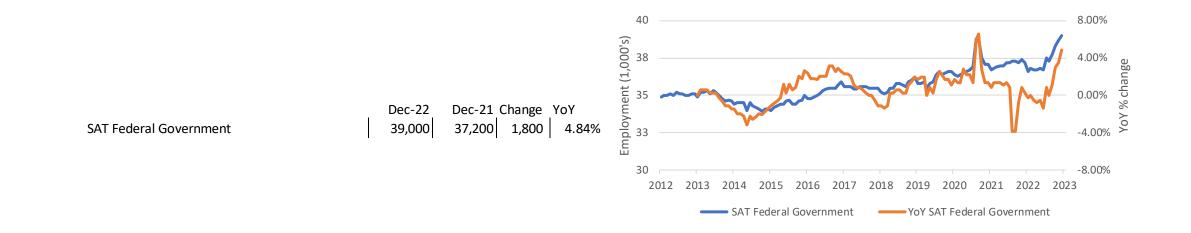
- Total employment in the San Antonio MSA remains strong with growth above pre-COVID trends.
- Long-term employment growth across the economy is expected to moderate toward pre-COVID rates.
- Office vacancy increases have leveled off but may increase if employers recalibrate to the new work-from-home/hybrid work environment. These responses and their extent are still unclear. Falling construction levels and expectations of continued economic growth will put downward pressure on office vacancies.
- Apartment rent growth has slowed quickly. Elevated construction levels will place downward pressure. Continued economic growth should provide some support.

San Antonio Economy key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

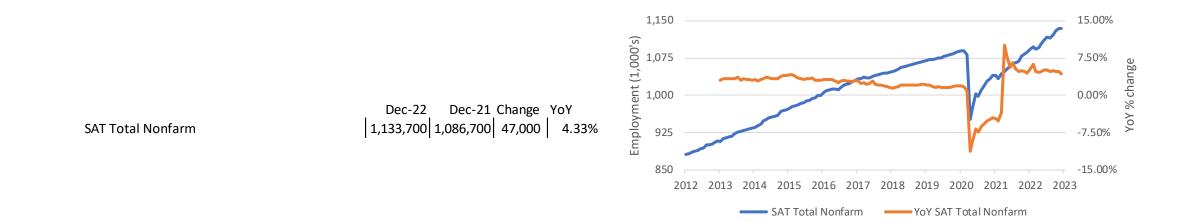
San Antonio Economy key employment trends





Sources: Texas Workforce Commission, Texas Real Estate Research Center

San Antonio Apartment Market key employment trends





Sources: Texas Workforce Commission, Texas Real Estate Research Center

San Antonio Apartment Market absorption/construction

4.000 Previous Quarter **Previous Year** Current 3,000 Starts Units 2,398 Overall 0 0 2,000 -17 1,873 Absorption Units -3 Overall 1,000 **Deliveries Units** 2,839 2,293 1,534 Overall Under Construction Units 14,654 15,096 13,869 Overall 0 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022 -1,000 Deliveries Units Absorption Units Smaller Large Than Current Starts Units Under Construction Units 4.000 20.000 3,000 15,000 2,000 10,000 1,000 5,000 0 0 2000 2002 2004 2012 2016 2018 2020 2022 2000 2002 2014 2016 2018 2020 2022 2006 2008 2010 2014 2004 2006 2008 2010 2012

Sources: CoStar, Texas Real Estate Research Center

Absorption and Delivery Units

Overall

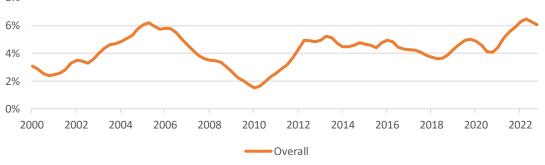


Overall

San Antonio Apartment Market absorption/construction

Absorption and Delivery Units as Percent of Inventory

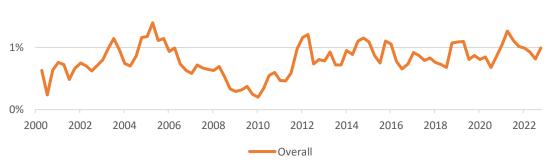
2% Previous Quarter Current **Previous Year** 0.99% 1.02% 0.82% Overall 1% 0.00% -0.01% 0.80% Overall 1.17% 0.95% 0.65% Overall 0% Overall 6.06% 6.28% 5.90% 2004 2006 2008 2010 2012 2014 2016 2020 2022 2000 2002 2018 -1% Absorption Deliveries Large Smaller Than Current Under Construction Units as Percent of Inventory 8% 6% 4% 2%



Sources: CoStar, Texas Real Estate Research Center

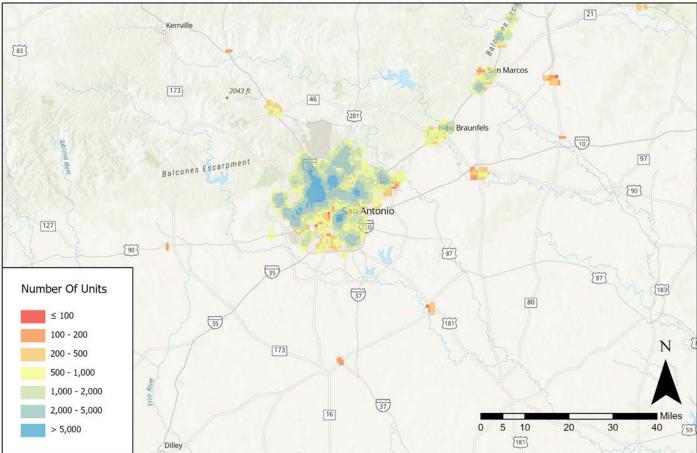


Starts Units as Percent of Inventory



2%

San Antonio Metro Number of Units Multifamily LMAs (Q1 2022)



Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Apartment Market inventory



San Antonio Apartment Market rent

Current Previous Quarter

\$1,462

\$1,199

1.60

1.40

\$1,450

\$1,194

\$1.59

\$1.39

Previous Year

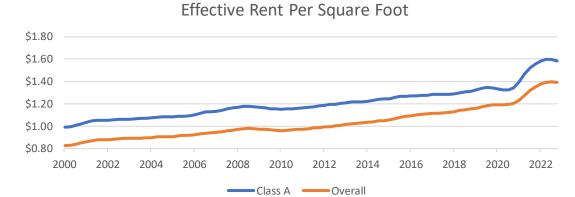
\$1,428

\$1,158

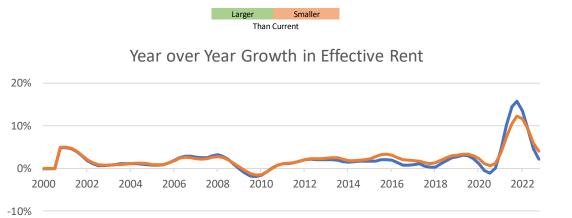
1.56

1.35

\$1.500 \$1,300 \$1,100 \$900 \$700 2002 2004 2006 2012 2014 2016 2018 2020 2022 2000 2008 2010 Class A — Overall



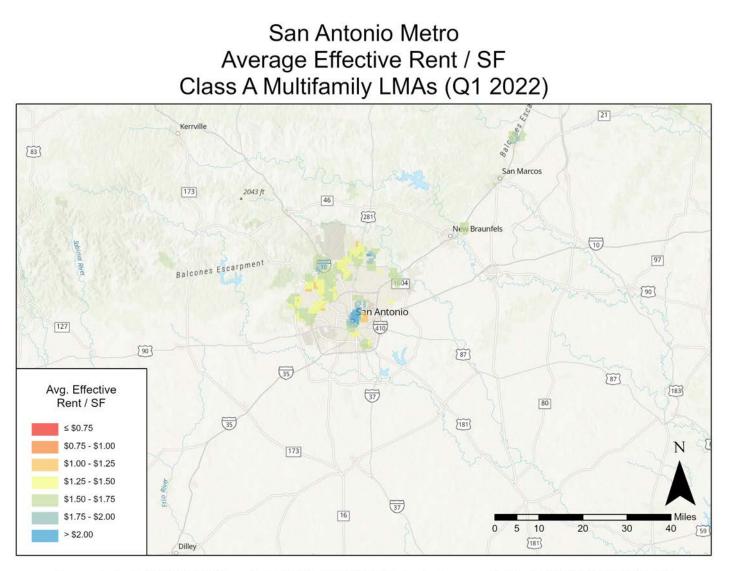
Effective Rent Per Unit



Class A — Overall

Effective Rent Per Unit Class A Effective Rent Per Unit Overall Effective Rent Per SF Class A Effective Rent Per SF Overall





Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Apartment Market rent



San Antonio Metro Average Effective Rent / SF Multifamily LMAs (Q1 2022) 21 Kerrville [83] an Marcos 173 2043 ft 46 281 Braunfels 10 97 Balcones Escarpment 903 Antonio 127 [90] [87] [87] Avg. Effective [183] 37) Rent / SF 35) 181 ≤ \$0.75 \$0.75 - \$1.00 N 173 \$1.00 - \$1.25 \$1.25 - \$1.50 \$1.50 - \$1.75 16 \$1.75 - \$2.00 10 20 30 0 5 40 59 > \$2.00 [181] Dilley

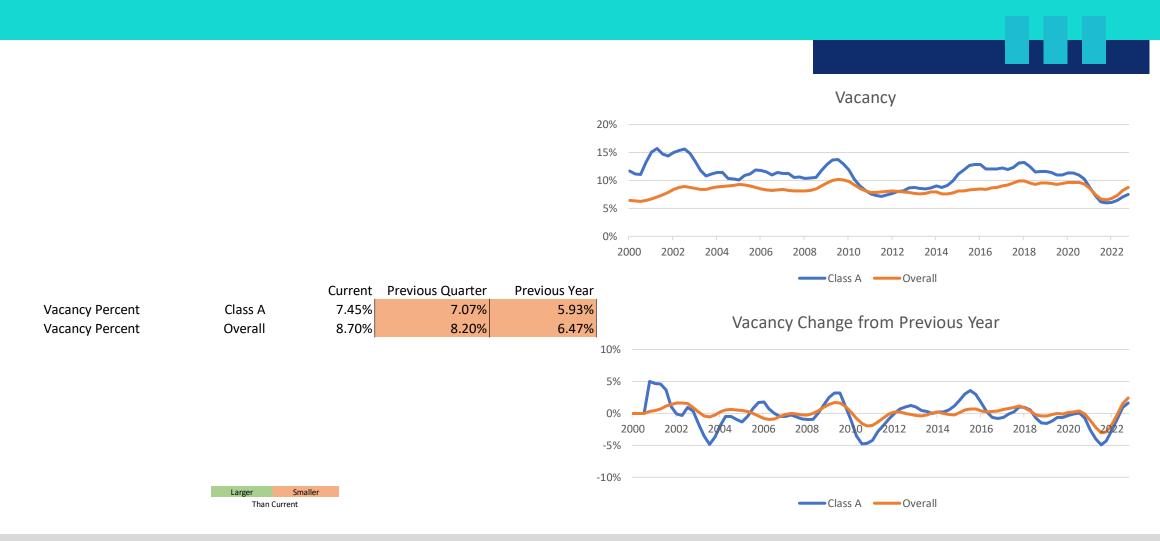
Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Apartment Market rent

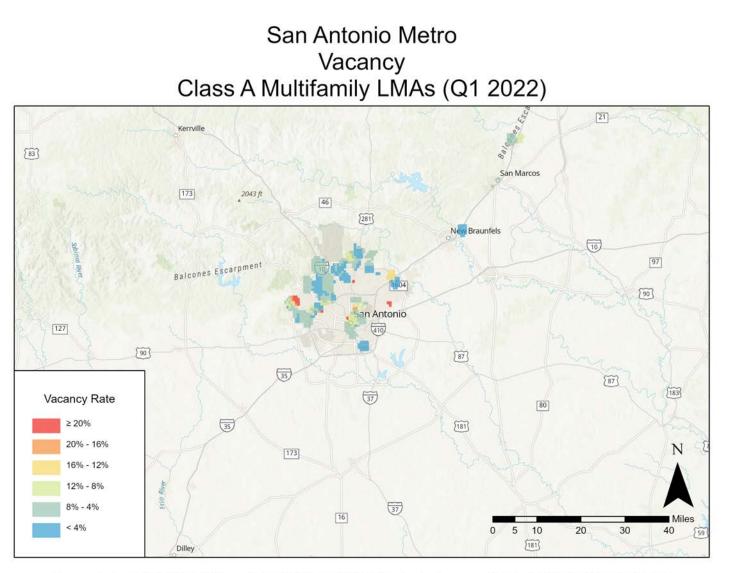


San Antonio Apartment Market vacancy



Sources: CoStar, Texas Real Estate Research Center



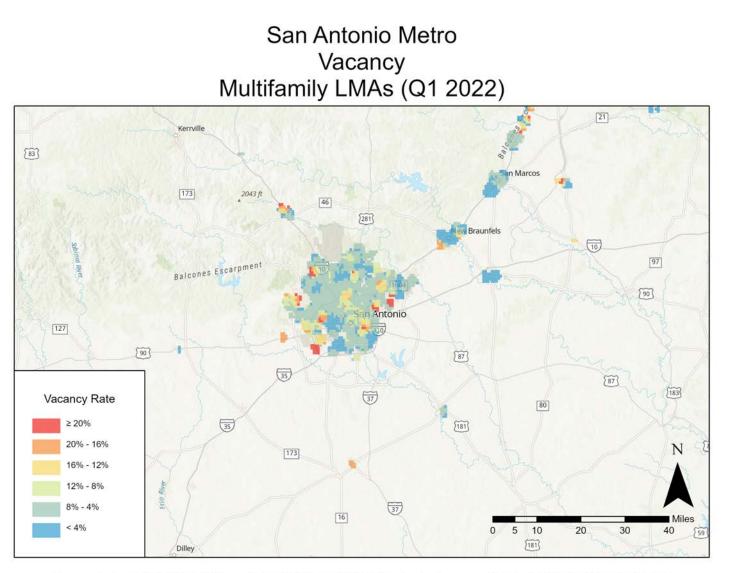


Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Apartment Market vacancy





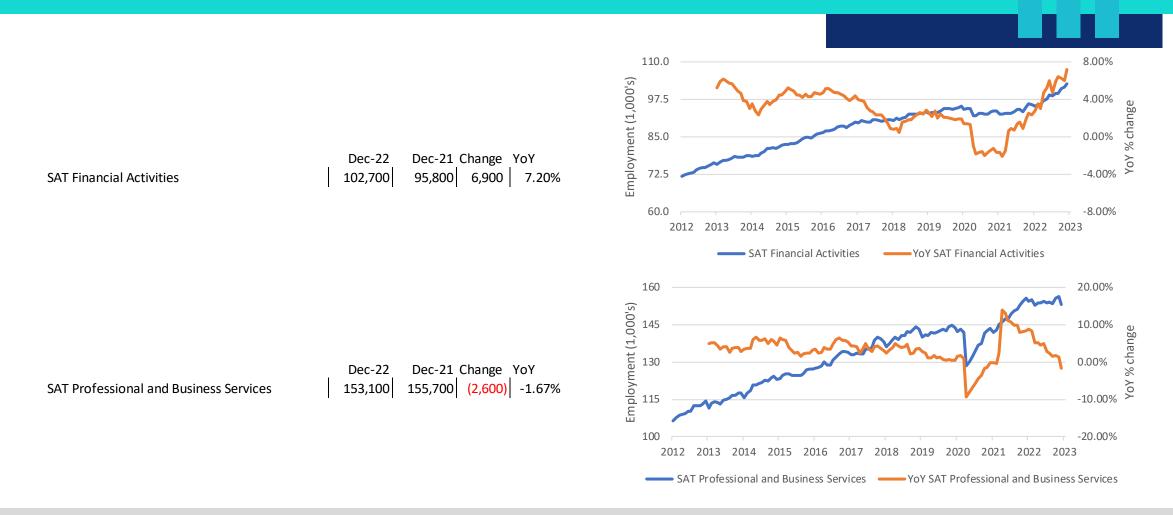
Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Apartment Market vacancy



San Antonio Office Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

San Antonio Office Market absorption/construction

1,000,000 500,000 0 2006

2008

2010

2012

2014

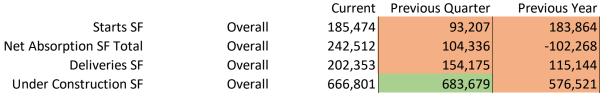
Under Construction SF

2016

2018

1,000,000 500,000 0 2008 2014 2018 2006 2010 2012 2016 2020 -500.000 -1,000,000 -1,500,000——Net Absorption SF Total Deliveries SF **Under Construction Square Footage** 3.000.000 2,500,000 2,000,000 1,500,000





Larger Smaller Than Current

Sources: CoStar, Texas Real Estate Research Center

2020

2022



San Antonio Office Market absorption/construction

2% Current Previous Quarter Previous Year Starts Percent 0.30% 0.15% 0.30% Overall 1% Under Construction Percent 1.08% 0.94% Overall 1.11% 0.17% **Absorption Percent** 0.39% -0.17% Overall 0% 0.33% 0.19% **Deliveries Percent** 0.25% Overall 2006 2008 2010 2012 2014 2016 2018 2020 -1% Net Absorption Deliveries Smaller Large Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 6% 2% 5% 4% 1% 3% 2% 1% 0% 0% 2006 2008 2010 2012 2014 2016 2018 2020 2022 2006 2008 2010 2012 2014 2016 2018 2020 2022 Starts Under Construction

Absorption and Deliveries as Percent of Inventory

Texas Real Estate Research Center

147

San Antonio Metro Rentable Building Area Office LMAs (Q4 2022) 21 Kerrville [83] San Marcos 173 2043 ft 46 281 New Braunfels 10 97 Balcones Escarpment [90] an Antonio 127 [90] [87] 35 [87] Rentable Building Area 183 (SF, Thousands) 37 80 ≤ 200 200 - 400 35) 181 400 - 600 600 - 800 N 173 800 - 1,000 1,000 - 1,200 1.200 - 1.400 1,400 - 1,600 37 16 1,600 - 1,800 1,800 - 2,000 10 20 30 59 0 5 40 [181] > 2,000 Dilley

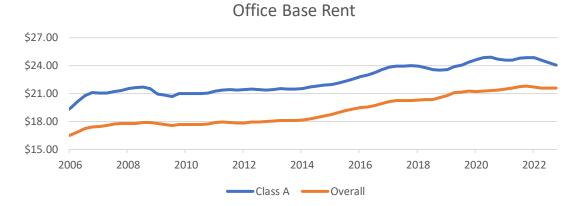
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Office Market inventory



San Antonio Office Market rent







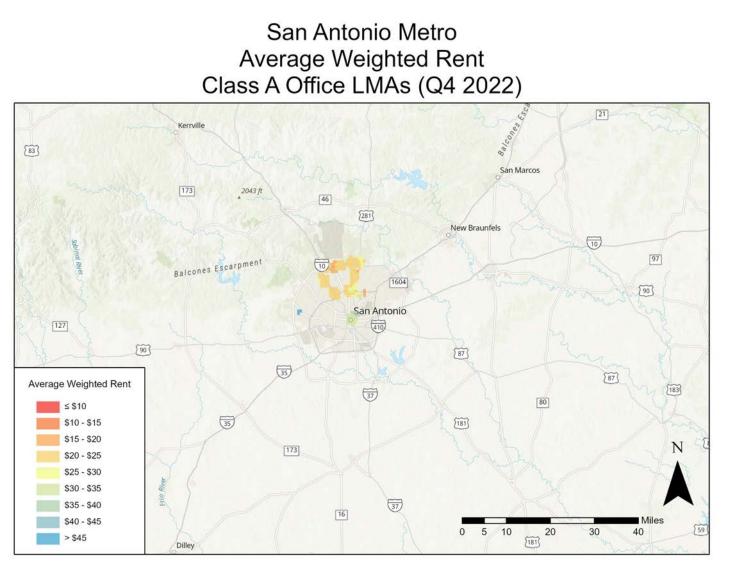
		Current	Previous Quarter	Previous Year
Base Rent	Class A	\$24.06	\$24.31	\$24.83
Base Rent	Overall	\$21.57	\$21.57	\$21.77

Smaller

Than Current

Larger

Texas A&M UNIVERSITY Texas Real Estate Research Center

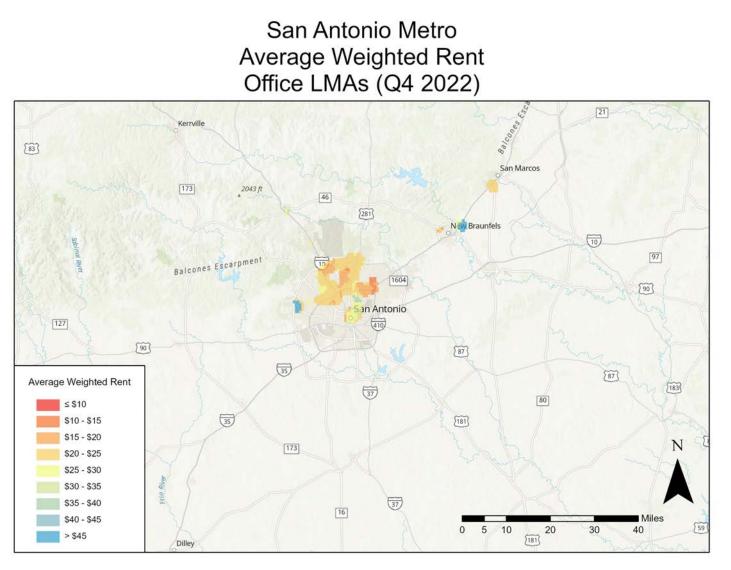


Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Office Market rent





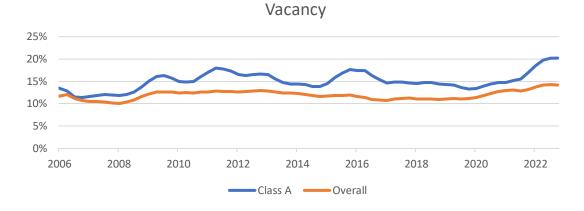
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

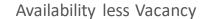
Local Market Area (LMA) Definitions

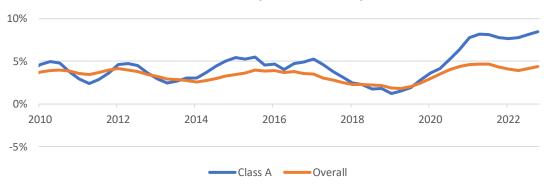
San Antonio Office Market rent



San Antonio Office Market vacancy



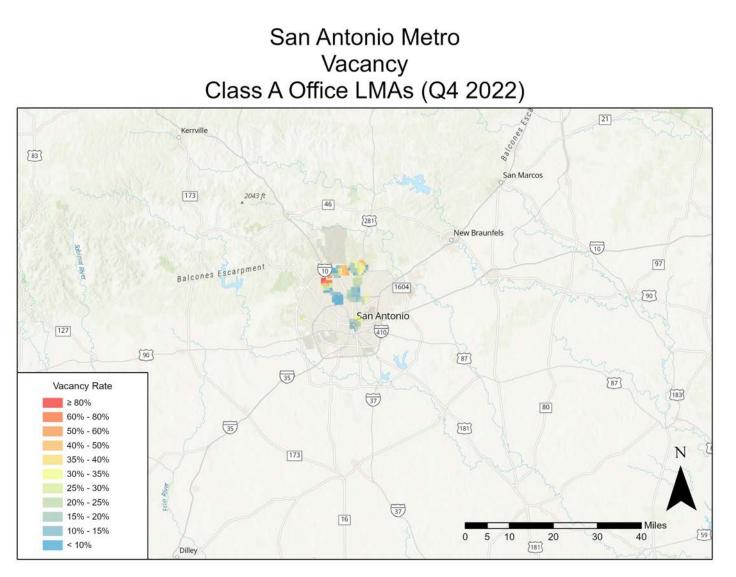




		Current	Previous Quarter	Previous Year
Vacant Percent % Total	Class A	20.20%	20.23%	17.00%
Vacant Percent % Total	Overall	14.15%	14.23%	13.17%
Availability less Vacancy	Class A	8.45%	8.10%	7.77%
Availability less Vacancy	Overall	4.40%	4.17%	4.33%

Larger Smaller Than Current

Texas A&M UNIVERSITY Texas Real Estate Research Center

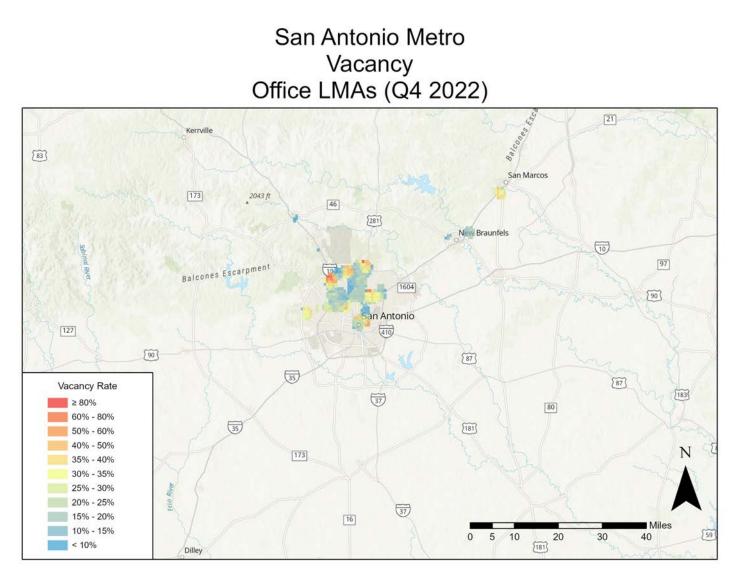


Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Office Market vacancy





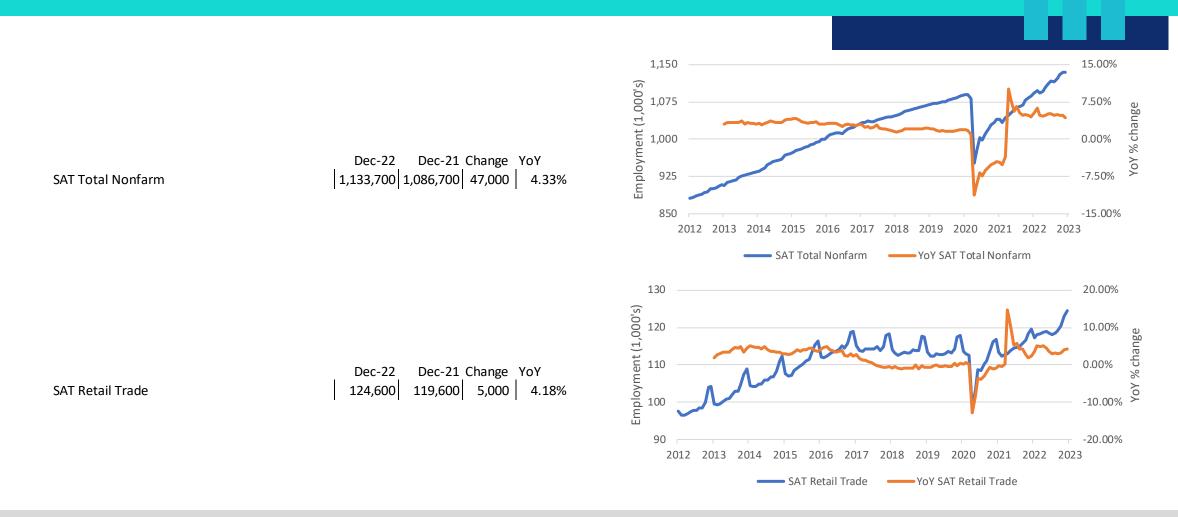
Sources: Costar, Esri, CGIAR, USGS, Austin Community College, City of Austin, Texas Parks & Wildlife, CONANP, Garmin, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Office Market vacancy



San Antonio Retail Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

San Antonio Retail Market absorption/construction

1,500,000 1,000,000 500,000 0 -500,000²⁰⁰⁶ 2008 2010 2012 2014 2016 2018 2020 2022 -1.000.000 -1,500,000Net Absorption SF Total — Deliveries SF

Absorption and Delivery Square Footage







Sources: CoStar, Texas Real Estate Research Center

Previous Quarter **Previous Year** Current 92,742 28,283 113,582 Starts SF Overall 211,641 397,462 383,664 Net Absorption SF Total Overall **Deliveries SF** Overall 130,017 152,128 84,972 195,905 233,180 378,027 Under Construction SF Overall

Larger Smaller Than Current



Starts Square Footage

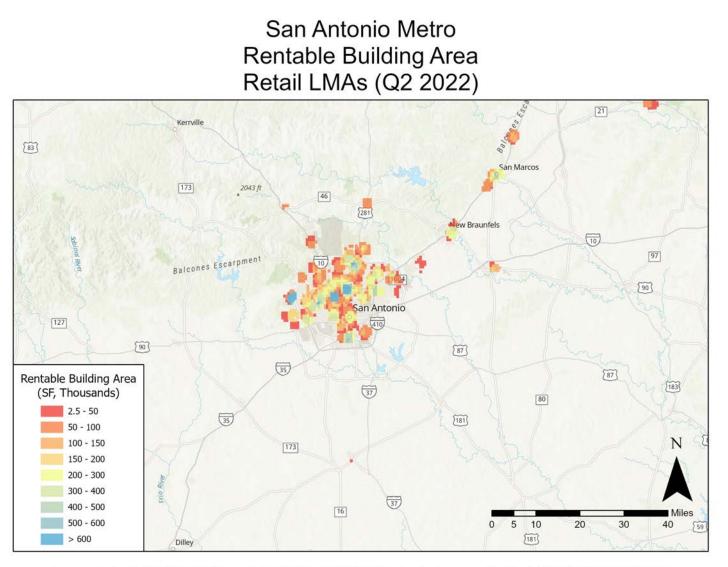
San Antonio Retail Market absorption/construction

2% Previous Quarter **Previous Year** Current 1% 0.09% 0.03% 0.11% Starts Percent Overall 0% Under Construction Percent Overall 0.18% 0.22% 0.36% 2006 2008 2010 2012 2014 2016 2018 2020 2022 0.20% 0.37% 0.36% Absorption Percent Overall -1% **Deliveries Percent** 0.12% 0.08% Overall 0.14% -2% Net Absorption — Deliveries Smaller Larger Than Current Starts as Percent of Inventory Under Construction as Percent of Inventory 4% 2% 3% 2% 1% 1% 0% 0% 2006 2008 2014 2006 2008 2010 2012 2014 2016 2018 2020 2022 2010 2012 2016 2018 2020 2022 Starts Under Construction

Sources: CoStar, Texas Real Estate Research Center

Absorption and Deliveries as Percent of Inventory

Texas A&M UNIVERSITY Texas Real Estate Research Center



Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Retail Market inventory



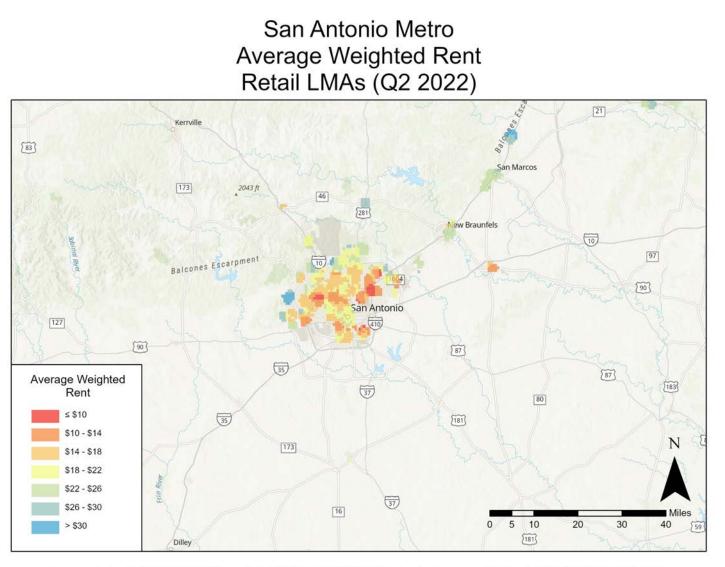
San Antonio Retail Market rent



Sources: CoStar, Texas Real Estate Research Center



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Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Retail Market rent



San Antonio Retail Market vacancy

Current

4.35%

1.50%

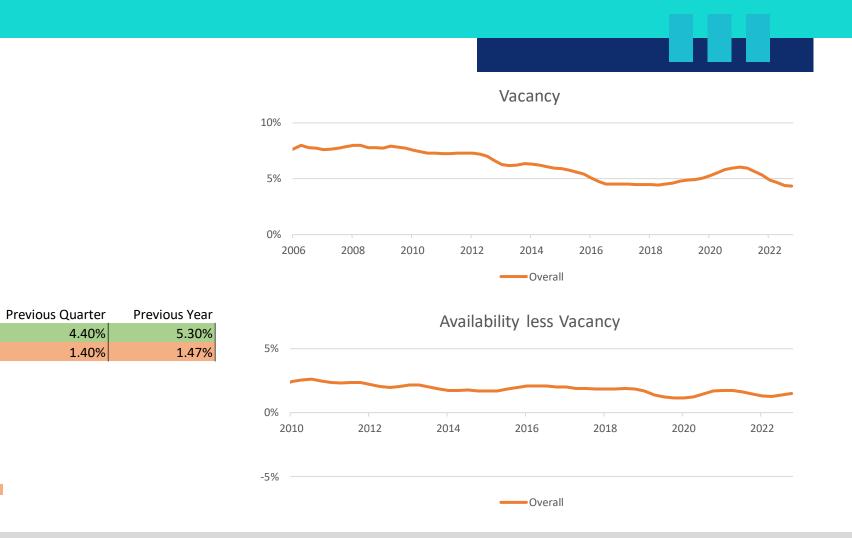
Smaller

Than Current

Overall

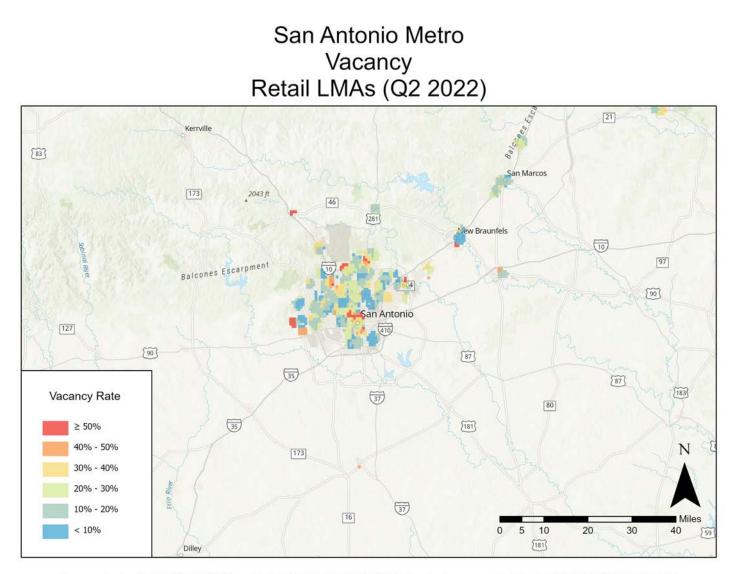
Overall

Larger



Vacant Percent % Total

Availability less Vacancy



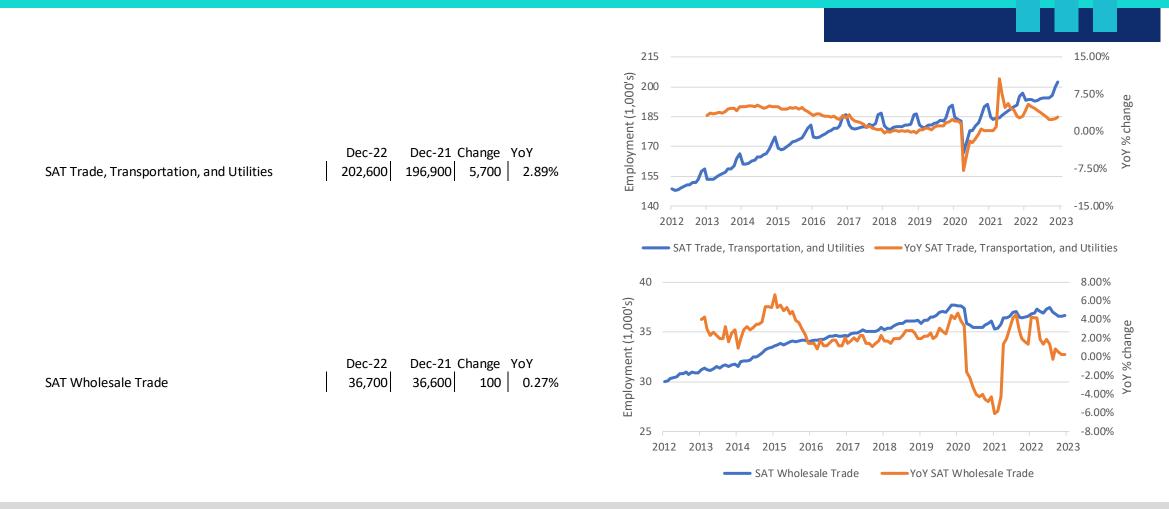
Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Retail Market vacancy



San Antonio Warehouse Market key employment trends



Sources: Texas Workforce Commission, Texas Real Estate Research Center

San Antonio Warehouse Market absorption/construction

Current

595,634

844,295

352,851

4,733,287

Smaller

Than Current

1,500,000 1,000,000 Previous Quarter **Previous Year** 715,332 1,256,130 500,000 904,216 657,907 -500,000²⁰⁰⁶ 515,542 165,149 2008 2010 2012 2014 2016 2018 2020 2022 4,490,504 2,445,445 -1.000.000 -1,500,000Net Absorption SF Total — Deliveries SF Under Construction Square Footage 5.000.000



Absorption and Delivery Square Footage

Sources: CoStar, Texas Real Estate Research Center

Overall

Overall

Overall

Overall

Large

Texas A&M UNIVERSITY Texas Real Estate Research Center

Starts SF

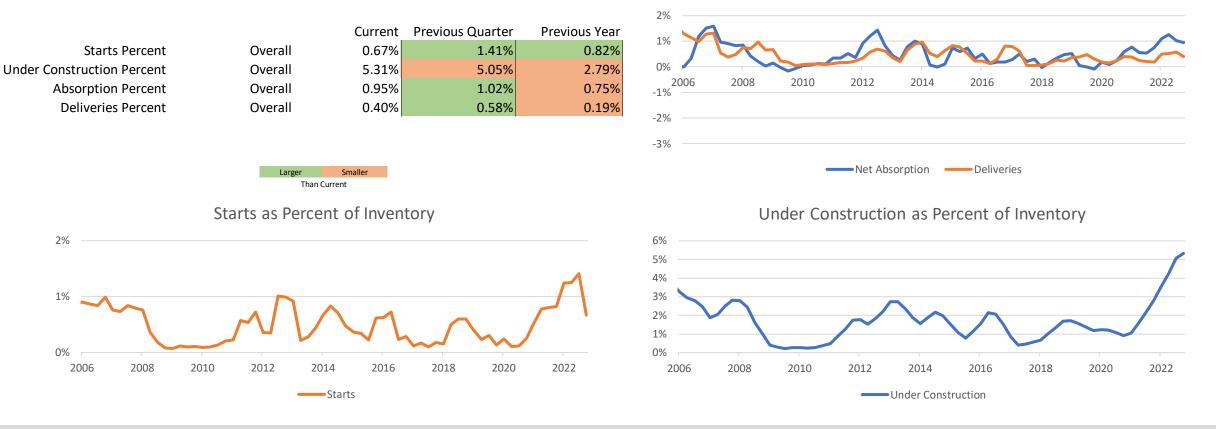
Deliveries SF

Net Absorption SF Total

Under Construction SF

San Antonio Warehouse Market absorption/construction

Absorption and Deliveries as Percent of Inventory

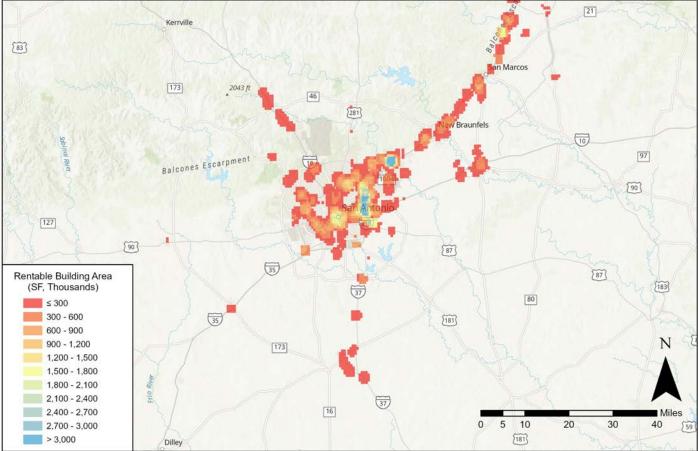


Sources: CoStar, Texas Real Estate Research Center



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San Antonio Metro Rentable Building Area Warehouse LMAs (Q3 2022)



Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Warehouse Market inventory



San Antonio Warehouse Market rent



Sources: CoStar, Texas Real Estate Research Center



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San Antonio Warehouse Market vacancy



Current Previous Quarter **Previous Year** 2.70% 3.07% Overall 6.70% 6.00%

Availability less Vacancy

Larger

Smaller

Than Current

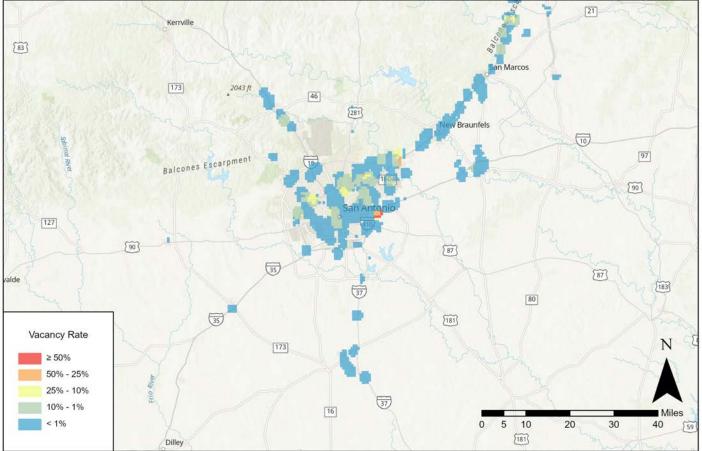
Vacant Percent % Total

Overall

Sources: CoStar, Texas Real Estate Research Center



San Antonio Metro Vacancy Warehouse LMAs (Q3 2022)



Sources: Costar, Esri, CGIAR, USGS, Texas Parks & Wildlife, CONANP, HERE, Garmin, Foursquare, SafeGraph, FAO, METI/NASA, EPS, NPS

Local Market Area (LMA) Definitions

San Antonio Warehouse Market vacancy



Notes and Definitions

- Asking rents. The dollar amount per square foot the landlord requests from a tenant, excluding tenant improvements and concessions. Leases typically dictate this amount paid annually.
- **Effective rents.** The dollar amount per square foot the landlord requests from a tenant, after deducting concessions.
- **Absorption.** The net change in occupied space, measured in square feet, over a given period. Net absorption reflects the amount of space occupied as well as the amount of space vacated. Net absorption includes direct and sublease space.
- **Nominal.** Value or rate reflecting current prices or rates without adjusting for inflation. Values are not inflation-adjusted in this report
- **SF.** Square feet.
- **Under construction.** The square footage being built within a particular market; applies to buildings that have not received a certificate of occupancy.
- **Vacancy rate.** A measurement expressed as a percentage of the total amount of physically vacant space divided by the total amount of existing inventory.

Notes and Definitions

• Local Market Area Map Analysis. To facilitate spatial visualization of individual building data, a grid of points was distributed across each metropolitan area with the points one-half mile apart. Key market statistics were calculated at these reference points. Local Market Area parameters are then recalculated for all the buildings within one mile of each grid point for those grid points that contain at least three buildings within one mile. At each Local Market Area point shown, the parameters calculated are for the "sub-market" within one mile of that point. Rentable Building Area is the sum of rentable building area within each Local Market Area. The sum of all Local Market Areas' Rentable Building Areas will overstate total market Rentable Building Area due to the overlapping nature of the Local Market Areas. Vacancy is the weighted vacancy of the buildings within each Local Market Area. Average Weighted Rent is the weighted rent of the buildings within each Local Market Area.





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