

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$48,497,332	\$44,506,774	8.97%
Avg Sold Price	\$147,408	\$150,870	-2.29%
Median Sold Price	\$137,000	\$142,500	-3.86%
Units Sold	329	295	11.53%
Avg Days on Market	114	113	0.88%
Avg List Price for Solds	\$150,208	\$153,754	-2.31%
Avg SP to OLP Ratio	96.6%	95.9%	0.78%

Notes:

- SP = Sold Price
- OLP = Original List Price

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	1,075	1,356	-20.72%
All Contracts	566	590	-4.07%
New Listings	495	509	-2.75%
New Contracts	422	424	-0.47%

Days on Market (Sold)

0	2
1 to 10	1
11 to 20	4
21 to 30	7
31 to 60	68
61 to 90	79
91 to 120	40
121 to 180	75
181 to 360	50
361 to 720	3
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	5	15	2	22
\$50K to \$74,999	9	23	3	35
\$75K to \$99,999	0	32	7	39
\$100K to \$124,999	1	27	21	49
\$125K to \$149,999	0	29	26	55
\$150K to \$199,999	0	19	42	61
\$200K to \$249,999	0	4	32	36
\$250K to \$299,999	0	5	10	15
\$300K to \$399,999	0	1	9	10
\$400K to \$499,999	0	1	5	6
\$500K to \$749,999	0	0	1	1
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	0	0	0
Total	15	156	158	329
Avg Sold Price	\$53,876	\$114,639	\$188,642	\$147,408
Prev Year - Avg Sold Price	\$65,785	\$125,589	\$180,093	\$150,870
Avg Sold % Change	-18.10%	-8.72%	4.75%	-2.29%
Prev Year - # of Solds	12	133	150	295

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	12	15	0	27
\$50K to \$74,999	15	28	6	49
\$75K to \$99,999	2	67	24	93
\$100K to \$124,999	0	63	44	107
\$125K to \$149,999	0	78	50	128
\$150K to \$199,999	5	100	182	287
\$200K to \$249,999	2	28	131	162
\$250K to \$299,999	0	13	102	115
\$300K to \$399,999	0	9	60	69
\$400K to \$499,999	0	4	19	23
\$500K to \$749,999	1	1	9	11
\$750K to \$999,999	0	1	3	4
\$1,000K+	0	0	0	0
Total	37	407	630	1,075

Sold Summary

	Nov 2016	Nov 2015	% Change
Sold Dollar Volume	\$45,539,720	\$27,078,131	68.18%
Avg Sold Price	\$153,850	\$147,164	4.54%
Median Sold Price	\$137,950	\$141,200	-2.30%
Units Sold	296	184	60.87%
Avg Days on Market	115	128	-10.16%
Avg List Price for Solds	\$157,119	\$151,266	3.87%
Avg SP to OLP Ratio	95.9%	93.2%	2.94%

Notes:

- SP = Sold Price
- OLP = Original List Price

Inventory

	Nov 2016	Nov 2015	% Change
Active Listings	1,160	1,455	-20.27%
All Contracts	454	347	30.84%
New Listings	336	324	3.70%
New Contracts	278	202	37.62%

Days on Market (Sold)

0	1
1 to 10	1
11 to 20	6
21 to 30	4
31 to 60	62
61 to 90	63
91 to 120	59
121 to 180	53
181 to 360	43
361 to 720	3
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	5	9	5	19
\$50K to \$74,999	2	27	5	34
\$75K to \$99,999	1	19	11	31
\$100K to \$124,999	0	22	11	33
\$125K to \$149,999	0	22	30	52
\$150K to \$199,999	0	19	45	64
\$200K to \$249,999	1	4	21	26
\$250K to \$299,999	0	3	8	11
\$300K to \$399,999	0	4	18	22
\$400K to \$499,999	0	1	3	4
\$500K to \$749,999	0	0	0	0
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	0	0	0
Total	9	130	157	296
Avg Sold Price	\$66,600	\$122,630	\$184,703	\$153,850
Prev Year - Avg Sold Price	\$78,508	\$110,463	\$193,593	\$147,164
Avg Sold % Change	-15.17%	11.01%	-4.59%	4.54%
Prev Year - # of Solds	15	82	87	184

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	16	19	2	37
\$50K to \$74,999	20	51	8	79
\$75K to \$99,999	3	112	33	148
\$100K to \$124,999	1	66	50	117
\$125K to \$149,999	2	75	68	145
\$150K to \$199,999	4	82	173	259
\$200K to \$249,999	0	22	137	160
\$250K to \$299,999	0	18	79	97
\$300K to \$399,999	0	7	61	68
\$400K to \$499,999	0	6	23	29
\$500K to \$749,999	1	0	11	12
\$750K to \$999,999	0	2	5	7
\$1,000K+	0	1	1	2
Total	47	461	651	1,160