| Conventional Properties | Aug | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 91.9 | $-0.3 \%$ |
| Unit Change | 3,609 |  |
| Units Absorbed (Annual) | 2,865 |  |
| Average Size (SF) | 850 | $-0.2 \%$ |
| Asking Rent | $\$ 1,067$ | $+4.1 \%$ |
| Asking Rent per SF | $\$ 1.25$ | $+4.3 \%$ |
| Effective Rent | $\$ 1,059$ | $+4.0 \%$ |
| Effective Rent per SF | $\$ 1.24$ | $+4.2 \%$ |
| \% Offering Concessions | $14 \%$ | $+0.1 \%$ |
| Ave. Concession Package | $4.0 \%$ | $+6.5 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $82 \%$ | 907 | 175,623 | $92.3 \%$ | 851 | $\$ 1,065$ | $\$ 1,058$ | $4.0 \%$ |
| Affordable | $10 \%$ | 113 | 20,793 | $92.8 \%$ | 973 | $\$ 887$ | $\$ 882$ | $4.6 \%$ |
| Senior Living | $6 \%$ | 97 | 12,607 | $86.4 \%$ | 852 | $\$ 1,536$ | $\$ 1,530$ | $4.2 \%$ |
| Student Housing | $3 \%$ | 39 | 6,084 | $85.3 \%$ | 994 | $\$ 1,842$ | $\$ 1,835$ | $4.5 \%$ |
| Totals |  | $\mathbf{1 , 1 5 6}$ | $\mathbf{2 1 5 , 1 0 7}$ |  |  |  |  |  |

— Top 5 Submarkets

| Occupancy Annual Change | Aug-18 | Change | Effective Rent Gains | Aug-18 |
| :--- | ---: | :--- | :--- | :--- |
| Change |  |  |  |  |
| North Arlington | $93.3 \%$ | $2.1 \%$ | Central Arlington | $\$ 900$ |
| South Arlington | $92.6 \%$ | $1.3 \%$ | East Fort Worth | $7.1 \%$ |
| Central Fort Worth | $83.6 \%$ | $0.7 \%$ | Denton/Corinth | $\$ 865$ |
| North Fort Worth | $92.9 \%$ | $-0.3 \%$ | South Fort Worth | $6.1 \%$ |
| East Fort Worth | $92.8 \%$ | $-0.3 \%$ | West Fort Worth | $\$ 1,040$ |

Top 5 Submarkets with Most New Units in Pipeline


Leasing Starts Next 4 Quarters


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# Fort Worth, TX 

- General Overview

| Conventional Properties | Jul 2018 | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 91.8 | $-0.3 \%$ |
| Unit Change | 3,844 |  |
| Units Absorbed (Annual) | 3,104 | $0 \%$ |
| Average Size (SF) | 851 | $+4.3 \%$ |
| Asking Rent | $\$ 1,062$ | $+4.4 \%$ |
| Asking Rent per SF | $\$ 1.25$ | $+4.2 \%$ |
| Effective Rent | $\$ 1,055$ | $+4.2 \%$ |
| Effective Rent per SF | $14 \%$ | $+0.3 \%$ |
| \% Offering Concessions | $4.0 \%$ | $-1.7 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $82 \%$ | 902 | 175,033 | $92.3 \%$ | 851 | $\$ 1,061$ | $\$ 1,054$ | $3.8 \%$ |
| Affordable | $10 \%$ | 113 | 20,794 | $92.4 \%$ | 972 | $\$ 889$ | $\$ 887$ |  |
| Senior Living | $6 \%$ | 96 | 12,456 | $87.8 \%$ | 853 | $\$ 1,545$ | $\$ 1,537$ |  |
| Student Housing | $3 \%$ | 39 | 6,084 | $86.1 \%$ | 992 | $\$ 1,820$ | $\$ 1 \%$ |  |
| Totals |  | 1,150 | 214,367 |  |  |  | $\$ 1,817$ | $1.6 \%$ |

— Top 5 Submarkets

| Occupancy Annual Change | Jul-18 | Change | Effective Rent Gains | Jul-18 | Change |
| :--- | ---: | :--- | :--- | :---: | :---: |
| Central Fort Worth | $84.1 \%$ | $2.2 \%$ | East Fort Worth | $\$ 858$ | $6.2 \%$ |
| South Arlington | $92.0 \%$ | $1.3 \%$ | Central Arlington | $\$ 895$ | $5.6 \%$ |
| North Arlington | $92.9 \%$ | $1.3 \%$ | South Fort Worth | $\$ 955$ | $5.2 \%$ |
| East Fort Worth | $93.5 \%$ | $0.3 \%$ | West Fort Worth | $\$ 928$ | $4.8 \%$ |
| North Richland Hills/Hurst/Haltom City | $94.1 \%$ | $-0.1 \%$ | Central Fort Worth | $\$ 1,316$ | $4.2 \%$ |

## — New Units

Top 5 Submarkets with Most New Units in Pipeline


Leasing Starts Next 4 Quarters


Fort Worth, TX

- General Overview

| Conventional Properties | Jun <br> Occupancy | Annual Chg |
| :--- | ---: | ---: |
| Unit Change | 4,147 | $-0.7 \%$ |
| Units Absorbed (Annual) | 2,640 |  |
| Average Size (SF) | 851 | $0 \%$ |
| Asking Rent | $\$ 1,052$ | $+4.2 \%$ |
| Asking Rent per SF | $\$ 1.24$ | $+4.3 \%$ |
| Effective Rent | $\$ 1,045$ | $+4.0 \%$ |
| Effective Rent per SF | $\$ 1.23$ | $+4.1 \%$ |
| \% Offering Concessions | $14 \%$ | $-2.0 \%$ |
| Ave. Concession Package | $4.0 \%$ | $+5.9 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $81 \%$ | 896 | 174,249 | $92.5 \%$ | 851 | $\$ 1,052$ | $\$ 1,044$ | $3.9 \%$ |
| Affordable | $10 \%$ | 113 | 20,794 | $91.0 \%$ | 972 | $\$ 882$ | $\$ 880$ | $6.1 \%$ |
| Senior Living | $6 \%$ | 98 | 12,775 | $85.2 \%$ | 855 | $\$ 1,532$ | $\$ 1,525$ | $6.4 \%$ |
| Student Housing | $3 \%$ | 39 | 6,084 | $88.2 \%$ | 992 | $\$ 1,819$ | $\$ 1,816$ | $2.0 \%$ |
| Totals |  | 1,146 | 213,902 |  |  |  |  |  |

— Top 5 Submarkets

| Occupancy Annual Change | Jun-18 | Change | Effective Rent Gains | Jun-18 | Change |
| :--- | ---: | ---: | :--- | ---: | ---: | ---: |
| Central Fort Worth | $88.2 \%$ | $4.3 \%$ | West Fort Worth | $\$ 928$ | $6.1 \%$ |
| Denton/Corinth | $93.9 \%$ | $1.3 \%$ | South Arlington | $\$ 1,122$ | $5.5 \%$ |
| East Fort Worth | $93.7 \%$ | $0.7 \%$ | North Arlington | $\$ 986$ | $5.0 \%$ |
| Mid-Cities | $94.9 \%$ | $0.1 \%$ | South Fort Worth | $\$ 939$ | $4.9 \%$ |
| Central Arlington | $94.7 \%$ | $-0.5 \%$ | East Fort Worth | $\$ 850$ | $4.5 \%$ |

## — New Units

Top 5 Submarkets with Most New Units in Pipeline


Leasing Starts Next 4 Quarters


| Conventional Properties | Mar <br> 2018 | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 91.8 | $-1.2 \%$ |
| Unit Change | 4,211 |  |
| Units Absorbed (Annual) | 1,987 |  |
| Average Size (SF) | 851 | $0 \%$ |
| Asking Rent | $\$ 1,033$ | $+4.8 \%$ |
| Asking Rent per SF | $\$ 1.21$ | $+4.8 \%$ |
| Effective Rent | $\$ 1,022$ | $+4.3 \%$ |
| Effective Rent per SF | $\$ 1.20$ | $+4.3 \%$ |
| \% Offering Concessions | $16 \%$ | $+21.2 \%$ |
| Ave. Concession Package | $4.8 \%$ | $+35.3 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Conventional | 81\% | 890 | 172,763 | 92.1\% | 851 | \$1,032 | \$1,022 | 4.8\% |
| Affordable | 10\% | 115 | 21,071 | 88.8\% | 971 | \$862 | \$858 | 5.6\% |
| Senior Living | 6\% | 96 | 12,425 | 87.5\% | 851 | \$1,543 | \$1,537 | 3.7\% |
| Student Housing | 3\% | 39 | 6,084 | 86.8\% | 991 | \$1,826 | \$1,823 | 4.1\% |
| Totals |  | 1,140 | 212,343 |  |  |  |  |  |

— Top 5 Submarkets

| Occupancy Annual Change | Mar-18 | Change | Effective Rent Gains | Mar-18 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Denton/Corinth | 94.1\% | 1.7\% | South Arlington | \$1,089 | 5.6\% |
| Central Fort Worth | 83.1\% | 0.9\% | North Arlington | \$964 | 5.6\% |
| Mid-Cities | 94.8\% | 0.5\% | Central Arlington | \$861 | 5.4\% |
| South Fort Worth | 95.3\% | -0.4\% | East Fort Worth | \$827 | 5.4\% |
| East Fort Worth | 93.0\% | -0.7\% | North Richland Hills/Hurst/Haltom City | \$979 | 5.2\% |

## — New Units

Top 5 Submarkets with Most New Units in Pipeline


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Fort Worth, TX

- General Overview

| Conventional Properties | Jan <br> 2018 | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 91.5 | $-1.7 \%$ |
| Unit Change | 4,635 |  |
| Units Absorbed (Annual) | 1,606 |  |
| Average Size (SF) | 851 | $0 \%$ |
| Asking Rent | $\$ 1,022$ | $+5.4 \%$ |
| Asking Rent per SF | $\$ 1.20$ | $+5.3 \%$ |
| Effective Rent | $\$ 1,013$ | $+4.9 \%$ |
| Effective Rent per SF | $\$ 1.19$ | $+4.9 \%$ |
| \% Offering Concessions | $16 \%$ | $+11.0 \%$ |
| Ave. Concession Package | $4.7 \%$ | $+49.1 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $82 \%$ | 890 | 172,810 | $91.8 \%$ | 851 | $\$ 1,022$ | $\$ 1,013$ | $4.7 \%$ |
| Affordable | $10 \%$ | 111 | 20,322 | $88.3 \%$ | 972 | $\$ 854$ | $\$ 851$ | $2.9 \%$ |
| Senior Living | $6 \%$ | 95 | 12,341 | $87.2 \%$ | 851 | $\$ 1,501$ | $\$ 1,487$ | $13.1 \%$ |
| Student Housing | $3 \%$ | 39 | 6,084 | $88.3 \%$ | 991 | $\$ 1,812$ | $\$ 1,798$ | $4.4 \%$ |
| Totals |  | 1,135 | 211,557 |  |  |  |  |  |

— Top 5 Submarkets

| Occupancy Annual Change | Jan-18 | Change | Effective Rent Gains | Jan-18 | Change |
| :--- | ---: | ---: | :--- | :---: | :---: | :---: |
| Central Fort Worth | $82.4 \%$ | $1.0 \%$ | North Arlington | $\$ 958$ | $7.9 \%$ |
| Central Arlington | $95.5 \%$ | $0.2 \%$ | East Fort Worth | $\$ 824$ | $7.3 \%$ |
| West Fort Worth | $93.1 \%$ | $0.1 \%$ | North Richland Hills/Hurst/Haltom City | $\$ 969$ | $6.4 \%$ |
| Denton/Corinth | $92.1 \%$ | $-0.2 \%$ | Central Arlington | $\$ 856$ | $6.3 \%$ |
| South Fort Worth | $94.7 \%$ | $-0.6 \%$ | West Fort Worth | $\$ 896$ | $5.9 \%$ |

## — New Units

Top 5 Submarkets with Most New Units in Pipeline


Leasing Starts Next 4 Quarters


- General Overview

| Conventional Properties | Dec | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 91.9 | $-1.5 \%$ |
| Unit Change | 4,285 |  |
| Units Absorbed (Annual) | 1,520 |  |
| Average Size (SF) | 851 | $0 \%$ |
| Asking Rent | $\$ 1,019$ | $+5.5 \%$ |
| Asking Rent per SF | $\$ 1.20$ | $+5.4 \%$ |
| Effective Rent | $\$ 1,010$ | $+5.2 \%$ |
| Effective Rent per SF | $\$ 1.18$ | $+5.1 \%$ |
| \% Offering Concessions | $17 \%$ | $+18.4 \%$ |
| Ave. Concession Package | $4.6 \%$ | $+23.1 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $82 \%$ | 886 | 172,161 | $92.0 \%$ | 852 | $\$ 1,018$ | $\$ 1,009$ | $4.6 \%$ |
| Affordable | $9 \%$ | 109 | 19,734 | $91.1 \%$ | 970 | $\$ 850$ | $\$ 849$ | $2.1 \%$ |
| Senior Living | $6 \%$ | 95 | 12,341 | $86.0 \%$ | 849 | $\$ 1,512$ | $\$ 1,488$ | $13.0 \%$ |
| Student Housing | $3 \%$ | 39 | 6,084 | $88.3 \%$ | 991 | $\$ 1,822$ | $\$ 1,810$ | $4.3 \%$ |
| Totals |  | $\mathbf{1 , 1 2 9}$ | $\mathbf{2 1 0 , 3 2 0}$ |  |  |  |  |  |

— Top 5 Submarkets

| Occupancy Annual Change | Dec-17 | Change | Effective Rent Gains | Dec-17 |
| :--- | ---: | :--- | ---: | ---: | Change

## - New Units

Top 5 Submarkets with Most New Units in Pipeline


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- General Overview

| Conventional Properties | Sep-17 | Annual Chg |
| :--- | ---: | ---: |
| Occupancy | 92.8 | $-1.7 \%$ |
| Units Added | 2,405 |  |
| Units Absorbed (Annual) | 1,198 |  |
| Average Size (SF) | 851 | $+0.2 \%$ |
| Asking Rent | $\$ 1,021$ | $+5.5 \%$ |
| Asking Rent per SF | $\$ 1.20$ | $+5.3 \%$ |
| Effective Rent | $\$ 1,016$ | $+5.4 \%$ |
| Effective Rent per SF | $\$ 1.19$ | $+5.2 \%$ |
| \% Offering Concessions | $12 \%$ | $-0.8 \%$ |
| Ave. Concession Package | $3.5 \%$ | $+10.1 \%$ |

Fort Worth, TX

— Market Breakdown

| Property Type | \% of Market | \# Properties | \# Units | Occ. | Avg SF | Avg Mkt Rent | Avg Eff Rent | Avg \% Discount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Conventional | $82 \%$ | 889 | 171,446 | $92.7 \%$ | 851 | $\$ 1,021$ | $\$ 1,016$ | $3.5 \%$ |
| Affordable | $9 \%$ | 104 | 18,863 | $94.5 \%$ | 967 | $\$ 83$ | $\$ 839$ | $1.2 \%$ |
| Senior Living | $6 \%$ | 91 | 11,871 | $89.6 \%$ | 850 | $\$ 1,533$ | $\$ 1,519$ | $11.3 \%$ |
| Student Housing | $3 \%$ | 37 | 5,757 | $88.9 \%$ | 1,012 | $\$ 1,785$ | $\$ 1,785$ | $0.0 \%$ |
| Totals |  | $\mathbf{1 , 1 2 1}$ | $\mathbf{2 0 7 , 9 3 7}$ |  |  |  |  |  |

- Top 5 Submarkets

| Occupancy Annual Change | Sep-17 | Change | Effective Rent Gains | Sep-17 | Change |
| :--- | ---: | ---: | :--- | ---: | :---: |
| South Fort Worth | $95.7 \%$ | $0.6 \%$ | North Arlington | $\$ 959$ | $9.2 \%$ |
| East Fort Worth | $92.7 \%$ | $0.0 \%$ | West Fort Worth | $\$ 895$ | $6.4 \%$ |
| West Fort Worth | $93.7 \%$ | $-0.6 \%$ | Central Arlington | $\$ 847$ | $6.1 \%$ |
| Central Arlington | $94.8 \%$ | $-1.2 \%$ | South Arlington | $\$ 1,092$ | $5.9 \%$ |
| Mid-Cities | $94.6 \%$ | $-1.2 \%$ | East Fort Worth | $\$ 816$ | $5.8 \%$ |

## — New Units

Top 5 Submarkets with Most New Units in Pipeline


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FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | May <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 95.0 | $+1.0 \%$ |
| Units Added: | 1,256 |  |
| Units Absorbed (Annual): | 4,298 |  |
| Average Size (SF): | 851 | $+0.1 \%$ |
| Asking Rent: | $\$ 1,002$ | $+6.6 \%$ |
| Asking Rent per SF: | $\$ 1.18$ | $+6.5 \%$ |
| Effective Rent: | $\$ 996$ | $+6.5 \%$ |
| Effective Rent per SF: | $\$ 1.17$ | $+6.4 \%$ |
| \% Offering Concessions: | $13 \%$ | $-3.9 \%$ |
| Ave. Concession Package: | $4.0 \%$ | $+11.3 \%$ |


| Ft. Worth Market <br> Stabilized Properties | May <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 96.6 | $+2.3 \%$ |
| Unit Change: | 2,604 |  |
| Units Absorbed (Annual): | 3,821 |  |
| Average Size (SF): | 850 | $-0.1 \%$ |
| Asking Rent: | $\$ 993$ | $+5.7 \%$ |
| Asking Rent per SF: | $\$ 1.17$ | $+5.8 \%$ |
| Effective Rent: | $\$ 988$ | $+5.7 \%$ |
| Effective Rent per SF: | $\$ 1.16$ | $+5.8 \%$ |
| \% Offering Concessions: | $13 \%$ | $-8.3 \%$ |
| Ave. Concession Package: | $3.7 \%$ | $+5.5 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave SqFt | Ave <br> Market Rent/Mo | Ave Eff. Rent/Mo | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.6\% | 491 | \$729 | \$725 | 0.6\% |
| 1 BR | 45.8\% | 690 | \$873 | \$867 | 0.6\% |
| 1 DEN | 2.4\% | 883 | \$1,017 | \$1,012 | 0.5\% |
| 2 BR | 39.5\% | 995 | \$1,083 | \$1,077 | 0.6\% |
| 2 DEN | 0.9\% | 1,185 | \$1,247 | \$1,245 | 0.2\% |
| 3 BR | 7.5\% | 1,234 | \$1,301 | \$1,296 | 0.4\% |
| >3 BR | 1.5\% | 1,386 | \$2,018 | \$2,014 | 0.2\% |

Occupancy Rate
Fort Worth


Market vs. Effective Rents
Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 2017 | Annual Change | May 2017 | Annual Change | May 2017 | Annual Change | May 2017 | Annual Change |
| Occupancy: | 90.8 | -1.6\% | 91.1 | -0.1\% | 87.8 | -2.0\% | 89.5 | +0.4\% |
| Units Added: | 11,492 |  | 4,719 |  | 12,910 |  | 3,489 |  |
| Units Absorbed (Annual): | 11,745 |  | 7,218 |  | 8,521 |  | 4,663 |  |
| Average Size (SF): | 872 | +0.2\% | 861 | +0.6\% | 881 | +0.2\% | 842 | +0.3\% |
| Asking Rent: | \$1,142 | +5.4\% | \$1,227 | +1.4\% | \$1,049 | +1.3\% | \$960 | +3.0\% |
| Asking Rent per SF: | \$1.31 | +5.3\% | \$1.42 | +0.9\% | \$1.19 | +1.2\% | \$1.14 | +2.8\% |
| Effective Rent: | \$1,129 | +5.1\% | \$1,209 | +1.0\% | \$1,014 | 0\% | \$939 | +2.9\% |
| Effective Rent per SF: | \$1.29 | +5.0\% | \$1.40 | +0.5\% | \$1.15 | -0.1\% | \$1.11 | +2.7\% |
| \% Offering Concessions: | 17\% | +10.8\% | 20\% | +54.1\% | 35\% | +53.2\% | 33\% | +2.1\% |
| Ave. Concession Package: | 5.3\% | +13.6\% | 5.7\% | -0.4\% | 8.4\% | +10.8\% | 5.7\% | +5.3\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Apr <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.8 | $-0.2 \%$ |
| Units Added: | 1,264 |  |
| Units Absorbed (Annual): | 2,014 |  |
| Average Size (SF): | 851 | $0 \%$ |
| Asking Rent: | $\$ 994$ | $+6.7 \%$ |
| Asking Rent per SF: | $\$ 1.17$ | $+6.7 \%$ |
| Effective Rent: | $\$ 989$ | $+6.8 \%$ |
| Effective Rent per SF: | $\$ 1.16$ | $+6.8 \%$ |
| \% Offering Concessions: | $13 \%$ | $-12.6 \%$ |
| Ave. Concession Package: | $3.6 \%$ | $-10.9 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Apr <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.9 | $+0.6 \%$ |
| Unit Change: | 2,486 |  |
| Units Absorbed (Annual): | 1,385 |  |
| Average Size (SF): | 850 | $0 \%$ |
| Asking Rent: | $\$ 986$ | $+6.1 \%$ |
| Asking Rent per SF: | $\$ 1.16$ | $+6.2 \%$ |
| Effective Rent: | $\$ 981$ | $+6.3 \%$ |
| Effective Rent per SF: | $\$ 1.15$ | $+6.4 \%$ |
| \% Offering Concessions: | $12 \%$ | $-16.2 \%$ |
| Ave. Concession Package: | $3.3 \%$ | $-20.0 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave SqFt | Ave <br> Market Rent/Mo | Ave Eff. Rent/Mo | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.5\% | 492 | \$717 | \$714 | 0.4\% |
| 1 BR | 45.6\% | 690 | \$864 | \$860 | 0.5\% |
| 1 DEN | 2.5\% | 876 | \$1,031 | \$1,027 | 0.4\% |
| 2 BR | 39.5\% | 995 | \$1,073 | \$1,067 | 0.5\% |
| 2 DEN | 0.9\% | 1,189 | \$1,276 | \$1,274 | 0.2\% |
| 3 BR | 7.5\% | 1,236 | \$1,281 | \$1,277 | 0.4\% |
| >3 BR | 1.5\% | 1,388 | \$2,008 | \$1,997 | 0.6\% |

Occupancy Rate
Fort Worth


## Market vs. Effective Rents

Fort Worth


ALN Apartment Data delivers multifamily data, analysis and reports in 82 ALN OnLine core markets in 22 states, over 181 markets available nationally in Vendor Edge Plus, and nationwide with ALN's Compass program. ALN is working hard to give you the data you need to keep ahead of the curve! COPYRIGHTS: All data, information and material provided through ALN Programs are copyrighted and provided to the Subscriber for their individual use only and in no case shall be used in any manner that would be deemed competitive to ALN. All resale, redistribution or other forms of dissemination is strictly forbidden. For ALN editorial inserts, sourcing and questions, please contact sales@alndata.com.

| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr 2017 | Annual Change | Apr 2017 | Annual Change | Apr 2017 | Annual Change | Apr 2017 | Annual Change |
| Occupancy: | 91.5 | -0.9\% | 91.3 | -0.7\% | 88.1 | -1.7\% | 89.4 | +0.3\% |
| Units Added: | 10,574 |  | 5,288 |  | 12,714 |  | 3,781 |  |
| Units Absorbed (Annual): | 12,274 |  | 6,438 |  | 8,932 |  | 4,855 |  |
| Average Size (SF): | 870 | 0\% | 860 | +0.6\% | 880 | +0.1\% | 842 | +0.2\% |
| Asking Rent: | \$1,128 | +5.3\% | \$1,213 | +1.9\% | \$1,044 | +1.0\% | \$954 | +2.9\% |
| Asking Rent per SF: | \$1.30 | +5.3\% | \$1.41 | +1.3\% | \$1.19 | +0.9\% | \$1.13 | +2.7\% |
| Effective Rent: | \$1,114 | +4.9\% | \$1,194 | +1.3\% | \$1,007 | -0.6\% | \$932 | +2.7\% |
| Effective Rent per SF: | \$1.28 | +5.0\% | \$1.39 | +0.8\% | \$1.14 | -0.7\% | \$1.11 | +2.6\% |
| \% Offering Concessions: | 18\% | +9.6\% | 19\% | +41.1\% | 35\% | +59.5\% | 35\% | +11.4\% |
| Ave. Concession Package: | 5.5\% | +17.7\% | 6.2\% | +10.6\% | 8.5\% | +16.3\% | 5.8\% | +4.4\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jan <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.6 | $+0.5 \%$ |
| Units Added: | 1,225 |  |
| Units Absorbed (Annual): | 2,990 |  |
| Average Size (SF): | 851 | $+0.1 \%$ |
| Asking Rent: | $\$ 969$ | $+5.5 \%$ |
| Asking Rent per SF: | $\$ 1.14$ | $+5.5 \%$ |
| Effective Rent: | $\$ 964$ | $+5.9 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+5.9 \%$ |
| \% Offering Concessions: | $14 \%$ | $-24.2 \%$ |
| Ave. Concession Package: | $3.0 \%$ | $-31.8 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jan <br> 2017 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.6 | $+1.3 \%$ |
| Unit Change: | 3,152 |  |
| Units Absorbed (Annual): | 2,609 |  |
| Average Size (SF): | 850 | $0 \%$ |
| Asking Rent: | $\$ 962$ | $+5.0 \%$ |
| Asking Rent per SF: | $\$ 1.13$ | $+5.0 \%$ |
| Effective Rent: | $\$ 958$ | $+5.4 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+5.4 \%$ |
| \% Offering Concessions: | $14 \%$ | $-24.2 \%$ |
| Ave. Concession Package: | $2.9 \%$ | $-34.4 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 493 | $\$ 708$ | $\$ 705$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 689 | $\$ 845$ | $\$ 841$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 878 | $\$ 1,006$ | $\$ 1,003$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 995 | $\$ 1,047$ | $\$ 1,042$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,186 | $\$ 1,255$ | $\$ 1,249$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,235 | $\$ 1,251$ | $\$ 1,247$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,358 | $\$ 1,914$ | $\$ 1,912$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan 2017 | Annual Change | Jan 2017 | Annual Change | Jan 2017 | Annual Change | Jan 2017 | Annual Change |
| Occupancy: | 91.2 | -1.1\% | 90.8 | -0.9\% | 87.9 | -2.6\% | 89.6 | +0.7\% |
| Units Added: | 9,668 |  | 4,508 |  | 13,049 |  | 3,497 |  |
| Units Absorbed (Annual): | 10,710 |  | 5,872 |  | 5,532 |  | 5,765 |  |
| Average Size (SF): | 871 | +0.2\% | 858 | +0.5\% | 880 | +0.3\% | 841 | +0.2\% |
| Asking Rent: | \$1,106 | +5.3\% | \$1,201 | +2.3\% | \$1,035 | +1.5\% | \$943 | +2.9\% |
| Asking Rent per SF: | \$1.27 | +5.2\% | \$1.40 | +1.9\% | \$1.18 | +1.2\% | \$1.12 | +2.7\% |
| Effective Rent: | \$1,093 | +5.0\% | \$1,185 | +1.9\% | \$1,001 | -0.2\% | \$922 | +2.7\% |
| Effective Rent per SF: | \$1.25 | +4.9\% | \$1.38 | +1.5\% | \$1.14 | -0.5\% | \$1.09 | +2.5\% |
| \% Offering Concessions: | 17\% | -7.0\% | 19\% | +61.1\% | 33\% | +56.8\% | 32\% | +1.2\% |
| Ave. Concession Package: | 5.7\% | +21.6\% | 5.8\% | +1.3\% | 8.4\% | +24.7\% | 5.8\% | +7.6\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Oct <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.4 | $+0.9 \%$ |
| Units Added: | 535 |  |
| Units Absorbed (Annual): | 3,466 |  |
| Average Size (SF): | 850 | $+0.1 \%$ |
| Asking Rent: | $\$ 968$ | $+6.7 \%$ |
| Asking Rent per SF: | $\$ 1.14$ | $+6.7 \%$ |
| Effective Rent: | $\$ 964$ | $+7.0 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+6.9 \%$ |
| \% Offering Concessions: | $13 \%$ | $-20.6 \%$ |
| Ave. Concession Package: | $3.3 \%$ | $-16.7 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Oct <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.9 | $+1.3 \%$ |
| Unit Change: | 3,099 |  |
| Units Absorbed (Annual): | 3,053 |  |
| Average Size (SF): | 850 | $+0.1 \%$ |
| Asking Rent: | $\$ 963$ | $+6.4 \%$ |
| Asking Rent per SF: | $\$ 1.13$ | $+6.4 \%$ |
| Effective Rent: | $\$ 959$ | $+6.7 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+6.6 \%$ |
| \% Offering Concessions: | $13 \%$ | $-22.6 \%$ |
| Ave. Concession Package: | $3.2 \%$ | $-21.2 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | M of <br> M | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 488 | $\$ 689$ | $\$ 688$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 689 | $\$ 840$ | $\$ 837$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 878 | $\$ 1,014$ | $\$ 1,010$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 994 | $\$ 1,047$ | $\$ 1,043$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,191 | $\$ 1,296$ | $\$ 1,288$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,234 | $\$ 1,255$ | $\$ 1,248$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,352 | $\$ 1,908$ | $\$ 1,908$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct 2016 | Annual Change | Oct 2016 | Annual Change | Oct 2016 | Annual Change | Oct 2016 | Annual Change |
| Occupancy: | 91.8 | -1.0\% | 91.7 | -0.3\% | 88.6 | -2.6\% | 90.3 | +1.5\% |
| Units Added: | 8,411 |  | 3,869 |  | 13,593 |  | 2,940 |  |
| Units Absorbed (Annual): | 10,801 |  | 6,638 |  | 5,954 |  | 6,475 |  |
| Average Size (SF): | 871 | +0.3\% | 857 | +0.4\% | 879 | +0.5\% | 840 | 0\% |
| Asking Rent: | \$1,110 | +6.9\% | \$1,218 | +4.4\% | \$1,043 | +2.5\% | \$945 | +3.9\% |
| Asking Rent per SF: | \$1.27 | +6.7\% | \$1.42 | +4.1\% | \$1.19 | +2.1\% | \$1.12 | +3.9\% |
| Effective Rent: | \$1,099 | +6.7\% | \$1,202 | +3.7\% | \$1,013 | +1.0\% | \$926 | +3.5\% |
| Effective Rent per SF: | \$1.26 | +6.4\% | \$1.40 | +3.4\% | \$1.15 | +0.6\% | \$1.10 | +3.5\% |
| \% Offering Concessions: | 15\% | -1.8\% | 16\% | +45.7\% | 29\% | +50.2\% | 31\% | +3.2\% |
| Ave. Concession Package: | 5.5\% | +18.9\% | 6.1\% | +25.2\% | 8.0\% | +25.0\% | 5.4\% | +9.9\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Sep <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.6 | $+1.2 \%$ |
| Units Added: | 689 |  |
| Units Absorbed (Annual): | 3,762 |  |
| Average Size (SF): | 850 | $+0.2 \%$ |
| Asking Rent: | $\$ 967$ | $+7.3 \%$ |
| Asking Rent per SF: | $\$ 1.14$ | $+7.2 \%$ |
| Effective Rent: | $\$ 963$ | $+7.5 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+7.5 \%$ |
| \% Offering Concessions: | $12 \%$ | $-23.5 \%$ |
| Ave. Concession Package: | $3.2 \%$ | $-15.3 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Sep <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 95.2 | $+1.6 \%$ |
| Unit Change: | 3,285 |  |
| Units Absorbed (Annual): | 3,422 |  |
| Average Size (SF): | 849 | $+0.2 \%$ |
| Asking Rent: | $\$ 962$ | $+7.0 \%$ |
| Asking Rent per SF: | $\$ 1.13$ | $+6.9 \%$ |
| Effective Rent: | $\$ 958$ | $+7.2 \%$ |
| Effective Rent per SF: | $\$ 1.13$ | $+7.2 \%$ |
| \% Offering Concessions: | $12 \%$ | $-24.6 \%$ |
| Ave. Concession Package: | $3.0 \%$ | $-20.0 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 488 | $\$ 689$ | $\$ 688$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 689 | $\$ 840$ | $\$ 837$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 879 | $\$ 1,010$ | $\$ 1,006$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 994 | $\$ 1,046$ | $\$ 1,042$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,184 | $\$ 1,269$ | $\$ 1,261$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,234 | $\$ 1,252$ | $\$ 1,247$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,353 | $\$ 1,910$ | $\$ 1,910$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


Market vs. Effective Rents
Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 2016 | Annual Change | Sep 2016 | Annual Change | Sep 2016 | Annual Change | Sep 2016 | Annual Change |
| Occupancy: | 91.9 | -0.9\% | 92.1 | 0\% | 89.0 | -2.4\% | 90.4 | +1.0\% |
| Units Added: | 8,529 |  | 3,633 |  | 13,010 |  | 2,900 |  |
| Units Absorbed (Annual): | 11,991 |  | 6,700 |  | 5,916 |  | 6,493 |  |
| Average Size (SF): | 871 | +0.3\% | 857 | +0.2\% | 879 | +0.5\% | 840 | 0\% |
| Asking Rent: | \$1,111 | +7.6\% | \$1,222 | +5.0\% | \$1,046 | +2.7\% | \$951 | +4.9\% |
| Asking Rent per SF: | \$1.27 | +7.3\% | \$1.42 | +4.8\% | \$1.19 | +2.3\% | \$1.13 | +4.8\% |
| Effective Rent: | \$1,101 | +7.3\% | \$1,210 | +4.6\% | \$1,017 | +1.3\% | \$932 | +4.3\% |
| Effective Rent per SF: | \$1.26 | +7.1\% | \$1.41 | +4.3\% | \$1.16 | +0.9\% | \$1.11 | +4.2\% |
| \% Offering Concessions: | 14\% | -11.0\% | 12\% | +11.0\% | 27\% | +42.2\% | 31\% | +8.4\% |
| Ave. Concession Package: | 5.3\% | +22.5\% | 5.9\% | +26.8\% | 7.9\% | +28.8\% | 5.3\% | +17.5\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jul <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.6 | $+1.5 \%$ |
| Units Added: | 454 |  |
| Units Absorbed (Annual): | 4,952 |  |
| Average Size (SF): | 850 | $+0.2 \%$ |
| Asking Rent: | $\$ 955$ | $+7.2 \%$ |
| Asking Rent per SF: | $\$ 1.12$ | $+7.1 \%$ |
| Effective Rent: | $\$ 950$ | $+7.3 \%$ |
| Effective Rent per SF: | $\$ 1.12$ | $+7.1 \%$ |
| \% Offering Concessions: | $13 \%$ | $-28.1 \%$ |
| Ave. Concession Package: | $3.6 \%$ | $+14.2 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jul <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 95.1 | $+1.7 \%$ |
| Unit Change: | 3,078 |  |
| Units Absorbed (Annual): | 4,321 |  |
| Average Size (SF): | 849 | $+0.3 \%$ |
| Asking Rent: | $\$ 951$ | $+6.8 \%$ |
| Asking Rent per SF: | $\$ 1.12$ | $+6.7 \%$ |
| Effective Rent: | $\$ 947$ | $+6.9 \%$ |
| Effective Rent per SF: | $\$ 1.11$ | $+6.8 \%$ |
| \% Offering Concessions: | $13 \%$ | $-29.0 \%$ |
| Ave. Concession Package: | $3.6 \%$ | $+13.1 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 488 | $\$ 682$ | $\$ 679$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 829$ | $\$ 825$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 879 | $\$ 997$ | $\$ 993$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 993 | $\$ 1,029$ | $\$ 1,024$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,188 | $\$ 1,278$ | $\$ 1,269$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,234 | $\$ 1,248$ | $\$ 1,242$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,332 | $\$ 1,859$ | $\$ 1,858$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul 2016 | Annual Change | Jul 2016 | Annual Change | Jul 2016 | Annual Change | Jul 2016 | Annual Change |
| Occupancy: | 92.1 | -0.4\% | 91.8 | +0.3\% | 89.5 | -2.0\% | 90.2 | +0.6\% |
| Units Added: | 8,928 |  | 5,108 |  | 11,191 |  | 2,173 |  |
| Units Absorbed (Annual): | 13,149 |  | 7,209 |  | 6,752 |  | 5,346 |  |
| Average Size (SF): | 871 | +0.3\% | 855 | +0.2\% | 879 | +0.3\% | 841 | +0.1\% |
| Asking Rent: | \$1,102 | +7.8\% | \$1,215 | +5.5\% | \$1,044 | +3.1\% | \$941 | +4.7\% |
| Asking Rent per SF: | \$1.27 | +7.5\% | \$1.42 | +5.3\% | \$1.19 | +2.8\% | \$1.12 | +4.6\% |
| Effective Rent: | \$1,092 | +7.6\% | \$1,203 | +5.1\% | \$1,017 | +1.8\% | \$924 | +4.4\% |
| Effective Rent per SF: | \$1.25 | +7.3\% | \$1.40 | +5.0\% | \$1.16 | +1.5\% | \$1.10 | +4.3\% |
| \% Offering Concessions: | 14\% | -13.3\% | 13\% | +24.3\% | 25\% | +27.9\% | 31\% | -0.3\% |
| Ave. Concession Package: | 5.1\% | +20.3\% | 5.5\% | +10.8\% | 8.1\% | +32.4\% | 5.0\% | +6.6\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jun <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.5 | $+1.4 \%$ |
| Units Added: | 757 |  |
| Units Absorbed (Annual): | 5,357 |  |
| Average Size (SF): | 850 | $+0.5 \%$ |
| Asking Rent: | $\$ 947$ | $+8.1 \%$ |
| Asking Rent per SF: | $\$ 1.11$ | $+7.8 \%$ |
| Effective Rent: | $\$ 942$ | $+8.2 \%$ |
| Effective Rent per SF: | $\$ 1.11$ | $+7.9 \%$ |
| \% Offering Concessions: | $13 \%$ | $-35.1 \%$ |
| Ave. Concession Package: | $3.7 \%$ | $+10.5 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jun |
| ---: | ---: | ---: |
| 2016 |  | | Annual |
| ---: |
| Change |$|$| Occupancy: | 95.0 | $+1.8 \%$ |
| ---: | ---: | ---: |
| Unit Change: | 2,637 |  |
| Units Absorbed (Annual): | 4,649 |  |
| Average Size (SF): | 849 | $+0.4 \%$ |
| Asking Rent: | $\$ 943$ | $+7.6 \%$ |
| Asking Rent per SF: | $\$ 1.11$ | $+7.4 \%$ |
| Effective Rent: | $\$ 938$ | $+7.8 \%$ |
| Effective Rent per SF: | $\$ 1.10$ | $+7.5 \%$ |
| \% Offering Concessions: | $13 \%$ | $-36.9 \%$ |
| Ave. Concession Package: | $3.6 \%$ | $+9.4 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 488 | $\$ 674$ | $\$ 672$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 824$ | $\$ 819$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 879 | $\$ 999$ | $\$ 995$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 994 | $\$ 1,023$ | $\$ 1,018$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,188 | $\$ 1,271$ | $\$ 1,263$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,235 | $\$ 1,245$ | $\$ 1,237$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,334 | $\$ 1,878$ | $\$ 1,866$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


Market vs. Effective Rents
Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2016 | Annual Change | Jun 2016 | Annual Change | Jun 2016 | Annual Change | Jun 2016 | Annual Change |
| Occupancy: | 92.5 | +0.1\% | 91.8 | +0.7\% | 89.6 | -2.0\% | 89.8 | +0.3\% |
| Units Added: | 7,652 |  | 4,516 |  | 11,536 |  | 2,939 |  |
| Units Absorbed (Annual): | 15,390 |  | 7,515 |  | 6,506 |  | 5,502 |  |
| Average Size (SF): | 871 | +0.4\% | 855 | +0.1\% | 879 | +0.3\% | 841 | +0.2\% |
| Asking Rent: | \$1,097 | +8.4\% | \$1,209 | +6.1\% | \$1,039 | +3.1\% | \$937 | +4.8\% |
| Asking Rent per SF: | \$1.26 | +8.1\% | \$1.41 | +5.9\% | \$1.18 | +2.8\% | \$1.11 | +4.6\% |
| Effective Rent: | \$1,088 | +8.3\% | \$1,196 | +5.7\% | \$1,014 | +2.0\% | \$920 | +4.4\% |
| Effective Rent per SF: | \$1.25 | +8.1\% | \$1.40 | +5.6\% | \$1.15 | +1.7\% | \$1.09 | +4.2\% |
| \% Offering Concessions: | 14\% | -20.6\% | 14\% | +20.7\% | 24\% | +17.1\% | 32\% | -2.5\% |
| Ave. Concession Package: | 4.4\% | +5.7\% | 5.7\% | +16.6\% | 7.6\% | +28.0\% | 5.1\% | +11.5\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | May <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.2 | $+1.0 \%$ |
| Units Added: | 1,149 |  |
| Units Absorbed (Annual): | 5,272 |  |
| Average Size (SF): | 850 | $+0.4 \%$ |
| Asking Rent: | $\$ 940$ | $+8.2 \%$ |
| Asking Rent per SF: | $\$ 1.11$ | $+7.8 \%$ |
| Effective Rent: | $\$ 936$ | $+8.4 \%$ |
| Effective Rent per SF: | $\$ 1.10$ | $+8.0 \%$ |
| \% Offering Concessions: | $13 \%$ | $-38.6 \%$ |
| Ave. Concession Package: | $3.5 \%$ | $+6.4 \%$ |


| Ft. Worth Market <br> Stabilized Properties | May <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 95.0 | $+1.7 \%$ |
| Units Added: | 2,245 |  |
| Units Absorbed (Annual): | 4,128 |  |
| Average Size (SF): | 848 | $+0.3 \%$ |
| Asking Rent: | $\$ 934$ | $+7.4 \%$ |
| Asking Rent per SF: | $\$ 1.10$ | $+7.2 \%$ |
| Effective Rent: | $\$ 929$ | $+7.7 \%$ |
| Effective Rent per SF: | $\$ 1.09$ | $+7.5 \%$ |
| \% Offering Concessions: | $13 \%$ | $-40.7 \%$ |
| Ave. Concession Package: | $3.3 \%$ | $+1.1 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 494 | $\$ 666$ | $\$ 665$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 818$ | $\$ 813$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 878 | $\$ 991$ | $\$ 987$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 994 | $\$ 1,017$ | $\$ 1,012$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,187 | $\$ 1,281$ | $\$ 1,274$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,235 | $\$ 1,238$ | $\$ 1,229$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,334 | $\$ 1,876$ | $\$ 1,862$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


Market vs. Effective Rents
Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 2016 | Annual Change | May 2016 | Annual Change | May 2016 | Annual Change | May 2016 | Annual Change |
| Occupancy: | 92.6 | +0.2\% | 91.7 | +1.1\% | 89.9 | -1.5\% | 89.3 | -0.3\% |
| Units Added: | 7,636 |  | 4,432 |  | 9,660 |  | 4,086 |  |
| Units Absorbed (Annual): | 15,157 |  | 7,676 |  | 6,190 |  | 5,042 |  |
| Average Size (SF): | 870 | +0.4\% | 855 | +0.1\% | 879 | +0.4\% | 840 | +0.1\% |
| Asking Rent: | \$1,083 | +8.3\% | \$1,203 | +6.3\% | \$1,036 | +3.2\% | \$931 | +4.4\% |
| Asking Rent per SF: | \$1.24 | +8.0\% | \$1.40 | +6.2\% | \$1.18 | +2.8\% | \$1.11 | +4.3\% |
| Effective Rent: | \$1,073 | +8.3\% | \$1,191 | +6.0\% | \$1,014 | +2.3\% | \$912 | +3.8\% |
| Effective Rent per SF: | \$1.23 | +8.0\% | \$1.39 | +5.9\% | \$1.15 | +2.0\% | \$1.08 | +3.7\% |
| \% Offering Concessions: | 16\% | -16.9\% | 13\% | +8.2\% | 23\% | +8.5\% | 33\% | -2.3\% |
| Ave. Concession Package: | 4.6\% | +5.3\% | 5.7\% | +10.6\% | 7.5\% | +27.9\% | 5.4\% | +15.1\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Feb <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.1 | $+0.9 \%$ |
| Units Added: | 1,974 |  |
| Units Absorbed (Annual): | 5,304 |  |
| Average Size (SF): | 850 | $+0.5 \%$ |
| Asking Rent: | $\$ 921$ | $+8.6 \%$ |
| Asking Rent per SF: | $\$ 1.08$ | $+8.2 \%$ |
| Effective Rent: | $\$ 913$ | $+8.6 \%$ |
| Effective Rent per SF: | $\$ 1.07$ | $+8.2 \%$ |
| \% Offering Concessions: | $18 \%$ | $-27.4 \%$ |
| Ave. Concession Package: | $4.1 \%$ | $+11.9 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Feb <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.5 | $+1.9 \%$ |
| Units Added: | 2,112 |  |
| Units Absorbed (Annual): | 3,985 |  |
| Average Size (SF): | 848 | $+0.1 \%$ |
| Asking Rent: | $\$ 910$ | $+7.5 \%$ |
| Asking Rent per SF: | $\$ 1.07$ | $+7.3 \%$ |
| Effective Rent: | $\$ 903$ | $+7.6 \%$ |
| Effective Rent per SF: | $\$ 1.06$ | $+7.5 \%$ |
| \% Offering Concessions: | $18 \%$ | $-30.3 \%$ |
| Ave. Concession Package: | $3.9 \%$ | $+6.8 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 496 | $\$ 654$ | $\$ 649$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 799$ | $\$ 792$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 877 | $\$ 970$ | $\$ 964$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 995 | $\$ 999$ | $\$ 991$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,205 | $\$ 1,283$ | $\$ 1,272$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,236 | $\$ 1,220$ | $\$ 1,211$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,311 | $\$ 1,815$ | $\$ 1,811$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


Market vs. Effective Rents
Fort Worth



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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb 2016 | Annual Change | Feb 2016 | Annual Change | Feb 2016 | Annual Change | Feb 2016 | Annual Change |
| Occupancy: | 92.5 | +0.4\% | 91.9 | +1.5\% | 90.4 | -1.2\% | 89.5 | +0.6\% |
| Units Added: | 7,276 |  | 3,749 |  | 9,056 |  | 3,098 |  |
| Units Absorbed (Annual): | 15,057 |  | 7,875 |  | 7,454 |  | 5,041 |  |
| Average Size (SF): | 870 | +0.4\% | 854 | +0.1\% | 878 | +0.3\% | 840 | +0.1\% |
| Asking Rent: | \$1,052 | +8.0\% | \$1,178 | +6.3\% | \$1,020 | +4.3\% | \$916 | +5.0\% |
| Asking Rent per SF: | \$1.21 | +7.7\% | \$1.38 | +6.2\% | \$1.16 | +4.0\% | \$1.09 | +4.9\% |
| Effective Rent: | \$1,042 | +8.1\% | \$1,167 | +6.3\% | \$1,002 | +3.9\% | \$896 | +4.9\% |
| Effective Rent per SF: | \$1.20 | +7.8\% | \$1.36 | +6.3\% | \$1.14 | +3.6\% | \$1.07 | +4.8\% |
| \% Offering Concessions: | 19\% | -18.2\% | 13\% | -12.7\% | 23\% | +1.6\% | 33\% | -15.2\% |
| Ave. Concession Package: | 4.2\% | -3.0\% | 5.9\% | +11.0\% | 6.3\% | +8.4\% | 5.3\% | +7.5\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jan <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.2 | $+1.0 \%$ |
| Units Added: | 2,586 |  |
| Units Absorbed (Annual): | 5,359 |  |
| Average Size (SF): | 850 | $+0.5 \%$ |
| Asking Rent: | $\$ 918$ | $+8.8 \%$ |
| Asking Rent per SF: | $\$ 1.08$ | $+8.3 \%$ |
| Effective Rent: | $\$ 910$ | $+9.0 \%$ |
| Effective Rent per SF: | $\$ 1.07$ | $+8.5 \%$ |
| \% Offering Concessions: | $19 \%$ | $-29.8 \%$ |
| Ave. Concession Package: | $3.9 \%$ | $+1.8 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jan <br> 2016 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.4 | $+1.7 \%$ |
| Units Added: | 2,035 |  |
| Units Absorbed (Annual): | 3,860 |  |
| Average Size (SF): | 848 | $+0.3 \%$ |
| Asking Rent: | $\$ 907$ | $+7.7 \%$ |
| Asking Rent per SF: | $\$ 1.07$ | $+7.5 \%$ |
| Effective Rent: | $\$ 900$ | $+8.1 \%$ |
| Effective Rent per SF: | $\$ 1.06$ | $+7.8 \%$ |
| \% Offering Concessions: | $18 \%$ | $-32.4 \%$ |
| Ave. Concession Package: | $3.5 \%$ | $-7.4 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 496 | $\$ 659$ | $\$ 654$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 796$ | $\$ 790$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 881 | $\$ 973$ | $\$ 967$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 995 | $\$ 995$ | $\$ 987$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,205 | $\$ 1,269$ | $\$ 1,261$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,235 | $\$ 1,215$ | $\$ 1,208$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,331 | $\$ 1,841$ | $\$ 1,836$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


Market vs. Effective Rents
Fort Worth



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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan 2016 | Annual Change | Jan 2016 | Annual Change | Jan 2016 | Annual Change | Jan 2016 | Annual Change |
| Occupancy: | 92.3 | +0.7\% | 91.9 | +1.2\% | 90.3 | -1.0\% | 89.2 | +0.1\% |
| Units Added: | 8,115 |  | 4,651 |  | 9,745 |  | 4,034 |  |
| Units Absorbed (Annual): | 16,711 |  | 7,636 |  | 8,576 |  | 4,844 |  |
| Average Size (SF): | 870 | +0.4\% | 854 | 0\% | 878 | +0.4\% | 840 | +0.2\% |
| Asking Rent: | \$1,049 | +8.2\% | \$1,175 | +6.5\% | \$1,019 | +4.7\% | \$914 | +5.2\% |
| Asking Rent per SF: | \$1.21 | +7.8\% | \$1.37 | +6.5\% | \$1.16 | +4.3\% | \$1.09 | +5.1\% |
| Effective Rent: | \$1,039 | +8.3\% | \$1,165 | +6.5\% | \$1,002 | +4.5\% | \$895 | +5.0\% |
| Effective Rent per SF: | \$1.19 | +8.0\% | \$1.36 | +6.5\% | \$1.14 | +4.1\% | \$1.06 | +4.9\% |
| \% Offering Concessions: | 18\% | -24.5\% | 12\% | -26.0\% | 21\% | -8.1\% | 32\% | -16.1\% |
| Ave. Concession Package: | 4.5\% | +2.3\% | 5.7\% | +16.3\% | 6.3\% | +8.7\% | 5.3\% | +9.7\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Dec <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.3 | $+0.9 \%$ |
| Units Added: | 2,451 |  |
| Units Absorbed (Annual): | 5,039 |  |
| Average Size (SF): | 850 | $+0.3 \%$ |
| Asking Rent: | $\$ 915$ | $+8.6 \%$ |
| Asking Rent per SF: | $\$ 1.08$ | $+8.2 \%$ |
| Effective Rent: | $\$ 907$ | $+8.8 \%$ |
| Effective Rent per SF: | $\$ 1.07$ | $+8.4 \%$ |
| \% Offering Concessions: | $19 \%$ | $-31.2 \%$ |
| Ave. Concession Package: | $4.1 \%$ | $+5.8 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Dec <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.7 | $+1.5 \%$ |
| Units Added: | 2,038 |  |
| Units Absorbed (Annual): | 3,525 |  |
| Average Size (SF): | 848 | $+0.2 \%$ |
| Asking Rent: | $\$ 903$ | $+7.6 \%$ |
| Asking Rent per SF: | $\$ 1.06$ | $+7.4 \%$ |
| Effective Rent: | $\$ 896$ | $+7.9 \%$ |
| Effective Rent per SF: | $\$ 1.06$ | $+7.8 \%$ |
| \% Offering Concessions: | $18 \%$ | $-33.9 \%$ |
| Ave. Concession Package: | $3.7 \%$ | $-4.6 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 496 | $\$ 655$ | $\$ 649$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 793$ | $\$ 786$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 881 | $\$ 965$ | $\$ 958$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 995 | $\$ 992$ | $\$ 983$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,209 | $\$ 1,277$ | $\$ 1,269$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,235 | $\$ 1,206$ | $\$ 1,197$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,328 | $\$ 1,787$ | $\$ 1,777$ | $0.0 \%$ |

Occupancy Rate
Fort Worth


Market vs. Effective Rents
Fort Worth


| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 2015 | Annual Change | Dec 2015 | Annual Change | Dec 2015 | Annual Change | Dec 2015 | Annual Change |
| Occupancy: | 92.9 | +1.0\% | 92.1 | +0.9\% | 90.6 | -1.0\% | 89.4 | 0\% |
| Units Added: | 7,278 |  | 4,506 |  | 11,559 |  | 4,528 |  |
| Units Absorbed (Annual): | 16,234 |  | 7,204 |  | 8,684 |  | 5,103 |  |
| Average Size (SF): | 870 | +0.4\% | 854 | +0.2\% | 878 | +0.4\% | 840 | +0.3\% |
| Asking Rent: | \$1,041 | +7.7\% | \$1,169 | +6.1\% | \$1,017 | +5.1\% | \$909 | +5.0\% |
| Asking Rent per SF: | \$1.20 | +7.4\% | \$1.36 | +6.0\% | \$1.16 | +4.7\% | \$1.08 | +4.8\% |
| Effective Rent: | \$1,032 | +7.9\% | \$1,160 | +6.3\% | \$1,002 | +4.8\% | \$891 | +4.8\% |
| Effective Rent per SF: | \$1.19 | +7.6\% | \$1.35 | +6.1\% | \$1.14 | +4.4\% | \$1.06 | +4.6\% |
| \% Offering Concessions: | 17\% | -29.1\% | 11\% | -29.1\% | 20\% | -8.5\% | 31\% | -16.0\% |
| Ave. Concession Package: | 4.7\% | +3.2\% | 5.4\% | +9.0\% | 6.2\% | +13.7\% | 5.3\% | +9.6\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Oct <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.4 | $+1.0 \%$ |
| Units Added: | 2,893 |  |
| Units Absorbed (Annual): | 5,163 |  |
| Average Size (SF): | 849 | $+0.3 \%$ |
| Asking Rent: | $\$ 909$ | $+8.5 \%$ |
| Asking Rent per SF: | $\$ 1.07$ | $+8.2 \%$ |
| Effective Rent: | $\$ 903$ | $+8.9 \%$ |
| Effective Rent per SF: | $\$ 1.06$ | $+8.6 \%$ |
| \% Offering Concessions: | $16 \%$ | $-41.1 \%$ |
| Ave. Concession Package: | $3.8 \%$ | $+0.7 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Oct <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.7 | $+1.9 \%$ |
| Units Added: | 2,038 |  |
| Units Absorbed (Annual): | 3,888 |  |
| Average Size (SF): | 848 | $+0.2 \%$ |
| Asking Rent: | $\$ 898$ | $+7.5 \%$ |
| Asking Rent per SF: | $\$ 1.06$ | $+7.3 \%$ |
| Effective Rent: | $\$ 893$ | $+8.0 \%$ |
| Effective Rent per SF: | $\$ 1.05$ | $+7.8 \%$ |
| \% Offering Concessions: | $16 \%$ | $-42.3 \%$ |
| Ave. Concession Package: | $3.3 \%$ | $-14.1 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 494 | $\$ 653$ | $\$ 650$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 688 | $\$ 786$ | $\$ 781$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 880 | $\$ 952$ | $\$ 947$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 995 | $\$ 986$ | $\$ 980$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,213 | $\$ 1,254$ | $\$ 1,248$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,233 | $\$ 1,207$ | $\$ 1,196$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,326 | $\$ 1,768$ | $\$ 1,762$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct 2015 | Annual Change | Oct 2015 | Annual Change | Oct 2015 | Annual Change | Oct 2015 | Annual Change |
| Occupancy: | 92.9 | +0.6\% | 93.0 | +2.1\% | 91.1 | -0.4\% | 90.2 | +0.7\% |
| Units Added: | 8,553 |  | 3,516 |  | 11,998 |  | 4,805 |  |
| Units Absorbed (Annual): | 14,778 |  | 8,426 |  | 10,425 |  | 5,871 |  |
| Average Size (SF): | 870 | +0.4\% | 855 | +0.3\% | 877 | +0.4\% | 840 | +0.3\% |
| Asking Rent: | \$1,038 | +7.9\% | \$1,167 | +6.6\% | \$1,018 | +5.9\% | \$908 | +5.1\% |
| Asking Rent per SF: | \$1.19 | +7.4\% | \$1.36 | +6.3\% | \$1.16 | +5.5\% | \$1.08 | +4.8\% |
| Effective Rent: | \$1,030 | +8.1\% | \$1,160 | +6.8\% | \$1,003 | +5.7\% | \$893 | +5.4\% |
| Effective Rent per SF: | \$1.18 | +7.7\% | \$1.35 | +6.5\% | \$1.14 | +5.3\% | \$1.06 | +5.2\% |
| \% Offering Concessions: | 16\% | -37.7\% | 11\% | -15.8\% | 19\% | -17.6\% | 30\% | -24.5\% |
| Ave. Concession Package: | 4.4\% | +3.6\% | 4.6\% | -8.7\% | 6.0\% | +14.2\% | 4.8\% | +4.3\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jul <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.1 | $-0.2 \%$ |
| Units Added: | 3,818 |  |
| Units Absorbed (Annual): | 4,322 |  |
| Average Size (SF): | 848 | $+0.3 \%$ |
| Asking Rent: | $\$ 895$ | $+8.0 \%$ |
| Asking Rent per SF: | $\$ 1.05$ | $+7.7 \%$ |
| Effective Rent: | $\$ 890$ | $+8.9 \%$ |
| Effective Rent per SF: | $\$ 1.05$ | $+8.6 \%$ |
| \% Offering Concessions: | $18 \%$ | $-46.7 \%$ |
| Ave. Concession Package: | $3.1 \%$ | $-33.2 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jul <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.7 | $+1.4 \%$ |
| Units Added: | 2,111 |  |
| Units Absorbed (Annual): | 3,168 |  |
| Average Size (SF): | 846 | $0 \%$ |
| Asking Rent: | $\$ 885$ | $+6.9 \%$ |
| Asking Rent per SF: | $\$ 1.05$ | $+6.8 \%$ |
| Effective Rent: | $\$ 881$ | $+7.8 \%$ |
| Effective Rent per SF: | $\$ 1.04$ | $+7.8 \%$ |
| \% Offering Concessions: | $18 \%$ | $-47.9 \%$ |
| Ave. Concession Package: | $3.0 \%$ | $-34.2 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | \% of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Eff | $0.0 \%$ | 494 | $\$ 625$ | $\$ 623$ | $0.0 \%$ |
| 1 BR | $0.0 \%$ | 687 | $\$ 773$ | $\$ 769$ | $0.0 \%$ |
| 1 DEN | $0.0 \%$ | 880 | $\$ 946$ | $\$ 943$ | $0.0 \%$ |
| 2 BR | $0.0 \%$ | 993 | $\$ 969$ | $\$ 964$ | $0.0 \%$ |
| 2 DEN | $0.0 \%$ | 1,212 | $\$ 1,221$ | $\$ 1,215$ | $0.0 \%$ |
| 3 BR | $0.0 \%$ | 1,232 | $\$ 1,179$ | $\$ 1,173$ | $0.0 \%$ |
| $>3$ BR | $0.0 \%$ | 1,338 | $\$ 1,806$ | $\$ 1,800$ | $0.0 \%$ |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul 2015 | Annual Change | Jul 2015 | Annual Change | Jul 2015 | Annual Change | Jul 2015 | Annual Change |
| Occupancy: | 92.7 | +0.1\% | 91.8 | +0.3\% | 91.5 | -0.8\% | 90.7 | +0.7\% |
| Units Added: | 9,725 |  | 4,687 |  | 12,999 |  | 4,734 |  |
| Units Absorbed (Annual): | 14,728 |  | 8,059 |  | 10,944 |  | 5,959 |  |
| Average Size (SF): | 869 | +0.4\% | 856 | +0.5\% | 877 | +0.5\% | 840 | +0.4\% |
| Asking Rent: | \$1,023 | +7.8\% | \$1,156 | +7.3\% | \$1,012 | +7.3\% | \$900 | +5.2\% |
| Asking Rent per SF: | \$1.18 | +7.4\% | \$1.35 | +6.8\% | \$1.15 | +6.8\% | \$1.07 | +5.0\% |
| Effective Rent: | \$1,016 | +8.2\% | \$1,150 | +7.4\% | \$998 | +7.2\% | \$886 | +5.6\% |
| Effective Rent per SF: | \$1.17 | +7.8\% | \$1.34 | +6.9\% | \$1.14 | +6.7\% | \$1.05 | +5.3\% |
| \% Offering Concessions: | 17\% | -37.7\% | 10\% | -15.4\% | 20\% | -21.1\% | 31\% | -21.6\% |
| Ave. Concession Package: | 4.1\% | +0.5\% | 4.8\% | +7.5\% | 5.5\% | +14.3\% | 4.6\% | +3.3\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jun <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.2 | $+0.3 \%$ |
| Units Added: | 3,215 |  |
| Units Absorbed (Annual): | 4,427 |  |
| Average Size (SF): | 847 | $+0.1 \%$ |
| Asking Rent: | $\$ 880$ | $+7.3 \%$ |
| Asking Rent per SF: | $\$ 1.04$ | $+7.1 \%$ |
| Effective Rent: | $\$ 875$ | $+8.1 \%$ |
| Effective Rent per SF: | $\$ 1.03$ | $+7.9 \%$ |
| \% Offering Concessions: | $21 \%$ | $-40.0 \%$ |
| Ave. Concession Package: | $3.2 \%$ | $-32.4 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jun <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 0.9 | $+1.0 \%$ |
| Units Added: | 454 |  |
| Units Absorbed (Annual): | 1,890 |  |
| Average Size (SF): | 845 | $+0.1 \%$ |
| Asking Rent: | $\$ 866$ | $+6.5 \%$ |
| Asking Rent per SF: | $\$ 1.02$ | $+6.4 \%$ |
| Effective Rent: | $\$ 861$ | $+7.3 \%$ |
| Effective Rent per SF: | $\$ 1.02$ | $+7.3 \%$ |
| \% Offering Concessions: | $0 \%$ | $-40.6 \%$ |
| Ave. Concession Package: | $0.0 \%$ | $-32.2 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan Type | \% of Mkt | Ave SqFt | Ave Market Rent/Mo | Ave Eff. Rent/Mo | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 0.0\% | 494 | \$613 | \$609 | 0.0\% |
| 1 BR | 0.0\% | 687 | \$762 | \$757 | 0.0\% |
| 1 DEN | 0.0\% | 881 | \$928 | \$923 | 0.0\% |
| 2 BR | 0.0\% | 992 | \$956 | \$950 | 0.0\% |
| 2 DEN | 0.0\% | 1,212 | \$1,219 | \$1,212 | 0.0\% |
| 3 BR | 0.0\% | 1,231 | \$1,170 | \$1,163 | 0.0\% |
| >3 BR | 0.0\% | 1,338 | \$1,779 | \$1,775 | 0.0\% |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2015 | Annual Change | Jun 2015 | Annual Change | Jun 2015 | Annual Change | Jun 2015 | Annual Change |
| Occupancy: | 92.5 | 0\% | 91.4 | 0\% | 91.5 | -0.6\% | 90.5 | +0.4\% |
| Units Added: | 9,795 |  | 5,596 |  | 13,303 |  | 4,018 |  |
| Units Absorbed (Annual): | 14,090 |  | 7,905 |  | 12,679 |  | 5,329 |  |
| Average Size (SF): | 869 | +0.5\% | 854 | +0.5\% | 876 | +0.5\% | 839 | +0.4\% |
| Asking Rent: | \$1,013 | +7.7\% | \$1,140 | +7.3\% | \$1,006 | +7.5\% | \$893 | +5.3\% |
| Asking Rent per SF: | \$1.16 | +7.3\% | \$1.33 | +6.8\% | \$1.15 | +7.1\% | \$1.06 | +5.0\% |
| Effective Rent: | \$1,005 | +8.2\% | \$1,133 | +7.3\% | \$992 | +7.3\% | \$880 | +5.6\% |
| Effective Rent per SF: | \$1.16 | +7.7\% | \$1.32 | +6.8\% | \$1.13 | +6.9\% | \$1.05 | +5.4\% |
| \% Offering Concessions: | 18\% | -34.8\% | 11\% | -5.6\% | 21\% | -19.7\% | 33\% | -16.2\% |
| Ave. Concession Package: | 4.1\% | -6.4\% | 4.7\% | -0.8\% | 5.5\% | +16.8\% | 4.5\% | -1.1\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Apr <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 92.9 | $+0.5 \%$ |
| Units Added: | 2,644 |  |
| Units Absorbed (Annual): | 3,553 |  |
| Average Size (SF): | 847 | $+0.1 \%$ |
| Asking Rent: | $\$ 865$ | $+6.9 \%$ |
| Asking Rent per SF: | $\$ 1.02$ | $+6.7 \%$ |
| Effective Rent: | $\$ 859$ | $+7.5 \%$ |
| Effective Rent per SF: | $\$ 1.01$ | $+7.4 \%$ |
| \% Offering Concessions: | $22 \%$ | $-44.3 \%$ |
| Ave. Concession Package: | $3.6 \%$ | $-9.7 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Apr <br> 2015 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.2 | $+1.6 \%$ |
| Units Added: | 2,307 |  |
| Units Absorbed (Annual): | 2,934 |  |
| Average Size (SF): | 846 | $0 \%$ |
| Asking Rent: | $\$ 858$ | $+6.1 \%$ |
| Asking Rent per SF: | $\$ 1.01$ | $+6.1 \%$ |
| Effective Rent: | $\$ 852$ | $+6.8 \%$ |
| Effective Rent per SF: | $\$ 1.01$ | $+6.8 \%$ |
| \% Offering Concessions: | $21 \%$ | $-45.4 \%$ |
| Ave. Concession Package: | $3.4 \%$ | $-16.1 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan Type | \% of Mkt | Ave SqFt |  | $\begin{gathered} \text { Ave } \\ \text { Eff. } \\ \text { Rent/Mo } \end{gathered}$ | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.5\% | 493 | \$606 | \$602 | 0.7\% |
| 1 BR | 45.9\% | 687 | \$751 | \$745 | 0.8\% |
| 1 DEN | 2.6\% | 884 | \$920 | \$915 | 0.6\% |
| 2 BR | 39.4\% | 992 | \$941 | \$934 | 0.8\% |
| 2 DEN | 0.9\% | 1,222 | \$1,266 | \$1,259 | 0.5\% |
| 3 BR | 7.4\% | 1,232 | \$1,153 | \$1,147 | 0.5\% |
| $>3 \mathrm{BR}$ | 1.4\% | 1,339 | \$1,800 | \$1,799 | 0.1\% |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr 2015 | Annual Change | Apr 2015 | Annual Change | Apr 2015 | Annual Change | Apr 2015 | Annual Change |
| Occupancy: | 92.4 | -0.1\% | 90.7 | -0.5\% | 91.5 | -0.1\% | 90.2 | +0.6\% |
| Units Added: | 12,467 |  | 7,127 |  | 13,083 |  | 4,103 |  |
| Units Absorbed (Annual): | 13,642 |  | 7,586 |  | 15,393 |  | 5,557 |  |
| Average Size (SF): | 868 | +0.4\% | 854 | +0.4\% | 876 | +0.3\% | 840 | +0.5\% |
| Asking Rent: | \$992 | +7.4\% | \$1,120 | +7.2\% | \$995 | +8.0\% | \$886 | +5.4\% |
| Asking Rent per SF: | \$1.14 | +7.0\% | \$1.31 | +6.7\% | \$1.14 | +7.7\% | \$1.05 | +5.0\% |
| Effective Rent: | \$983 | +7.8\% | \$1,112 | +7.0\% | \$982 | +7.9\% | \$870 | +5.7\% |
| Effective Rent per SF: | \$1.13 | +7.5\% | \$1.30 | +6.5\% | \$1.12 | +7.7\% | \$1.03 | +5.3\% |
| \% Offering Concessions: | 20\% | -33.5\% | 13\% | +2.7\% | 21\% | -29.9\% | 35\% | -23.0\% |
| Ave. Concession Package: | 4.2\% | -4.2\% | 5.2\% | +15.2\% | 5.3\% | +15.1\% | 4.9\% | +5.4\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Nov <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 92.9 | $+0.5 \%$ |
| Units Added: | 1,351 |  |
| Units Absorbed (Annual): | 1,601 |  |
| Average Size (SF): | 845 | $+0.1 \%$ |
| Asking Rent: | $\$ 841$ | $+6.6 \%$ |
| Asking Rent per SF: | $\$ 0.99$ | $+6.4 \%$ |
| Effective Rent: | $\$ 832$ | $+7.2 \%$ |
| Effective Rent per SF: | $\$ 0.98$ | $+7.1 \%$ |
| \% Offering Concessions: | $27 \%$ | $-35.4 \%$ |
| Ave. Concession Package: | $4.0 \%$ | $-13.0 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Nov <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.0 | $+1.5 \%$ |
| Units Added: | 2,474 |  |
| Units Absorbed (Annual): | 1,716 |  |
| Average Size (SF): | 844 | $+0.1 \%$ |
| Asking Rent: | $\$ 834$ | $+5.8 \%$ |
| Asking Rent per SF: | $\$ 0.99$ | $+5.7 \%$ |
| Effective Rent: | $\$ 825$ | $+6.5 \%$ |
| Effective Rent per SF: | $\$ 0.98$ | $+6.5 \%$ |
| \% Offering Concessions: | $26 \%$ | $-37.4 \%$ |
| Ave. Concession Package: | $4.0 \%$ | $-14.1 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan Type | \% of Mkt | Ave SqFt |  | $\begin{gathered} \text { Ave } \\ \text { Eff. } \\ \text { Rent/Mo } \end{gathered}$ | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.5\% | 491 | \$598 | \$592 | 0.9\% |
| 1 BR | 45.7\% | 686 | \$727 | \$719 | 1.0\% |
| 1 DEN | 2.6\% | 884 | \$890 | \$881 | 1.1\% |
| 2 BR | 39.4\% | 991 | \$918 | \$908 | 1.1\% |
| 2 DEN | 0.9\% | 1,219 | \$1,257 | \$1,247 | 0.8\% |
| 3 BR | 7.5\% | 1,228 | \$1,109 | \$1,100 | 0.8\% |
| $>3 \mathrm{BR}$ | 1.5\% | 1,337 | \$1,693 | \$1,690 | 0.2\% |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nov 2014 | Annual Change | Nov 2014 | Annual Change | Nov 2014 | Annual Change | Nov 2014 | Annual Change |
| Occupancy: | 92.4 | -0.4\% | 91.8 | -0.9\% | 91.6 | -0.4\% | 89.5 | -1.5\% |
| Units Added: | 6,706 |  | 6,041 |  | 11,818 |  | 3,757 |  |
| Units Absorbed (Annual): | 5,266 |  | 4,219 |  | 9,292 |  | 1,937 |  |
| Average Size (SF): | 865 | -0.1\% | 852 | +0.4\% | 874 | +0.3\% | 838 | +0.6\% |
| Asking Rent: | \$964 | +6.0\% | \$1,100 | +7.8\% | \$963 | +8.4\% | \$867 | +4.8\% |
| Asking Rent per SF: | \$1.11 | +6.0\% | \$1.29 | +7.4\% | \$1.10 | +8.2\% | \$1.03 | +4.3\% |
| Effective Rent: | \$954 | +6.4\% | \$1,091 | +7.5\% | \$951 | +8.7\% | \$850 | +5.1\% |
| Effective Rent per SF: | \$1.10 | +6.4\% | \$1.28 | +7.2\% | \$1.09 | +8.4\% | \$1.01 | +4.6\% |
| \% Offering Concessions: | 24\% | -28.8\% | 14\% | +11.1\% | 22\% | -36.0\% | 38\% | -11.4\% |
| Ave. Concession Package: | 4.5\% | +4.9\% | 5.1\% | +14.1\% | 5.3\% | +11.2\% | 4.8\% | +2.2\% |

FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Oct <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 92.8 | $+0.2 \%$ |
| Units Added: | 1,321 |  |
| Units Absorbed (Annual): | 1,006 |  |
| Average Size (SF): | 846 | $+0.3 \%$ |
| Asking Rent: | $\$ 837$ | $+6.0 \%$ |
| Asking Rent per SF: | $\$ 0.99$ | $+5.8 \%$ |
| Effective Rent: | $\$ 828$ | $+6.6 \%$ |
| Effective Rent per SF: | $\$ 0.98$ | $+6.4 \%$ |
| \% Offering Concessions: | $28 \%$ | $-30.7 \%$ |
| Ave. Concession Package: | $3.8 \%$ | $-14.8 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Oct <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.0 | $+1.5 \%$ |
| Units Added: | 2,626 |  |
| Units Absorbed (Annual): | 1,562 |  |
| Average Size (SF): | 844 | $+0.1 \%$ |
| Asking Rent: | $\$ 830$ | $+5.2 \%$ |
| Asking Rent per SF: | $\$ 0.98$ | $+5.1 \%$ |
| Effective Rent: | $\$ 822$ | $+5.8 \%$ |
| Effective Rent per SF: | $\$ 0.97$ | $+5.7 \%$ |
| \% Offering Concessions: | $28 \%$ | $-31.7 \%$ |
| Ave. Concession Package: | $3.7 \%$ | $-16.4 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan Type | \% of Mkt | Ave SqFt |  | Ave Eff. Rent/Mo | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.5\% | 492 | \$583 | \$577 | 1.0\% |
| 1 BR | 45.7\% | 687 | \$723 | \$716 | 1.0\% |
| 1 DEN | 2.6\% | 884 | \$890 | \$882 | 0.9\% |
| 2 BR | 39.4\% | 991 | \$915 | \$905 | 1.1\% |
| 2 DEN | 0.9\% | 1,219 | \$1,194 | \$1,184 | 0.9\% |
| 3 BR | 7.5\% | 1,228 | \$1,112 | \$1,103 | 0.8\% |
| $>3 \mathrm{BR}$ | 1.5\% | 1,337 | \$1,680 | \$1,677 | 0.2\% |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct 2014 | Annual Change | Oct 2014 | Annual Change | Oct 2014 | Annual Change | Oct 2014 | Annual Change |
| Occupancy: | 92.4 | -0.6\% | 91.9 | -1.2\% | 91.6 | -0.6\% | 89.8 | -1.9\% |
| Units Added: | 7,263 |  | 6,034 |  | 12,494 |  | 3,791 |  |
| Units Absorbed (Annual): | 4,970 |  | 3,753 |  | 9,041 |  | 1,179 |  |
| Average Size (SF): | 865 | -0.1\% | 851 | +0.2\% | 873 | +0.3\% | 838 | +0.6\% |
| Asking Rent: | \$962 | +5.7\% | \$1,094 | +7.1\% | \$960 | +8.5\% | \$865 | +4.8\% |
| Asking Rent per SF: | \$1.11 | +5.7\% | \$1.28 | +6.9\% | \$1.10 | +8.3\% | \$1.03 | +4.4\% |
| Effective Rent: | \$952 | +6.1\% | \$1,085 | +7.1\% | \$947 | +8.7\% | \$849 | +4.8\% |
| Effective Rent per SF: | \$1.10 | +6.1\% | \$1.27 | +7.0\% | \$1.08 | +8.4\% | \$1.01 | +4.4\% |
| \% Offering Concessions: | 25\% | -22.3\% | 13\% | +16.7\% | 23\% | -32.2\% | 39\% | -1.5\% |
| Ave. Concession Package: | 4.3\% | -4.5\% | 4.9\% | -35.9\% | 5.1\% | +7.4\% | 4.6\% | -1.1\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Sep <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.1 | $+1.2 \%$ |
| Units Added: | 959 |  |
| Units Absorbed (Annual): | 2,068 |  |
| Average Size (SF): | 845 | $+0.3 \%$ |
| Asking Rent: | $\$ 837$ | $+6.2 \%$ |
| Asking Rent per SF: | $\$ 0.99$ | $+6.0 \%$ |
| Effective Rent: | $\$ 828$ | $+6.9 \%$ |
| Effective Rent per SF: | $\$ 0.98$ | $+6.6 \%$ |
| \% Offering Concessions: | $28 \%$ | $-30.4 \%$ |
| Ave. Concession Package: | $3.9 \%$ | $-14.6 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Sep <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 94.3 | $+1.4 \%$ |
| Units Added: | 2,294 |  |
| Units Absorbed (Annual): | 1,856 |  |
| Average Size (SF): | 845 | $+0.2 \%$ |
| Asking Rent: | $\$ 833$ | $+5.8 \%$ |
| Asking Rent per SF: | $\$ 0.98$ | $+5.6 \%$ |
| Effective Rent: | $\$ 824$ | $+6.4 \%$ |
| Effective Rent per SF: | $\$ 0.97$ | $+6.3 \%$ |
| \% Offering Concessions: | $28 \%$ | $-31.5 \%$ |
| Ave. Concession Package: | $3.9 \%$ | $-14.4 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan Type | \% of Mkt | Ave SqFt |  | $\begin{gathered} \text { Ave } \\ \text { Eff. } \\ \text { Rent/Mo } \end{gathered}$ | Ave \% Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Eff | 2.5\% | 493 | \$577 | \$571 | 0.9\% |
| 1 BR | 45.6\% | 686 | \$722 | \$715 | 1.0\% |
| 1 DEN | 2.7\% | 884 | \$890 | \$883 | 0.9\% |
| 2 BR | 39.5\% | 991 | \$917 | \$907 | 1.1\% |
| 2 DEN | 0.9\% | 1,217 | \$1,193 | \$1,186 | 0.6\% |
| 3 BR | 7.5\% | 1,228 | \$1,104 | \$1,095 | 0.9\% |
| >3 BR | 1.5\% | 1,337 | \$1,723 | \$1,719 | 0.3\% |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 2014 | Annual Change | Sep 2014 | Annual Change | Sep 2014 | Annual Change | Sep 2014 | Annual Change |
| Occupancy: | 93.3 | +0.1\% | 93.5 | -0.9\% | 92.3 | -0.3\% | 91.5 | -0.6\% |
| Units Added: | 8,127 |  | 7,178 |  | 12,858 |  | 3,194 |  |
| Units Absorbed (Annual): | 8,850 |  | 5,679 |  | 10,686 |  | 2,462 |  |
| Average Size (SF): | 866 | -0.1\% | 852 | +0.3\% | 873 | +0.3\% | 837 | +0.5\% |
| Asking Rent: | \$959 | +5.5\% | \$1,091 | +8.0\% | \$958 | +8.8\% | \$863 | +4.8\% |
| Asking Rent per SF: | \$1.11 | +5.5\% | \$1.28 | +7.7\% | \$1.10 | +8.5\% | \$1.03 | +4.4\% |
| Effective Rent: | \$949 | +5.7\% | \$1,084 | +7.4\% | \$946 | +9.0\% | \$848 | +4.9\% |
| Effective Rent per SF: | \$1.10 | +5.8\% | \$1.27 | +7.2\% | \$1.08 | +8.8\% | \$1.01 | +4.5\% |
| \% Offering Concessions: | 25\% | -23.6\% | 12\% | +0.4\% | 23\% | -34.1\% | 39\% | +2.1\% |
| Ave. Concession Package: | 4.2\% | +0.4\% | 4.8\% | +69.5\% | 5.0\% | +5.1\% | 4.4\% | -9.4\% |

## FORT WORTH REVIEW

| Ft. Worth Market <br> General Overview | Jun <br> 2014 | Annual <br> Change |
| ---: | ---: | ---: |
| Occupancy: | 93.0 | $+0.6 \%$ |
| Units Added: | 1,614 |  |
| Units Absorbed (Annual): | 1,861 |  |
| Average Size (SF): | 845 | $+0.3 \%$ |
| Asking Rent: | $\$ 819$ | $+5.1 \%$ |
| Asking Rent per SF: | $\$ 0.97$ | $+4.9 \%$ |
| Effective Rent: | $\$ 808$ | $+5.6 \%$ |
| Effective Rent per SF: | $\$ 0.95$ | $+5.4 \%$ |
| \% Offering Concessions: | $34 \%$ | $-20.7 \%$ |
| Ave. Concession Package: | $4.3 \%$ | $-4.3 \%$ |


| Ft. Worth Market <br> Stabilized Properties | Jun |
| ---: | ---: | ---: |
| 2014 |  | | Annual |
| ---: |
| Change |$|$| Occupancy: | 93.7 | $+1.3 \%$ |
| ---: | ---: | ---: |
| Units Added: | 2,087 |  |
| Units Absorbed (Annual): | 1,367 |  |
| Average Size (SF): | 844 | $+0.1 \%$ |
| Asking Rent: | $\$ 812$ | $+4.2 \%$ |
| Asking Rent per SF: | $\$ 0.96$ | $+4.2 \%$ |
| Effective Rent: | $\$ 801$ | $+4.7 \%$ |
| Effective Rent per SF: | $\$ 0.95$ | $+4.7 \%$ |
| \% Offering Concessions: | $34 \%$ | $-21.6 \%$ |
| Ave. Concession Package: | $4.3 \%$ | $-4.3 \%$ |

## FLOOR PLAN BREAKDOWN-FORT WORTH

| Plan <br> Type | $c \mid$ <br> M of <br> Mkt | Ave <br> SqFt | Ave <br> Market <br> Rent/Mo | Ave <br> Eff. <br> Rent/Mo | Ave <br> $\%$ <br> Disc |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Eff | $2.5 \%$ | 494 | $\$ 563$ | $\$ 557$ | $1.0 \%$ |
| 1 BR | $45.6 \%$ | 686 | $\$ 709$ | $\$ 700$ | $1.4 \%$ |
| 1 DEN | $2.7 \%$ | 884 | $\$ 880$ | $\$ 869$ | $1.2 \%$ |
| 2 BR | $39.6 \%$ | 990 | $\$ 899$ | $\$ 886$ | $1.4 \%$ |
| 2 DEN | $0.8 \%$ | 1,248 | $\$ 1,221$ | $\$ 1,210$ | $0.9 \%$ |
| 3 BR | $7.4 \%$ | 1,228 | $\$ 1,090$ | $\$ 1,078$ | $1.1 \%$ |
| $>3$ BR | $1.4 \%$ | 1,324 | $\$ 1,623$ | $\$ 1,622$ | $0.1 \%$ |

## Occupancy Rate

Fort Worth


## Market vs. Effective Rents

Fort Worth


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| OTHER MARKETS | Dallas |  | Austin |  | Houston |  | San Antonio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2014 | Annual Change | Jun 2014 | Annual Change | Jun 2014 | Annual Change | Jun 2014 | Annual Change |
| Occupancy: | 92.7 | +0.1\% | 92.6 | -1.9\% | 92.5 | +0.6\% | 90.8 | -1.1\% |
| Units Added: | 7,127 |  | 7,061 |  | 12,949 |  | 2,505 |  |
| Units Absorbed (Annual): | 7,381 |  | 3,614 |  | 14,432 |  | 878 |  |
| Average Size (SF): | 865 | -0.1\% | 850 | +0.2\% | 873 | +0.2\% | 837 | +0.3\% |
| Asking Rent: | \$940 | +4.9\% | \$1,059 | +7.8\% | \$935 | +7.9\% | \$850 | +4.0\% |
| Asking Rent per SF: | \$1.09 | +5.0\% | \$1.24 | +7.6\% | \$1.07 | +7.7\% | \$1.01 | +3.7\% |
| Effective Rent: | \$929 | +5.1\% | \$1,052 | +7.6\% | \$924 | +8.5\% | \$834 | +3.9\% |
| Effective Rent per SF: | \$1.07 | +5.2\% | \$1.24 | +7.4\% | \$1.06 | +8.3\% | \$0.99 | +3.6\% |
| \% Offering Concessions: | 27\% | -23.4\% | 12\% | -13.9\% | 26\% | -30.9\% | 39\% | -2.6\% |
| Ave. Concession Package: | 4.4\% | +6.0\% | 4.8\% | +25.7\% | 4.5\% | -6.6\% | 4.6\% | +2.3\% |

